

Minnesota Manufacturing Facts

Manufacturers in Minnesota account for 14.02 percent of the total output in the state, employing 11 percent of the workforce. Total output from manufacturing was \$43.74 billion in 2014. In addition, there were 314,000 manufacturing employees in Minnesota in 2015, with an average annual compensation of \$70,560 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$43.74
14.02%

Manufacturing Firms in Minnesota (2012) 6,745

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 314,000
11%

Average Annual Compensation
(Manufacturing, 2013) \$70,560
(Nonfarm Businesses, 2013) \$48,898

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Minnesota Manufacturing Output, in Billions of Dollars, 2000–2014

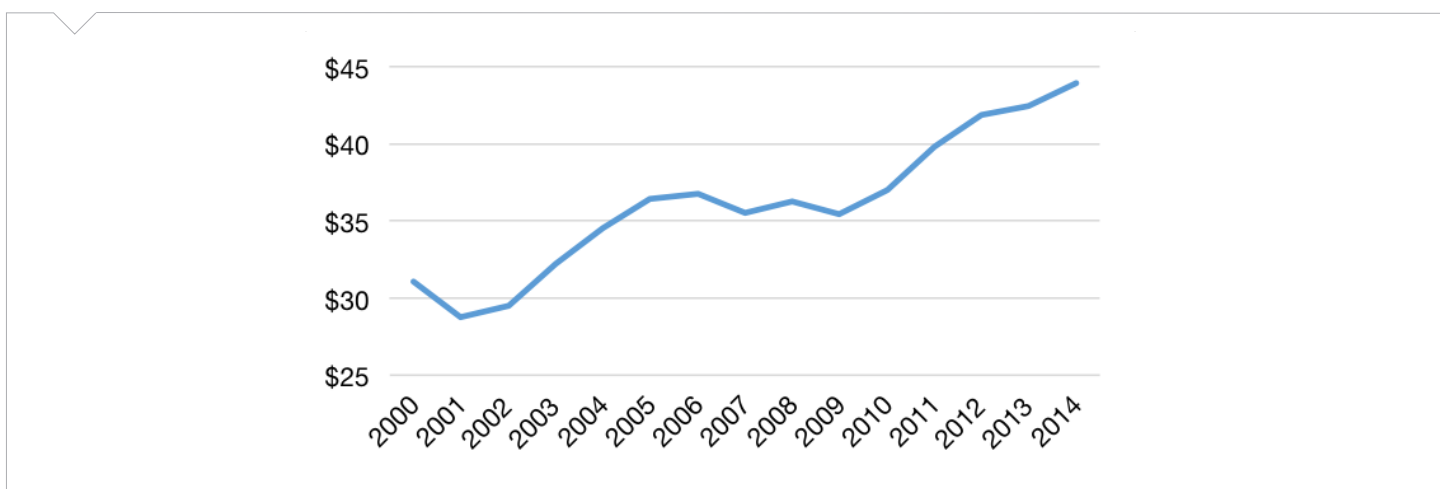
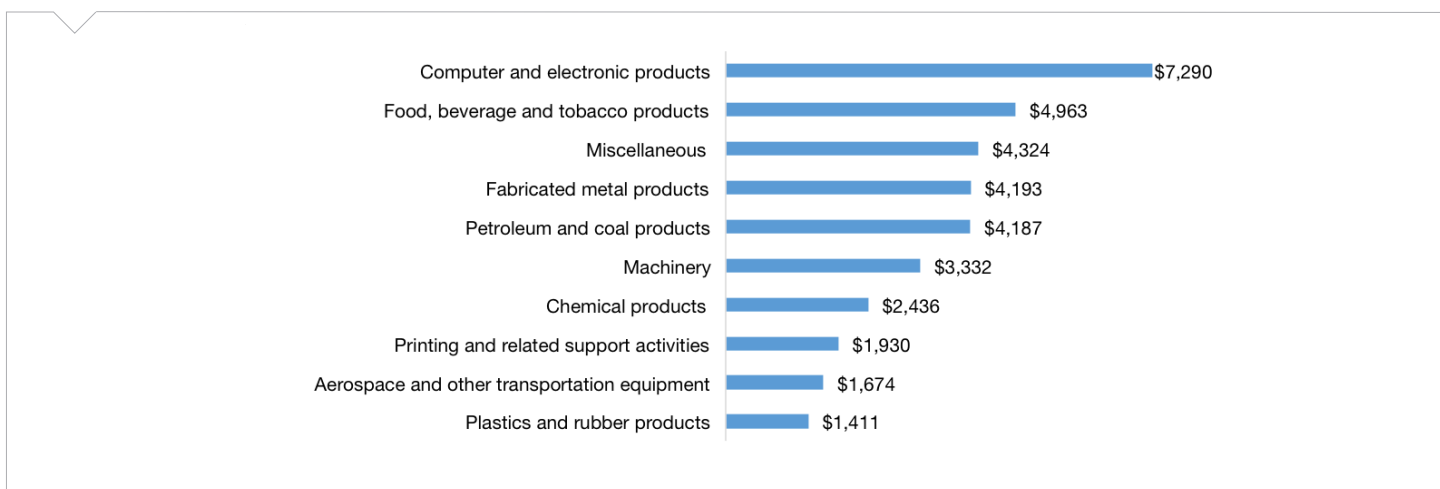


Figure 2: Top 10 Minnesota Manufacturing Sectors, in Millions of Dollars, 2013



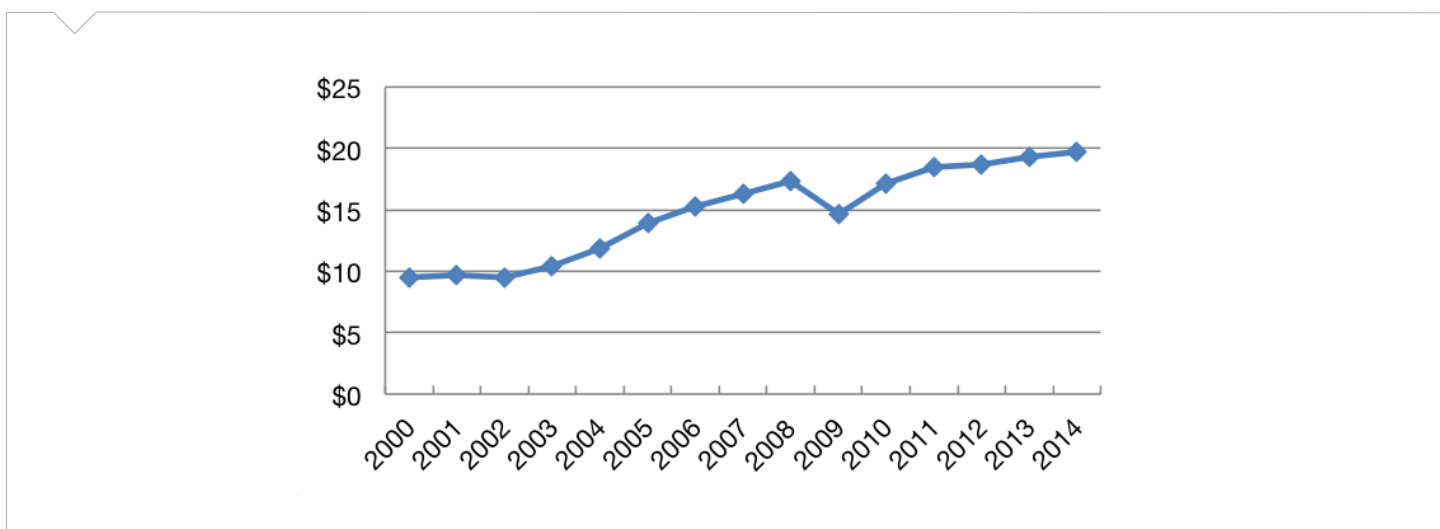
Minnesota Export Facts

Manufacturers help to drive Minnesota's economy, with \$19.74 billion in manufactured goods exports in 2014. That same year, \$9.01 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 22.40% percent of its employment stemmed from exports in 2011. Small businesses comprised 87.4 percent of all exporters in Minnesota.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$19.74 92.35%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$9.01 45.63%
Growth in Manufactured Goods Exports (2009–2014)	34.52%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	52.68%
U.S. Jobs Supported by Goods Exports (2013)	106,335	<ul style="list-style-type: none"> • Canada (24.66%) • Mexico (9.59%) • China (8.38%) • Japan (5.61%) • Belgium (4.43%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	22.40%		
Small Business Share of Total Exporters (2013)	87.4%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Minnesota's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.