

Delaware Manufacturing Facts

Manufacturers in Delaware account for 6.07 percent of the total output in the state, employing 5.73 percent of the workforce. Total output from manufacturing was \$3.81 billion in 2014. In addition, there were 25,500 manufacturing employees in Delaware in 2015, with an average annual compensation of \$69,571 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$3.81
6.07%

Manufacturing Firms in Delaware (2012) 537

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 25,500
5.73%

Average Annual Compensation
(Manufacturing, 2013) \$69,571
(Nonfarm Businesses, 2013) \$51,797

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Delaware Manufacturing Output, in Billions of Dollars, 2000–2014

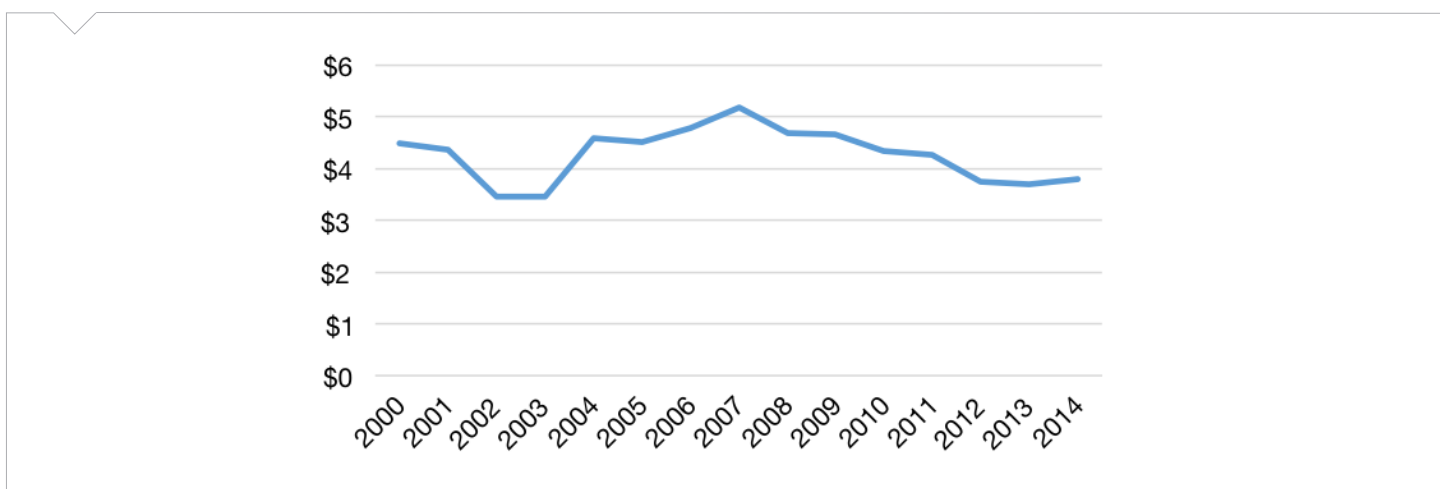
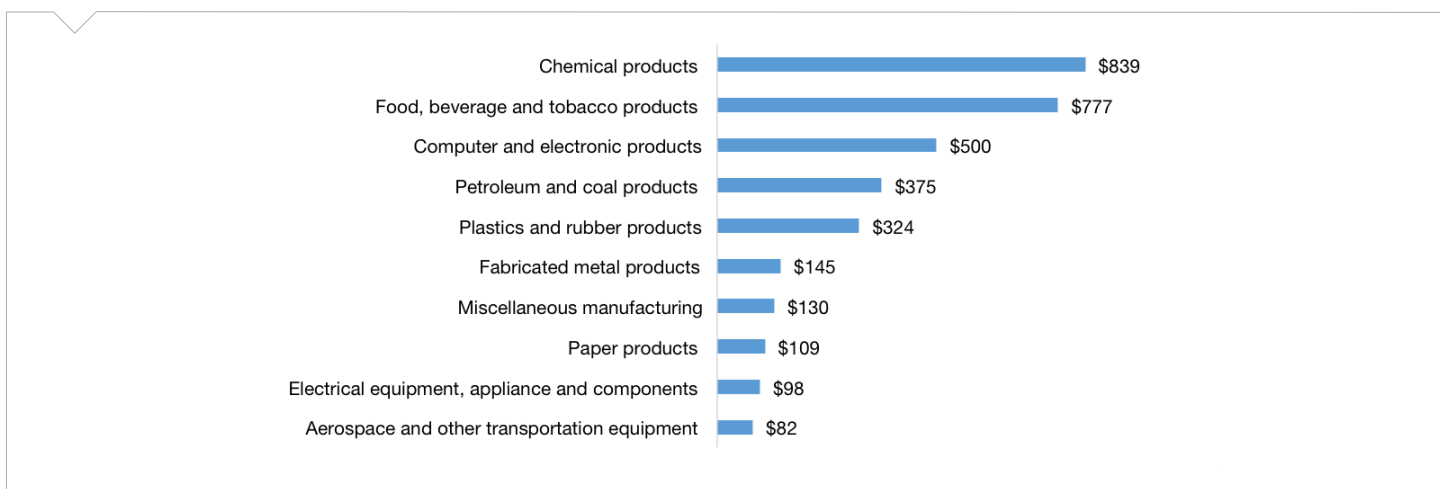


Figure 2: Top 10 Delaware Manufacturing Sectors, in Millions of Dollars, 2013



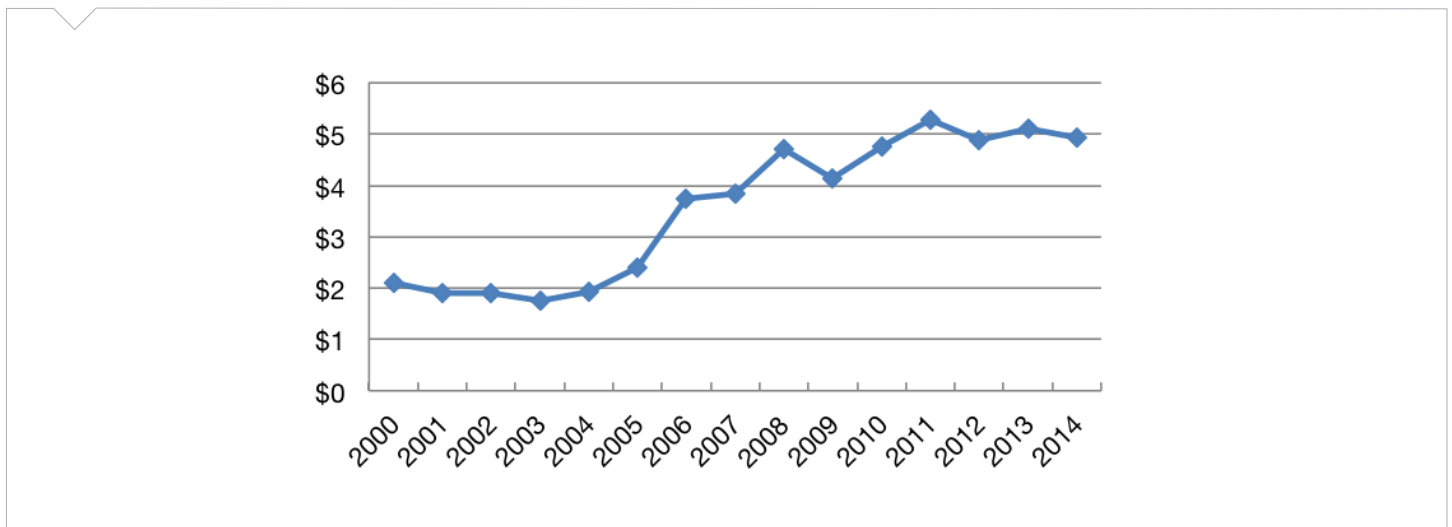
Delaware Export Facts

Manufacturers help to drive Delaware's economy, with \$4.93 billion in manufactured goods exports in 2014. That same year, \$1.03 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 21.00% percent of its employment stemmed from exports in 2011. Small businesses comprised 86.7 percent of all exporters in Delaware.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$4.93 93.07%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$1.03 20.83%
Growth in Manufactured Goods Exports (2009–2014)	19.00%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	53.37%
U.S. Jobs Supported by Goods Exports (2013)	24,552	<ul style="list-style-type: none"> • Belgium (17.65%) • United Kingdom (9.87%) • China (9.22%) • Canada (8.75%) • Germany (7.88%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	21.00%		
Small Business Share of Total Exporters (2013)	86.7%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Delaware's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.