

New Jersey Manufacturing Facts

Manufacturers in New Jersey account for 8.46 percent of the total output in the state, employing 6.18 percent of the workforce. Total output from manufacturing was \$45.93 billion in 2014. In addition, there were 247,400 manufacturing employees in New Jersey in 2015, with an average annual compensation of \$91,890 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$45.93
8.46%

Manufacturing Firms in New Jersey (2012) 7,450

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 247,400
6.18%

Average Annual Compensation
(Manufacturing, 2013) \$91,890
(Nonfarm Businesses, 2013) \$56,757

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: New Jersey Manufacturing Output, in Billions of Dollars, 2000–2014

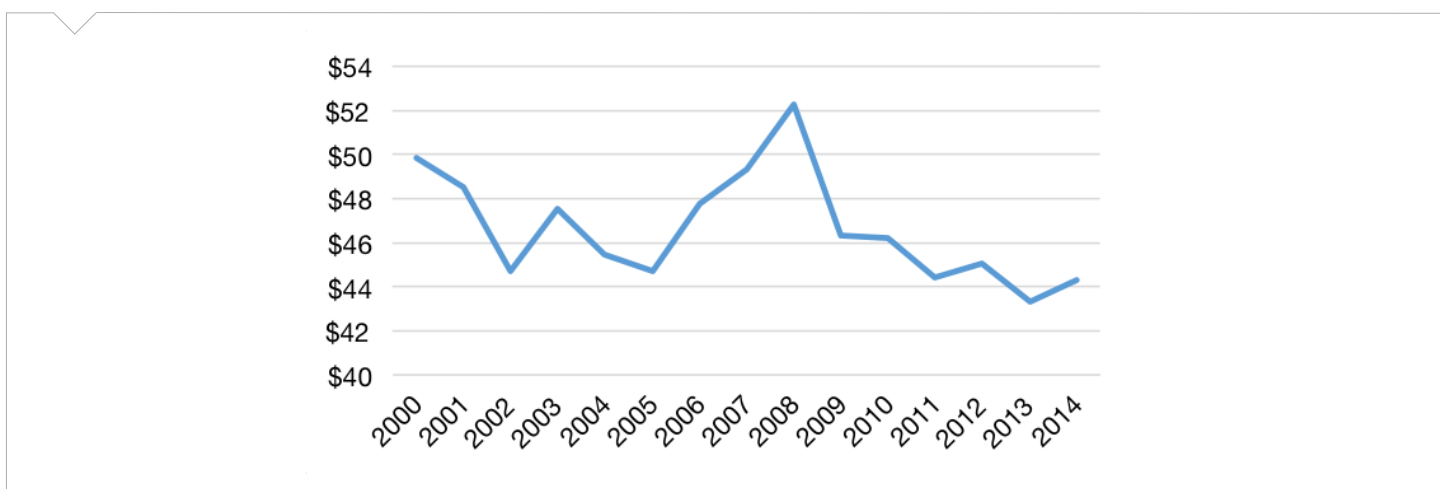
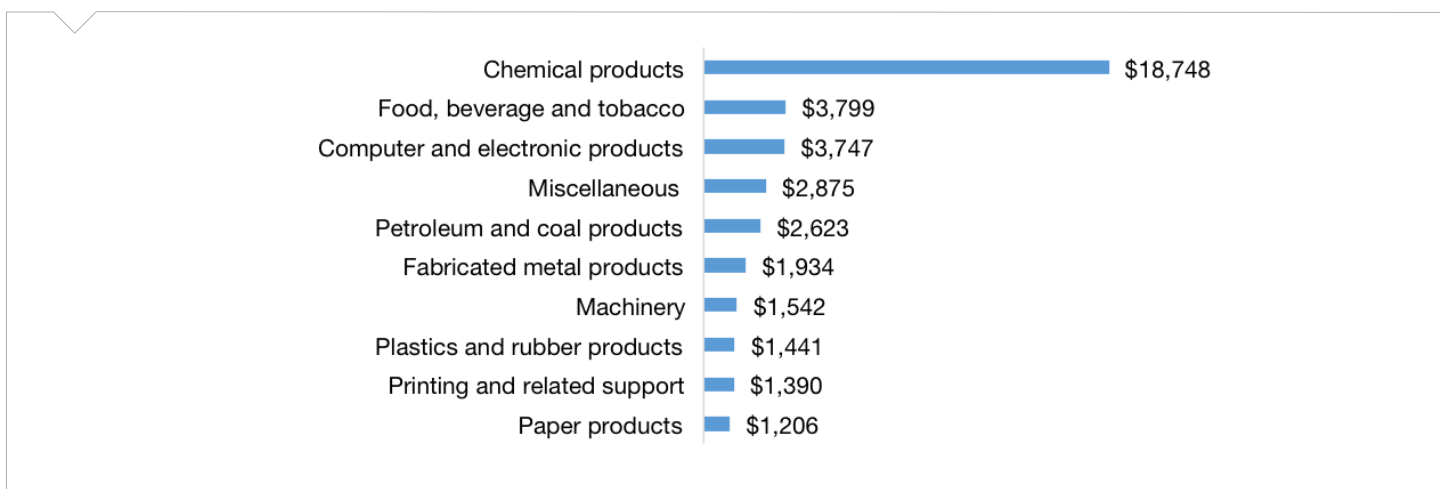


Figure 2: Top 10 New Jersey Manufacturing Sectors, in Millions of Dollars, 2013



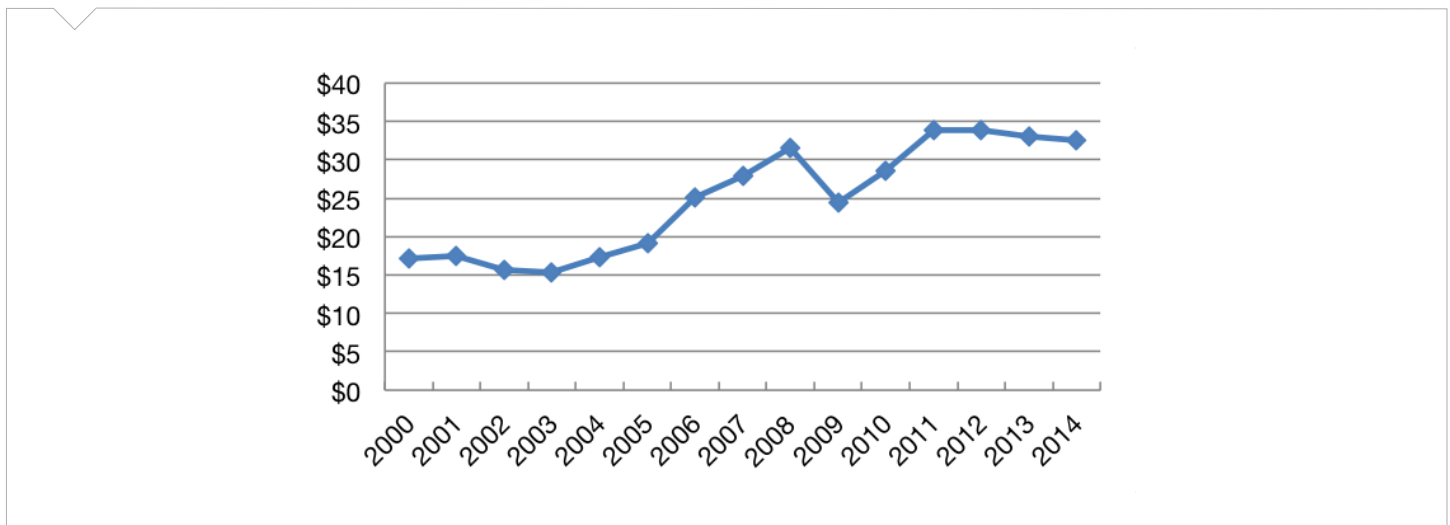
New Jersey Export Facts

Manufacturers help to drive New Jersey's economy, with \$32.63 billion in manufactured goods exports in 2014. That same year, \$13.39 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 20.20% percent of its employment stemmed from exports in 2011. Small businesses comprised 92.4 percent of all exporters in New Jersey.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$32.63 88.58%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$13.39 41.05%
Growth in Manufactured Goods Exports (2009–2014)	33.50%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	42.53%
U.S. Jobs Supported by Goods Exports (2013)	160,131	<ul style="list-style-type: none"> • Canada (19.82%) • Mexico (7.82%) • Netherlands (6.04%) • Japan (4.59%) • South Korea (4.27%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	20.20%		
Small Business Share of Total Exporters (2013)	92.4%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: New Jersey's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.