

Kansas Manufacturing Facts

Manufacturers in Kansas account for 13.14 percent of the total output in the state, employing 11.52 percent of the workforce. Total output from manufacturing was \$19.32 billion in 2014. In addition, there were 161,700 manufacturing employees in Kansas in 2015, with an average annual compensation of \$66,234 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$19.32
13.14%

Manufacturing Firms in Kansas (2012) 2,644

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 161,700
11.52%

Average Annual Compensation
(Manufacturing, 2013) \$66,234
(Nonfarm Businesses, 2013) \$42,588

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Kansas Manufacturing Output, in Billions of Dollars, 2000–2014

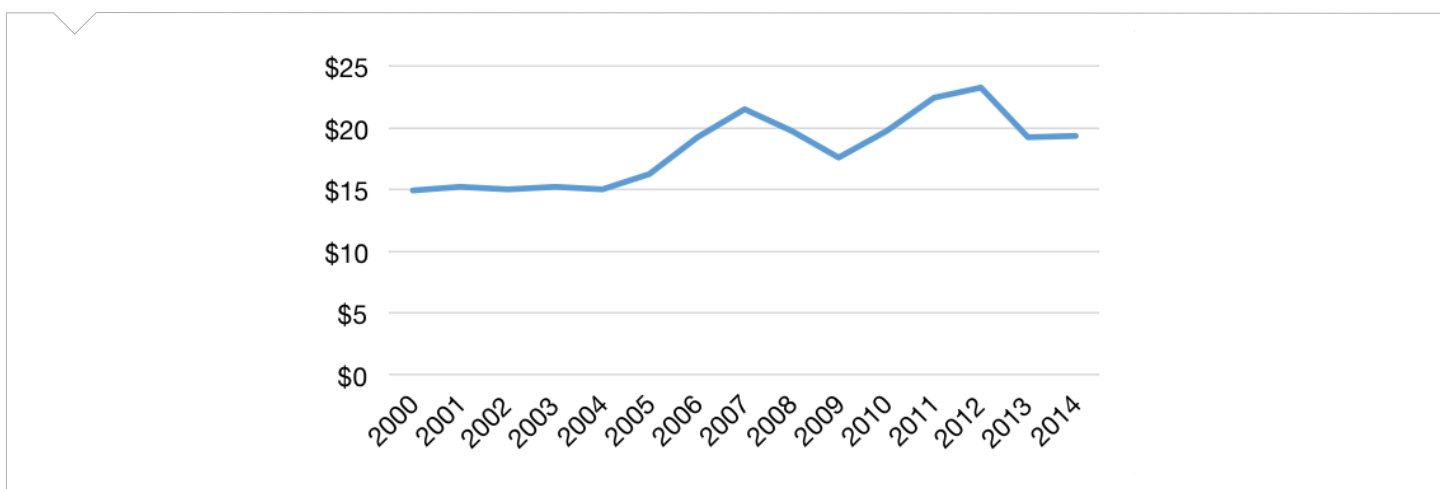
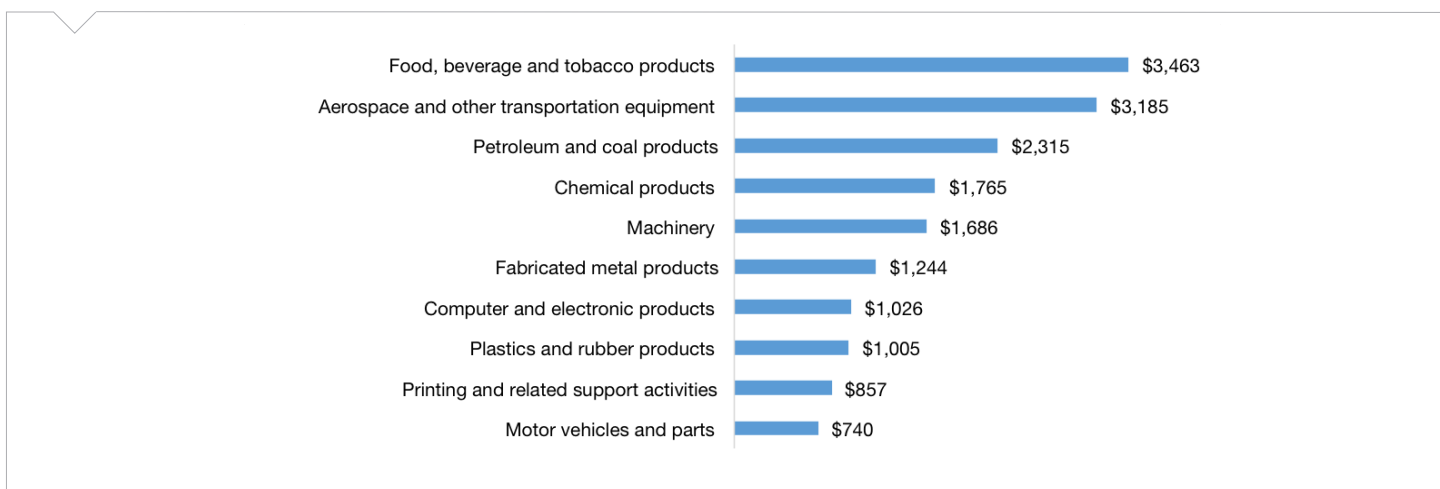


Figure 2: Top 10 Kansas Manufacturing Sectors, in Millions of Dollars, 2013



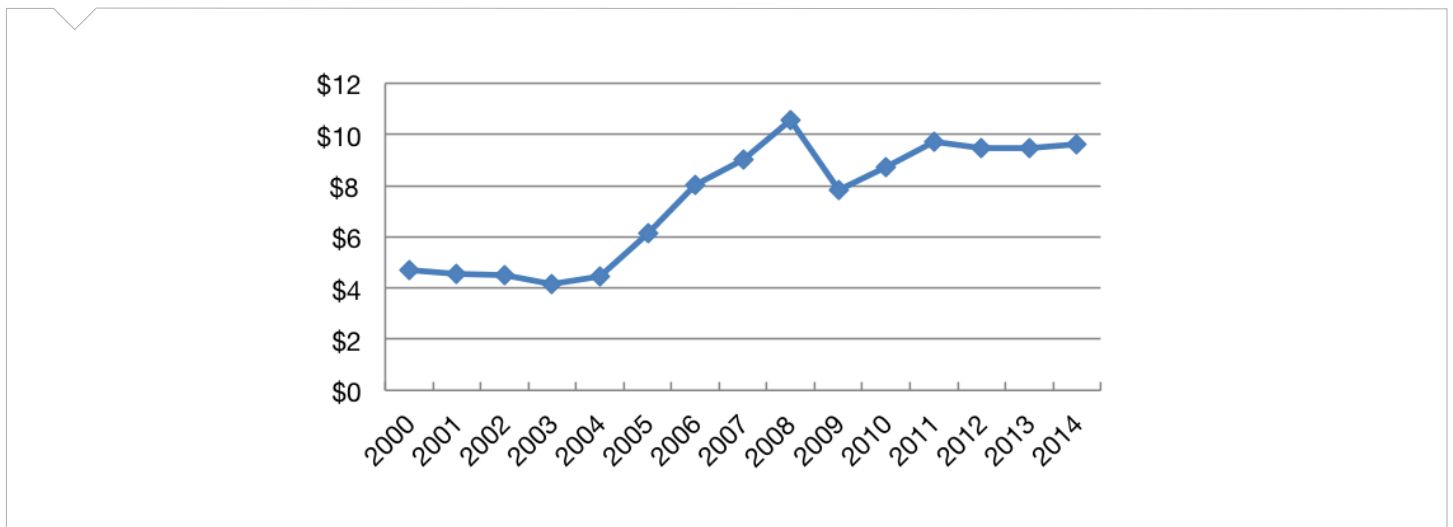
Kansas Export Facts

Manufacturers help to drive Kansas's economy, with \$9.63 billion in manufactured goods exports in 2014. That same year, \$4.42 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 24.80% percent of its employment stemmed from exports in 2011. Small businesses comprised 83.6 percent of all exporters in Kansas.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$9.63 80.24%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$4.42 45.90%
Growth in Manufactured Goods Exports (2009–2014)	22.87%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	58.34%
U.S. Jobs Supported by Goods Exports (2013)	71,111	<ul style="list-style-type: none"> • Canada (25.04%) • Mexico (12.23%) • Japan (8.53%) • China (7.43%) • United Kingdom (5.10%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	24.80%		
Small Business Share of Total Exporters (2013)	83.6%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Kansas's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.