

New Hampshire Manufacturing Facts

Manufacturers in New Hampshire account for 11.37 percent of the total output in the state, employing 10.35 percent of the workforce. Total output from manufacturing was \$7.71 billion in 2014. In addition, there were 67,800 manufacturing employees in New Hampshire in 2015, with an average annual compensation of \$74,603 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$7.71
11.37%

Manufacturing Firms in New Hampshire (2012) 1,766

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 67,800
10.35%

Average Annual Compensation
(Manufacturing, 2013) \$74,603
(Nonfarm Businesses, 2013) \$46,637

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: New Hampshire Manufacturing Output, in Billions of Dollars, 2000–2014

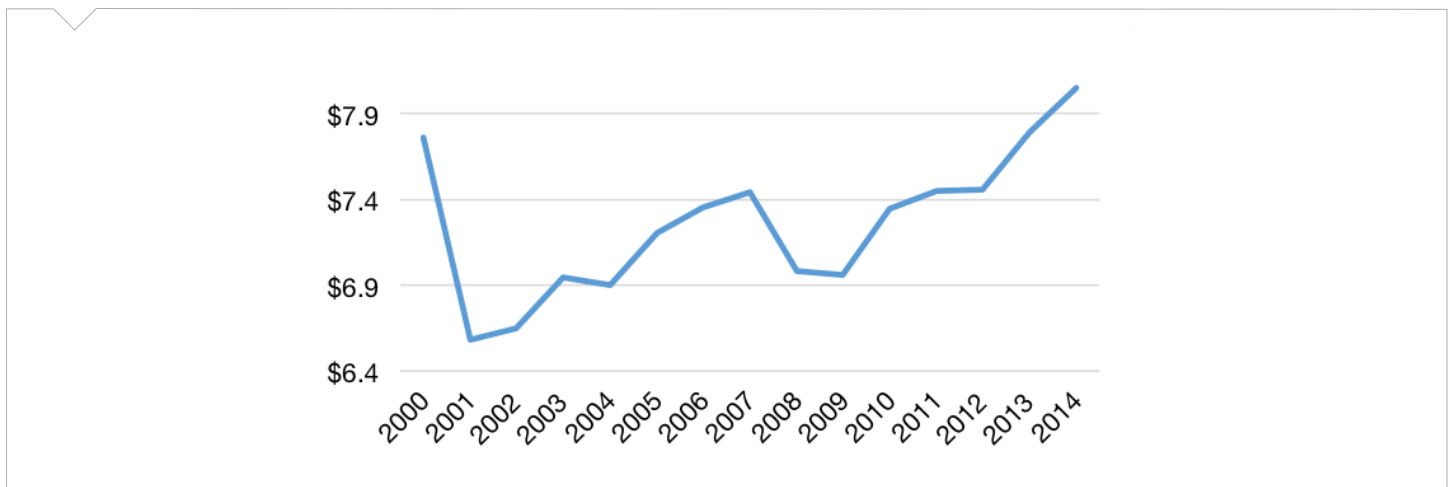
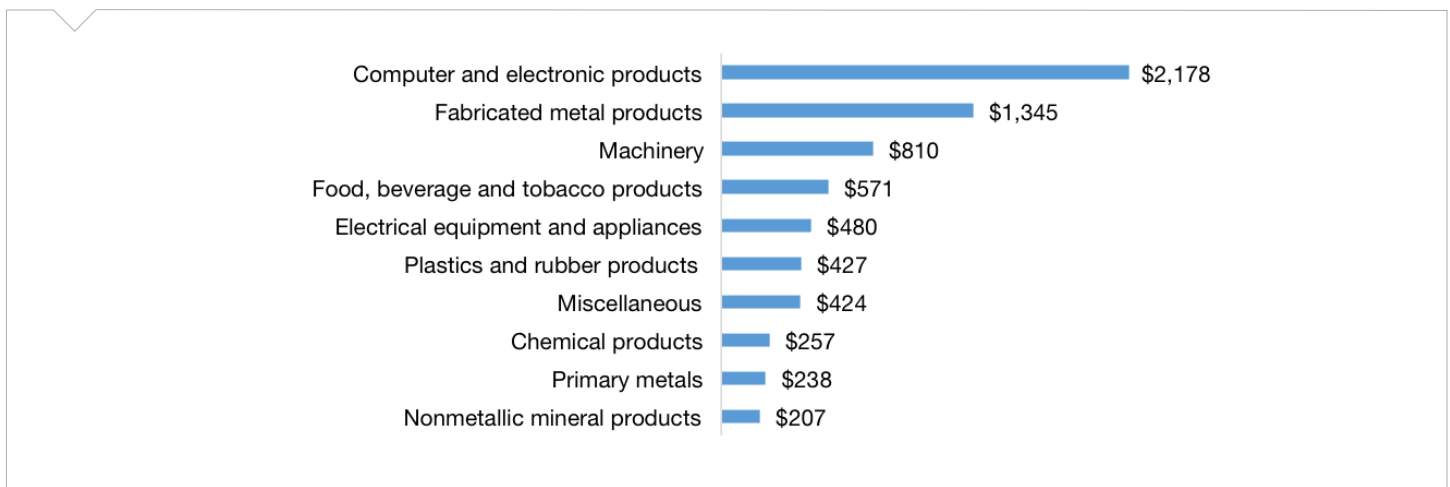


Figure 2: Top 10 New Hampshire Manufacturing Sectors, in Millions of Dollars, 2013



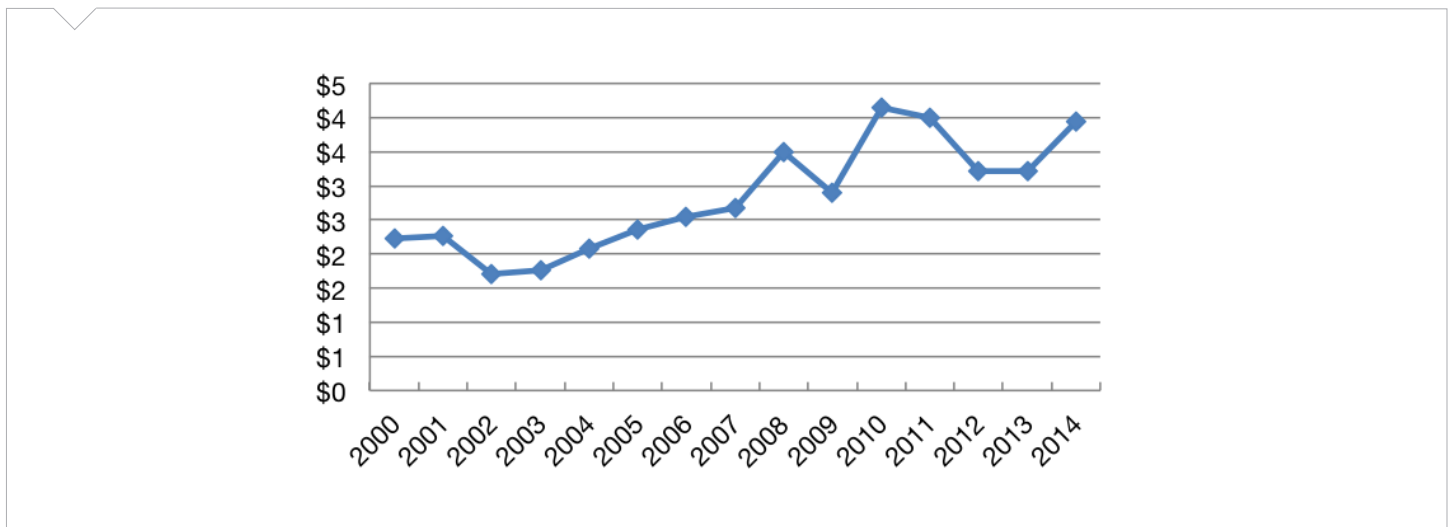
New Hampshire Export Facts

Manufacturers help to drive New Hampshire's economy, with \$3.95 billion in manufactured goods exports in 2014. That same year, \$1.31 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 25.70% percent of its employment stemmed from exports in 2011. Small businesses comprised 86.5 percent of all exporters in New Hampshire.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$3.95 89.29%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$1.31 33.28%
Growth in Manufactured Goods Exports (2009–2014)	36.03%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	44.26%
U.S. Jobs Supported by Goods Exports (2013)	17,918	<ul style="list-style-type: none"> • Canada (13.13%) • Mexico (11.28%) • United Arab Emirates (7.68%) • China (7.17%) • Netherlands (4.98%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	25.70%		
Small Business Share of Total Exporters (2013)	86.5%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: New Hampshire's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.