

West Virginia Manufacturing Facts

Manufacturers in West Virginia account for 9.88 percent of the total output in the state, employing 6.44 percent of the workforce. Total output from manufacturing was \$7.45 billion in 2014. In addition, there were 48,500 manufacturing employees in West Virginia in 2015, with an average annual compensation of \$65,653 in 2013.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$7.45
9.88%

Manufacturing Firms in West Virginia (2012) 1,146

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 48,500
6.44%

Average Annual Compensation
(Manufacturing, 2013) \$65,653
(Nonfarm Businesses, 2013) \$42,315

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: West Virginia Manufacturing Output, in Billions of Dollars, 2000–2014

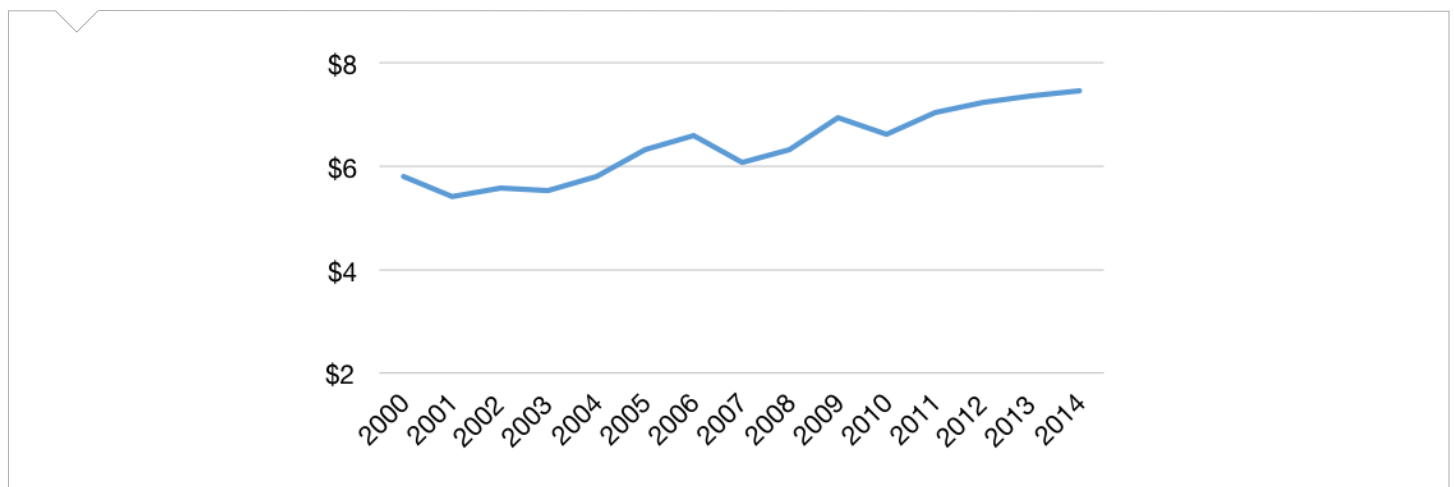
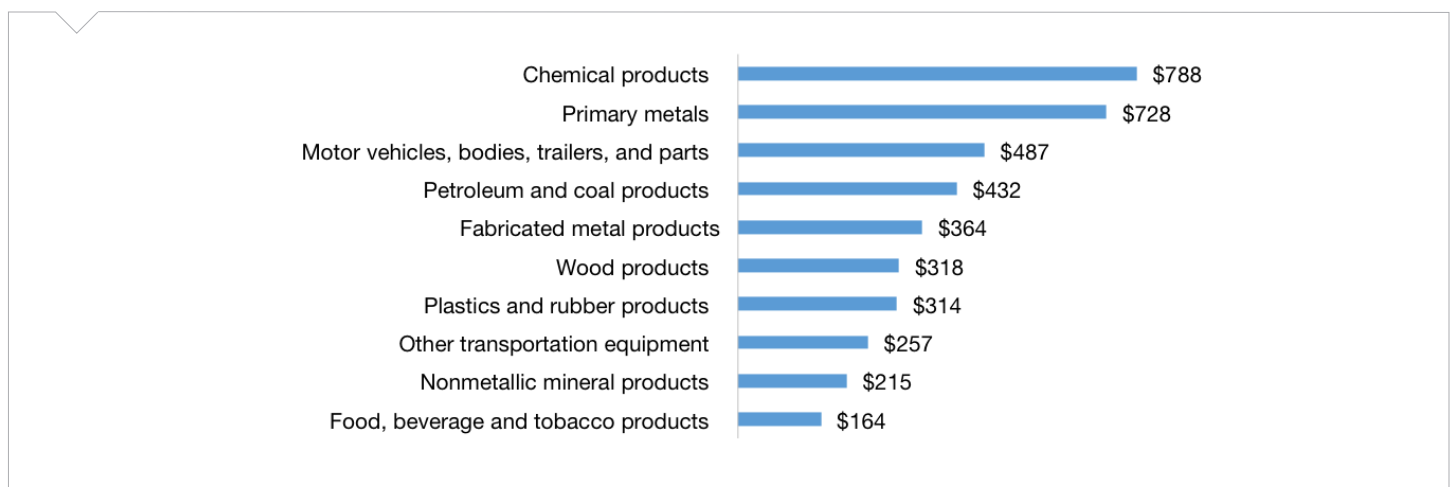


Figure 2: Top 10 West Virginia Manufacturing Sectors, in Millions of Dollars, 2013



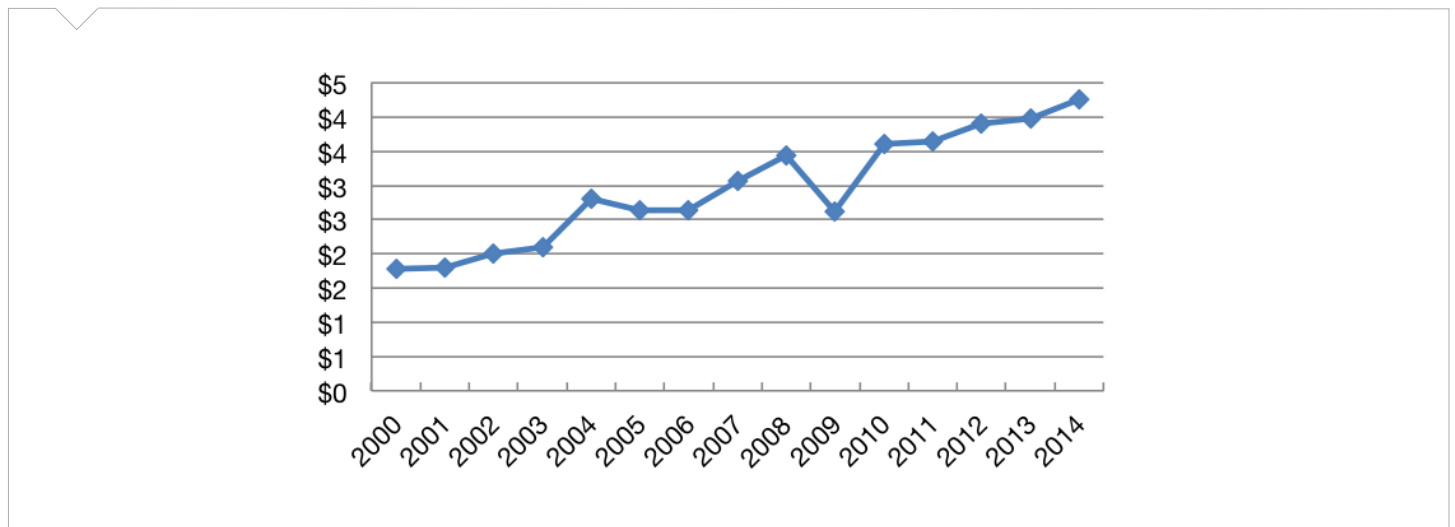
West Virginia Export Facts

Manufacturers help to drive West Virginia's economy, with \$4.27 billion in manufactured goods exports in 2014. That same year, \$2.20 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 20.60% percent of its employment stemmed from exports in 2011. Small businesses comprised 76.9 percent of all exporters in West Virginia.

Manufactured Goods Exports (\$billions, 2014) (Percent share of total goods exports)	\$4.27 56.90%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2014) (Percent of total exports, 2014)	\$2.20 51.53%
Growth in Manufactured Goods Exports (2009–2014)	62.37%	Top Five Export Markets (Percent of total manufactured goods exports, 2013)	68.11%
U.S. Jobs Supported by Goods Exports (2013)	53,670	<ul style="list-style-type: none"> • Canada (40.60%) • China (11.59%) • Japan (6.19%) • Belgium (5.34%) • Mexico (4.39%) 	
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	20.60%		
Small Business Share of Total Exporters (2013)	76.9%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: West Virginia's Manufactured Goods Exports, in Billions of Dollars, 2000-2014



Additional Trade Facts

- In 2014, manufacturers in the United States sold \$55.0 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$579.2 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.