

South Dakota Manufacturing Facts

Manufacturers in South Dakota account for 9.07 percent of the total output in the state, employing 10.23 percent of the workforce. Total output from manufacturing was \$4.16 billion in 2014. In addition, there were 44,300 manufacturing employees in South Dakota in 2015, with an average annual compensation of \$50,417 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$4.16
9.07%

Manufacturing Firms in South Dakota (2012) 942

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 44,300
10.23%

Average Annual Compensation
(Manufacturing, 2013) \$50,417
(Nonfarm Businesses, 2013) \$36,599

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: South Dakota Manufacturing Output, in Billions of Dollars, 2000–2014

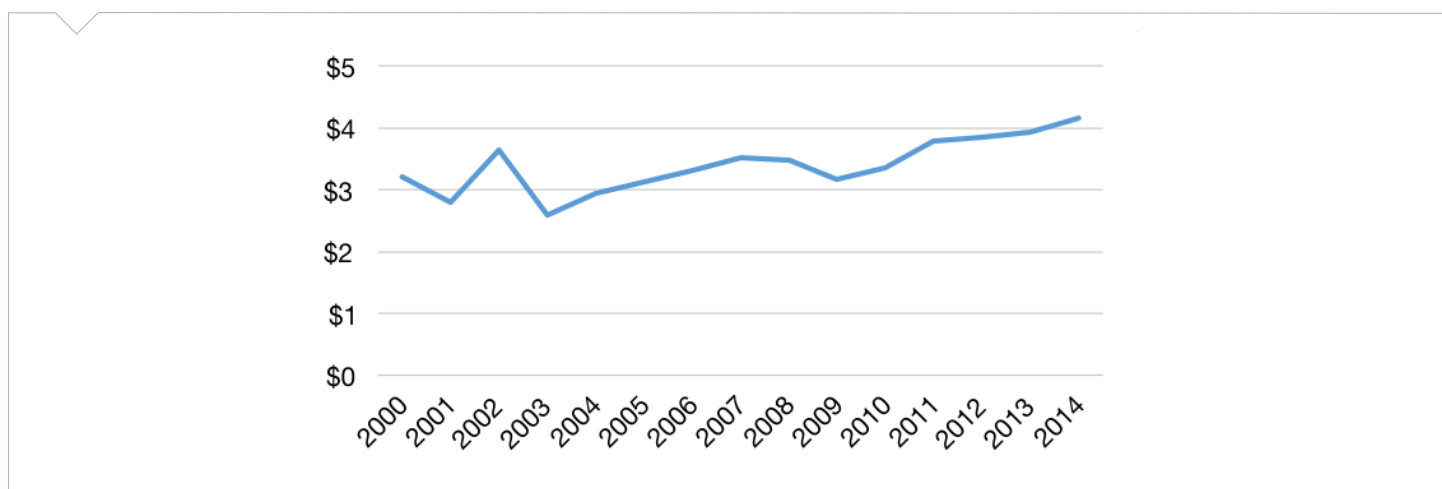
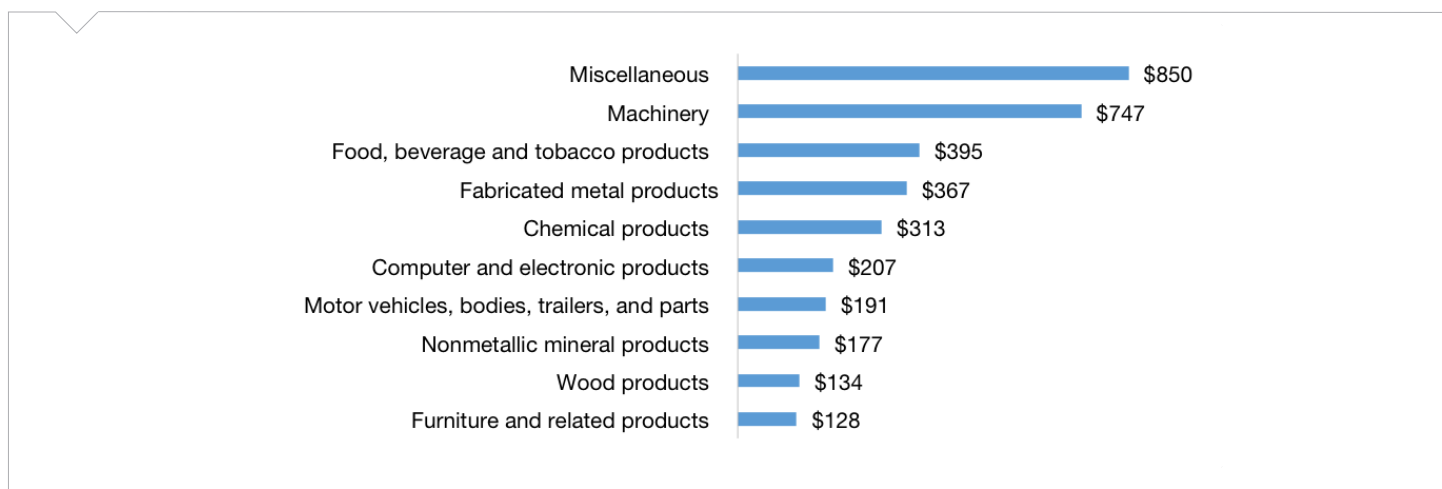


Figure 2: Top 10 South Dakota Manufacturing Sectors, in Millions of Dollars, 2013



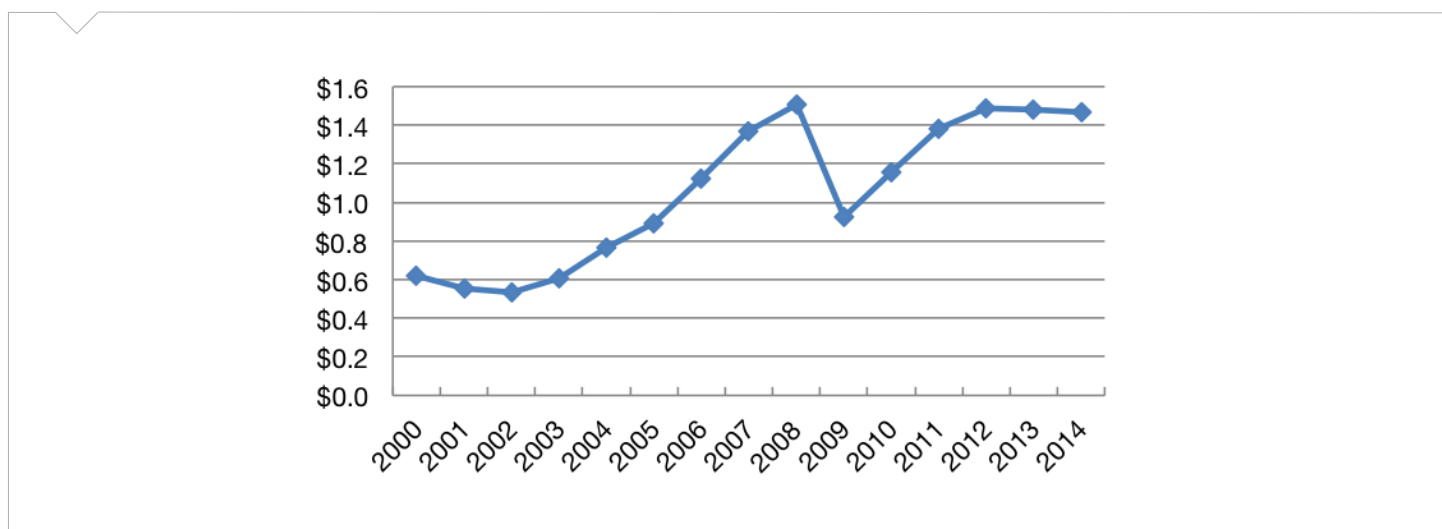
South Dakota Export Facts

Manufacturers help to drive South Dakota's economy, with \$1.47 billion in manufactured goods exports in 2014. That same year, \$1.09 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 17.10% percent of its employment stemmed from exports in 2011. Small businesses comprised 75.4 percent of all exporters in South Dakota.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$1.47 92.17%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$1.09 74.21%
Growth in Manufactured Goods Exports (2009–2014)	58.23%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	75.16%
U.S. Jobs Supported by Goods Exports (2013)	9,544	<ul style="list-style-type: none"> • Canada (45.48%) • Mexico (20.67%) • Belgium (3.45%) • Saudi Arabia (3.23%) • Japan (2.34%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	17.10%		
Small Business Share of Total Exporters (2013)	75.4%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: South Dakota's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.