

California Manufacturing Facts

Manufacturers in California account for 11.05 percent of the total output in the state, employing 7.96 percent of the workforce. Total output from manufacturing was \$255.53 billion in 2014. In addition, there were 1,278,400 manufacturing employees in California in 2015, with an average annual compensation of \$90,538 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$255.53
11.05%

Manufacturing Firms in California (2012) 36,331

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 1,278,400
7.96%

Average Annual Compensation
(Manufacturing, 2013) \$90,538
(Nonfarm Businesses, 2013) \$54,449

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: California Manufacturing Output, in Billions of Dollars, 2000–2014

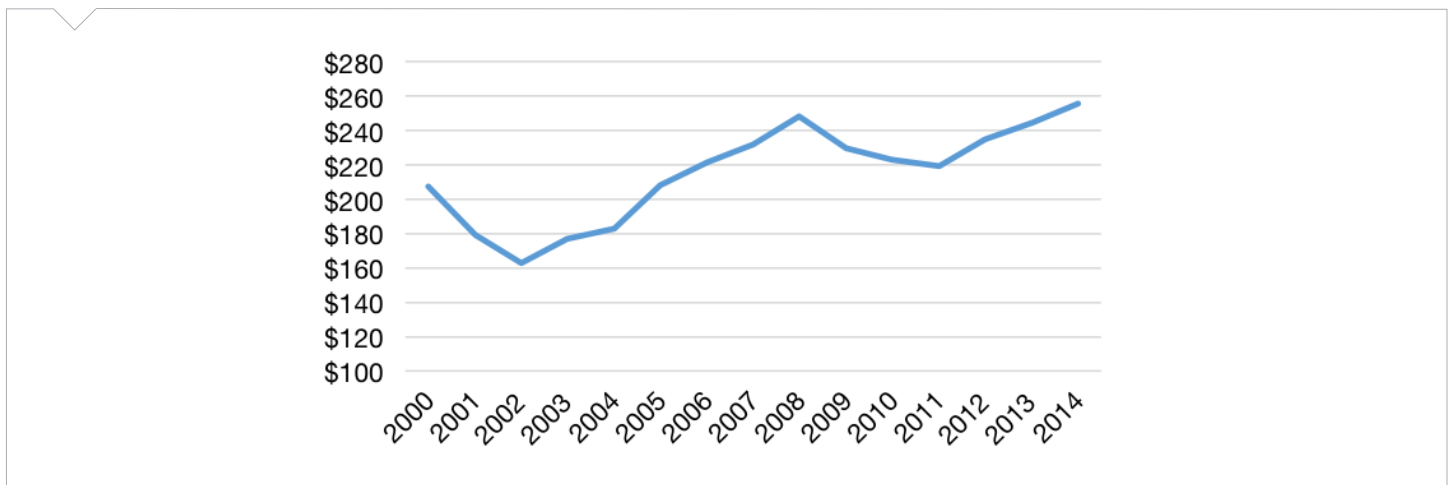
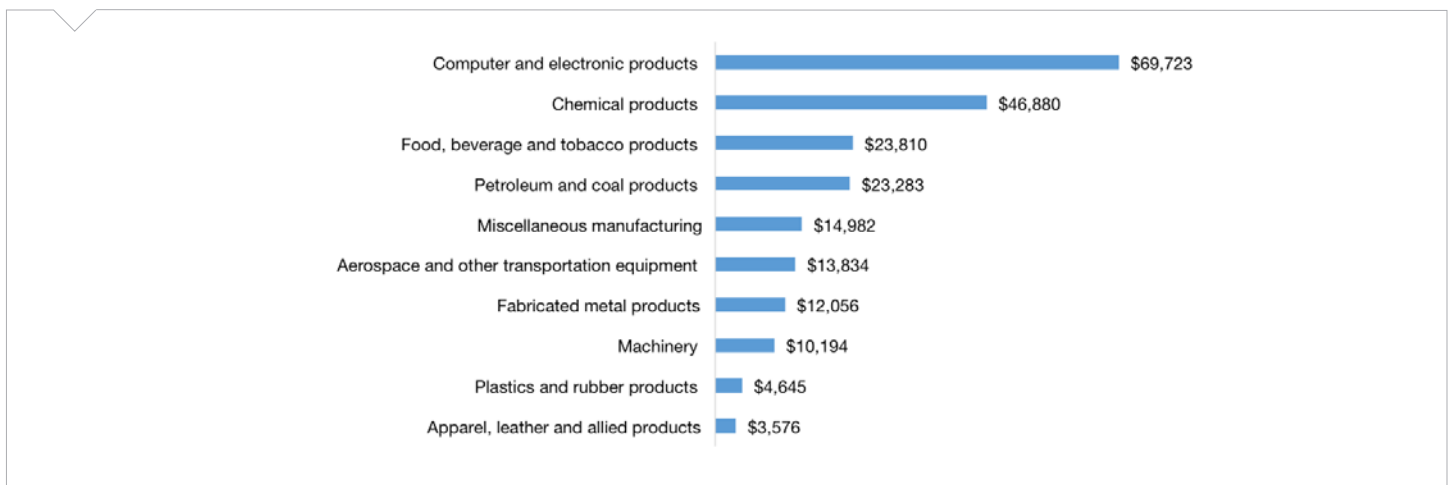


Figure 2: Top 10 California Manufacturing Sectors, in Millions of Dollars, 2013



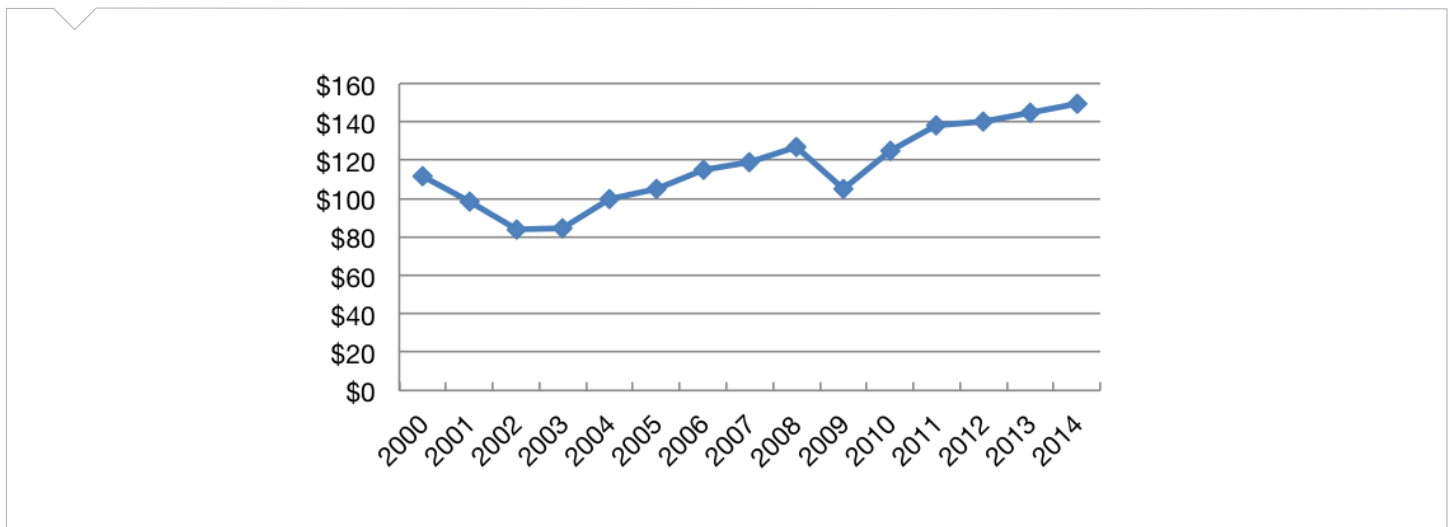
California Export Facts

Manufacturers help to drive California's economy, with \$149.79 billion in manufactured goods exports in 2014. That same year, \$63.14 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 25.20% percent of its employment stemmed from exports in 2011. Small businesses comprised 95.9 percent of all exporters in California.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$149.79 86.02%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$63.14 42.15%
Growth in Manufactured Goods Exports (2009–2014)	42.73%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	46.29%
U.S. Jobs Supported by Goods Exports (2013)	802,274	<ul style="list-style-type: none"> • Mexico (15.95%) • Canada (10.27%) • China (8.17%) • Japan (7.12%) • Hong Kong (4.78%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	25.20%		
Small Business Share of Total Exporters (2013)	95.9%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: California's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.