

Indiana Manufacturing Facts

Manufacturers in Indiana account for 29.45 percent of the total output in the state, employing 17.12 percent of the workforce. Total output from manufacturing was \$93.61 billion in 2014. In addition, there were 521,300 manufacturing employees in Indiana in 2015, with an average annual compensation of \$70,333 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$93.61
29.45%

Manufacturing Firms in Indiana (2012) 7,283

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 521,300
17.12%

Average Annual Compensation
(Manufacturing, 2013) \$70,333
(Nonfarm Businesses, 2013) \$43,709

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Indiana Manufacturing Output, in Billions of Dollars, 2000–2014

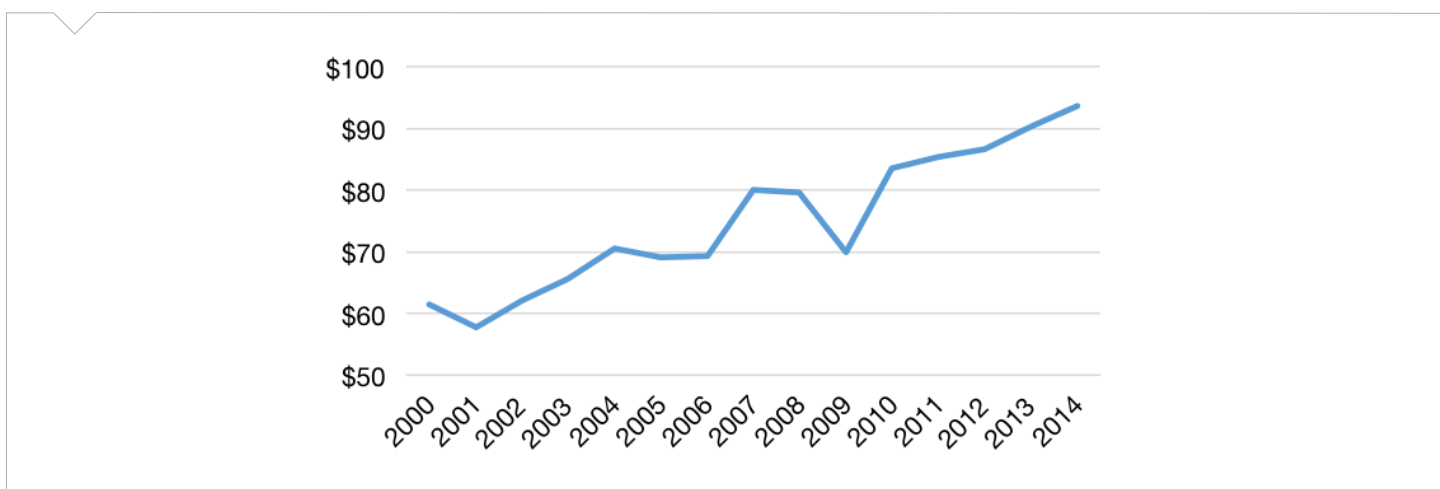
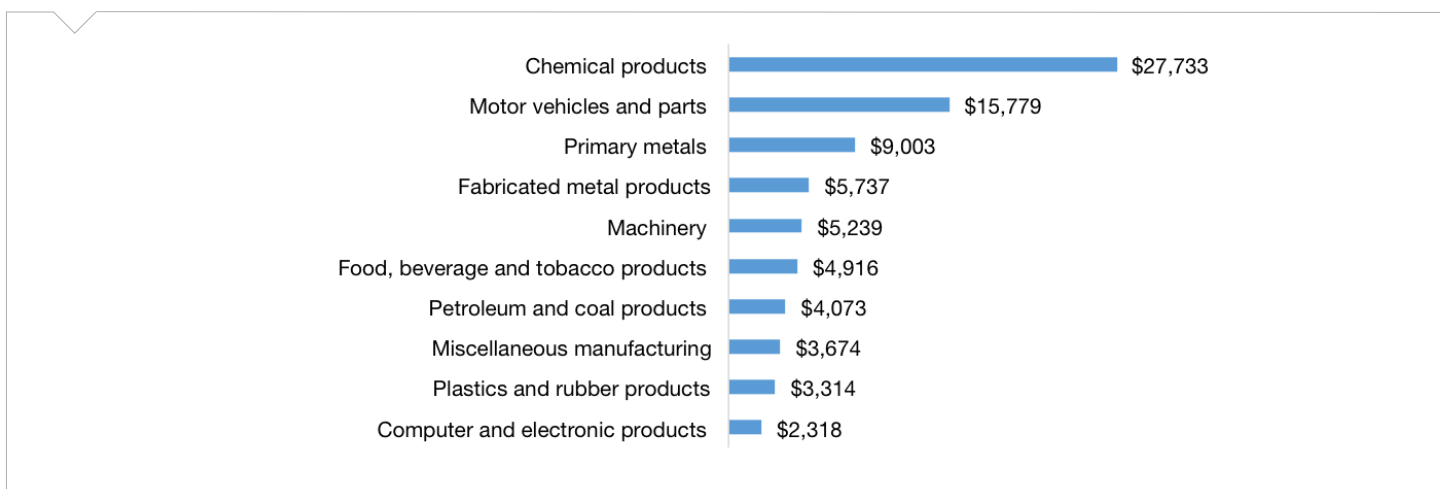


Figure 2: Top 10 Indiana Manufacturing Sectors, in Millions of Dollars, 2013



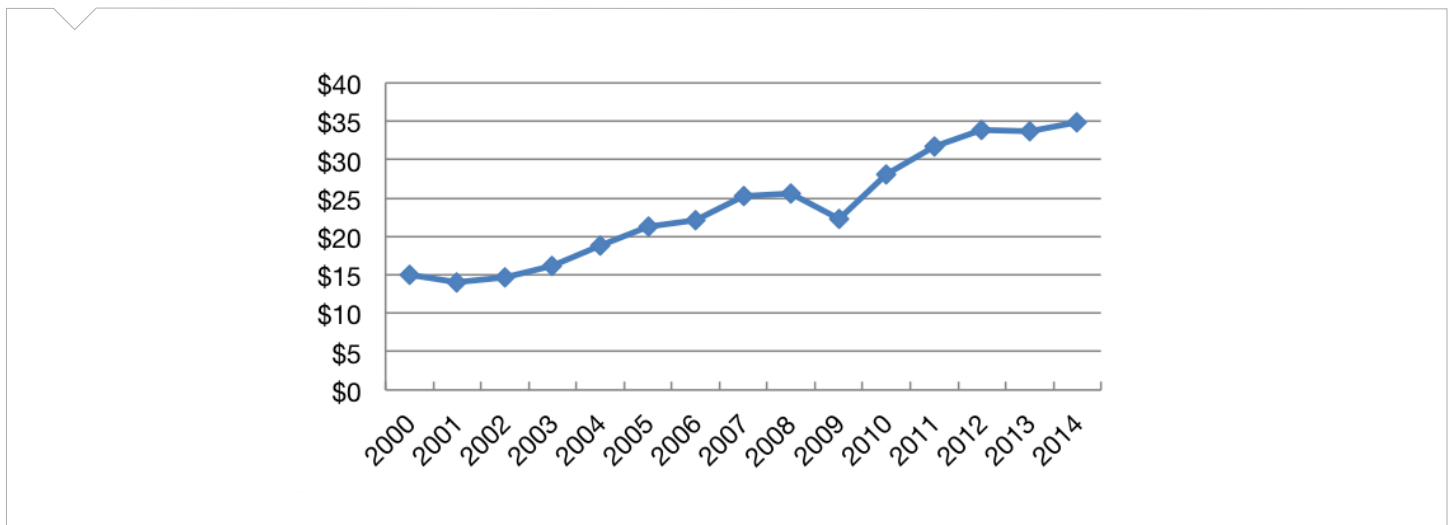
Indiana Export Facts

Manufacturers help to drive Indiana's economy, with \$34.93 billion in manufactured goods exports in 2014. That same year, \$19.52 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 24.70% percent of its employment stemmed from exports in 2011. Small businesses comprised 84.9 percent of all exporters in Indiana.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$34.93 98.53%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$19.52 55.88%
Growth in Manufactured Goods Exports (2009–2014)	56.62%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	61.80%
U.S. Jobs Supported by Goods Exports (2013)	166309	<ul style="list-style-type: none"> • Canada (34.38%) • Mexico (14.27%) • Japan (4.66%) • Germany (4.61%) • China (3.87%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	24.70%		
Small Business Share of Total Exporters (2013)	84.9%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Indiana's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.