

Washington Manufacturing Facts

Manufacturers in Washington account for 13.53 percent of the total output in the state, employing 9.24 percent of the workforce. Total output from manufacturing was \$57.77 billion in 2014. In addition, there were 293,100 manufacturing employees in Washington in 2015, with an average annual compensation of \$84,447 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$57.77
13.53%

Manufacturing Firms in Washington (2012) 6,633

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 293,100
9.24%

Average Annual Compensation
(Manufacturing, 2013) \$84,447
(Nonfarm Businesses, 2013) \$53,966

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Washington Manufacturing Output, in Billions of Dollars, 2000–2014

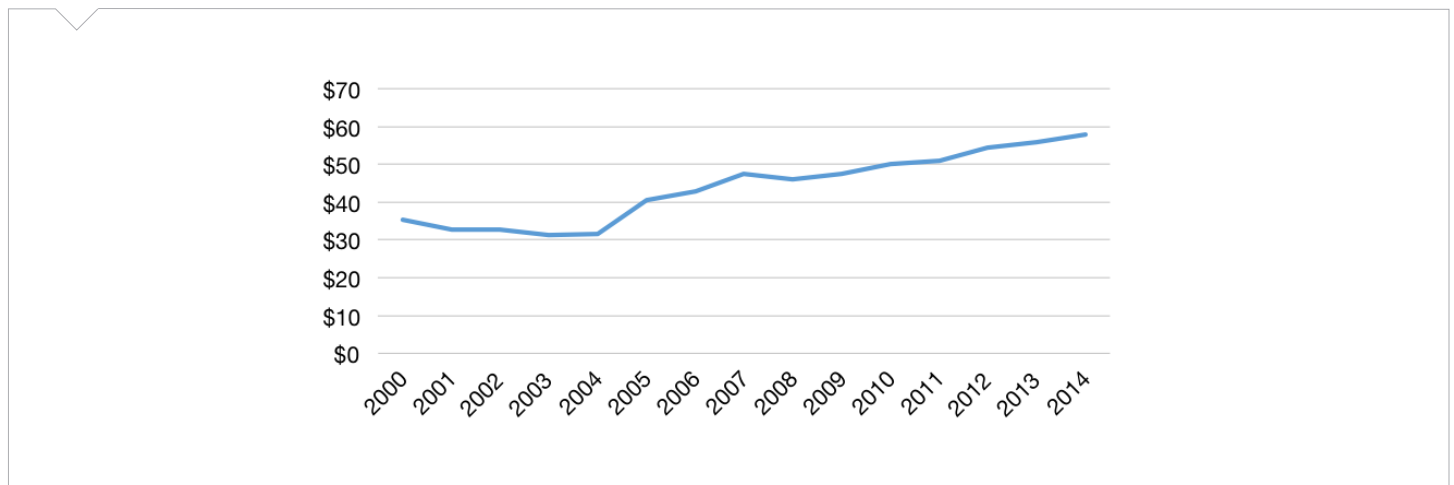
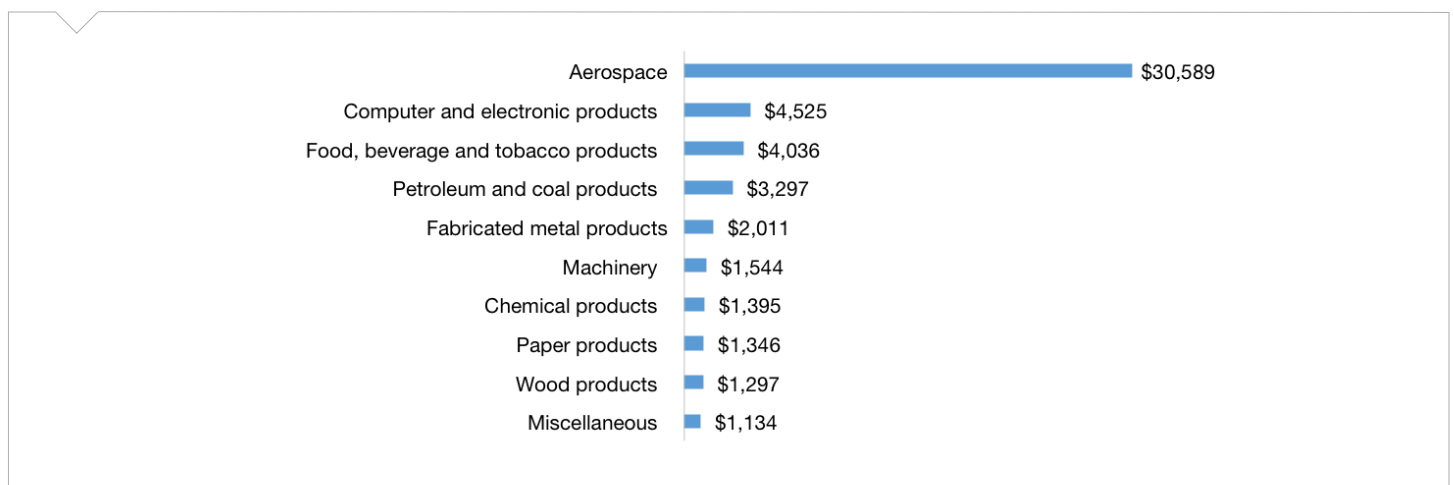


Figure 2: Top 10 Washington Manufacturing Sectors, in Millions of Dollars, 2013



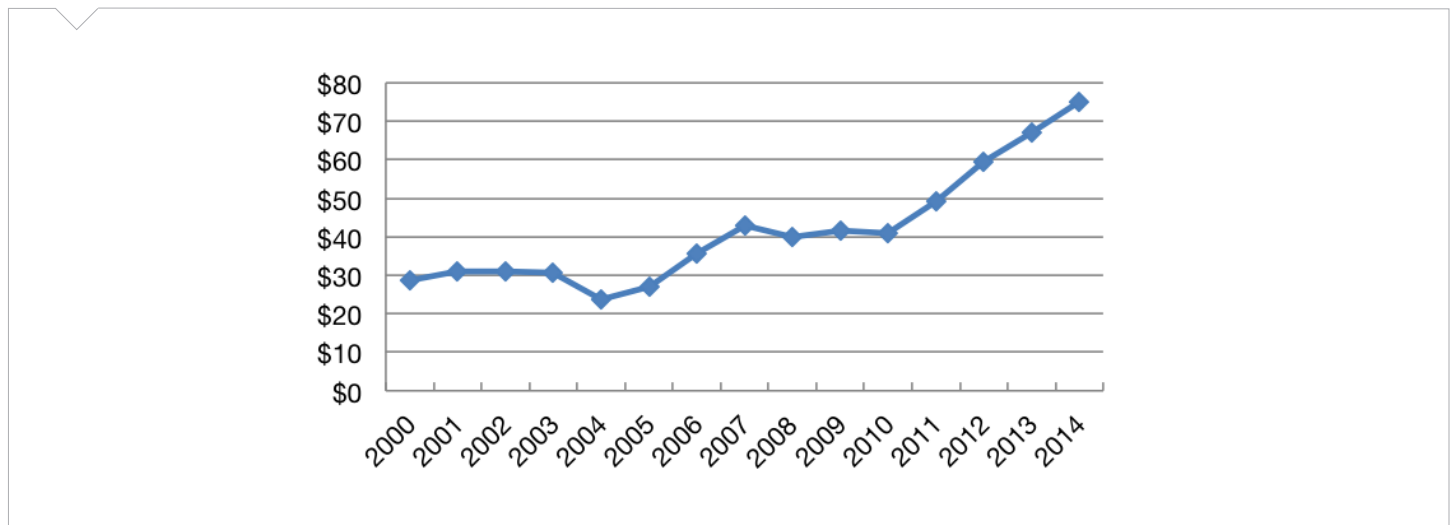
Washington Export Facts

Manufacturers help to drive Washington's economy, with \$74.98 billion in manufactured goods exports in 2014. That same year, \$18.96 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 38.80% percent of its employment stemmed from exports in 2011. Small businesses comprised 90 percent of all exporters in Washington.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$74.98 82.72%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$18.96 25.29%
Growth in Manufactured Goods Exports (2009–2014)	80.39%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	44.66%
U.S. Jobs Supported by Goods Exports (2013)	401,879	<ul style="list-style-type: none"> • China (18.74%) • Canada (11.02%) • Japan (6.89%) • United Arab Emirates (4.19%) • United Kingdom (3.82%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	38.80%		
Small Business Share of Total Exporters (2013)	90%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Washington's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.