

# North Dakota Manufacturing Facts

Manufacturers in North Dakota account for 5.77 percent of the total output in the state, employing 5.59 percent of the workforce. Total output from manufacturing was \$3.25 billion in 2014. In addition, there were 25,900 manufacturing employees in North Dakota in 2015, with an average annual compensation of \$55,754 in 2013.

## Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)  
(Percent share of total gross state product)      \$3.25  
5.77%

Manufacturing Firms in North Dakota (2012)      677

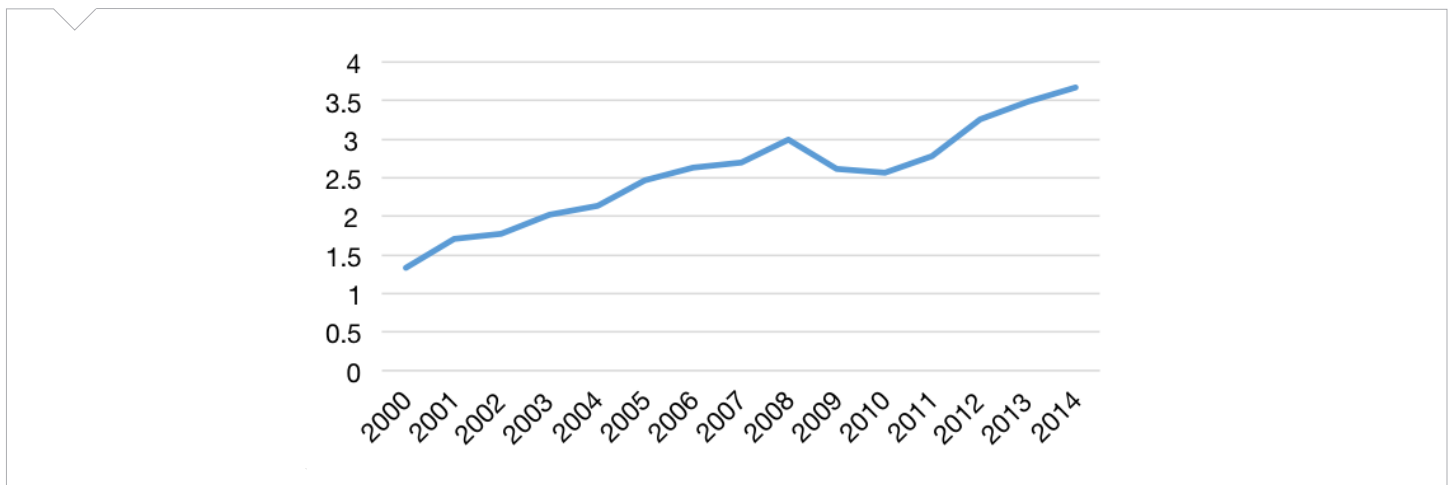
## Employment and Compensation

Manufacturing Employment (2015)  
(Percent share of nonfarm employment)      25,900  
5.59%

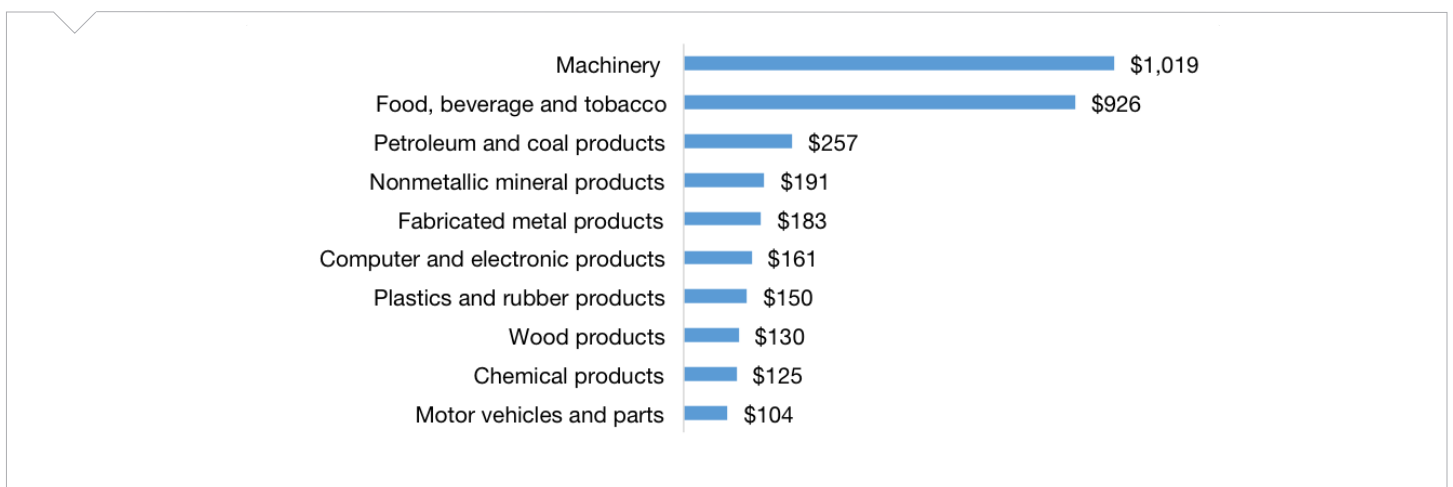
Average Annual Compensation  
(Manufacturing, 2013)      \$55,754  
(Nonfarm Businesses, 2013)      \$47,347

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** North Dakota Manufacturing Output, in Billions of Dollars, 2000–2014



**Figure 2:** Top 10 North Dakota Manufacturing Sectors, in Millions of Dollars, 2013



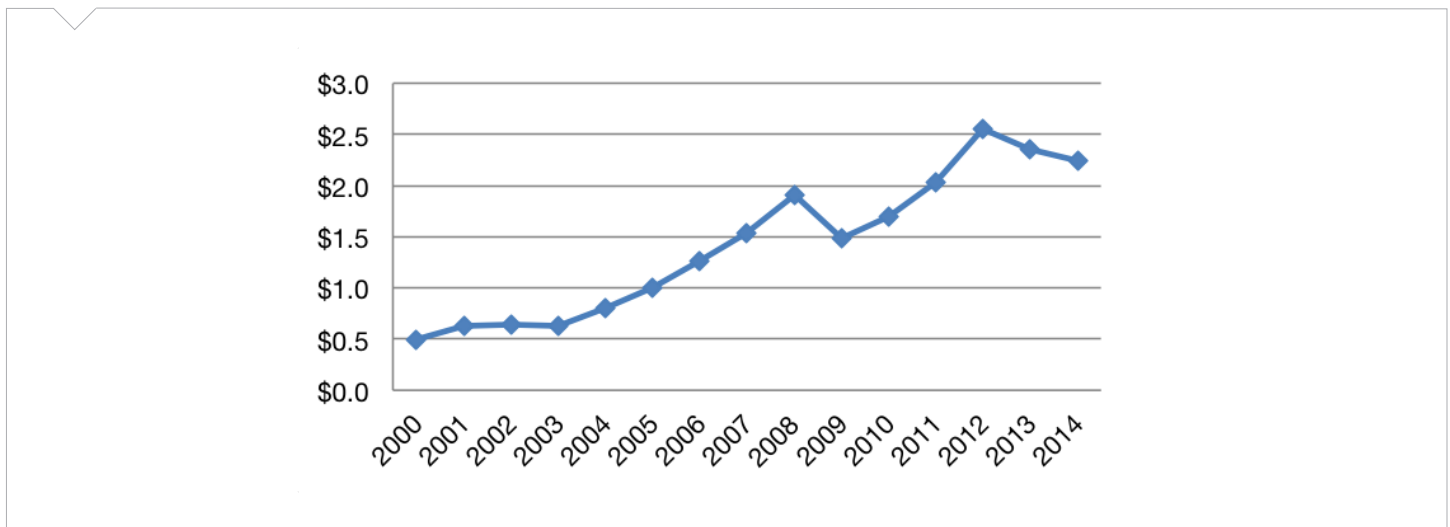
# North Dakota Export Facts

Manufacturers help to drive North Dakota's economy, with \$2.24 billion in manufactured goods exports in 2014. That same year, \$1.87 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 13.90% percent of its employment stemmed from exports in 2011. Small businesses comprised 84.4 percent of all exporters in North Dakota.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$2.24 42.36%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$1.87 83.59%
Growth in Manufactured Goods Exports (2009–2014)	51.09%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	85.21%
U.S. Jobs Supported by Goods Exports (2013)	18,074	<ul style="list-style-type: none"> <li>• Canada (69.97%)</li> <li>• Mexico (7.23%)</li> <li>• Australia (3.73%)</li> <li>• Belgium (2.42%)</li> <li>• Germany (1.86%)</li> </ul>	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	13.90%		
Small Business Share of Total Exporters (2013)	84.4%		

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** North Dakota's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



## Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit [www.nam.org/statedata](http://www.nam.org/statedata) or [www.nam.org/trade](http://www.nam.org/trade) for more information.