

# Ohio Manufacturing Facts

Manufacturers in Ohio account for 16.6 percent of the total output in the state, employing 12.5 percent of the workforce. Total output from manufacturing was \$107.95 billion in 2017. In addition, there were 690.2 manufacturing employees in Ohio in 2017, with an average annual compensation of \$72,654 in 2016.

## Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2017) \$107.95  
(Percent share of total gross state product) 16.6%

Manufacturing Firms in Ohio (2015) 12,660

## Employment and Compensation

Manufacturing Employment (2017) 690.2  
(Percent share of nonfarm employment) 12.5%

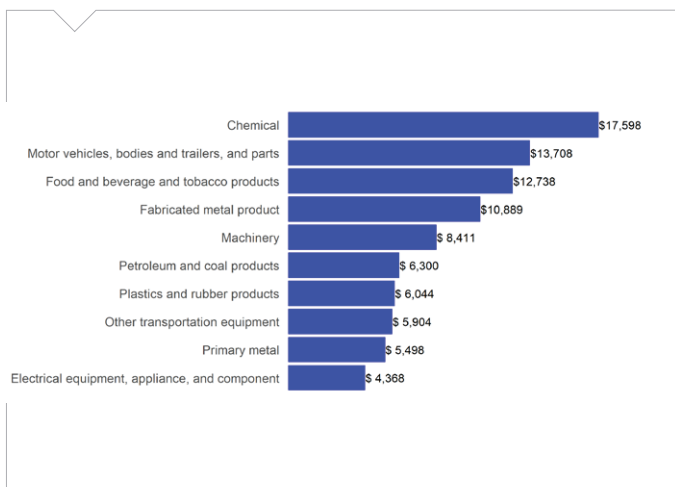
Average Annual Compensation (Manufacturing, 2016) \$72,654  
(Nonfarm Businesses, 2016) \$45,866

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

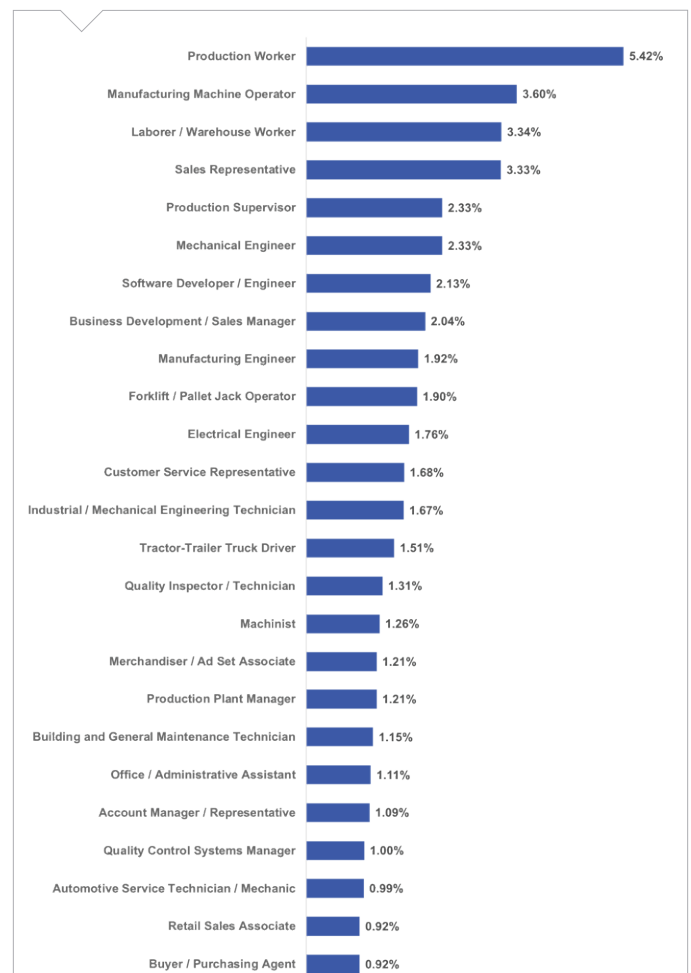
**Figure 1:** Ohio Manufacturing Output, in Billions of Dollars, 2005–2017



**Figure 2:** Top 10 Ohio Manufacturing Sectors, in Millions of Dollars, 2016



**Figure 3:** Top 25 Manufacturing Job Titles over the Past 12 Months in Ohio



Source: Burning Glass Technologies, Labor Insights

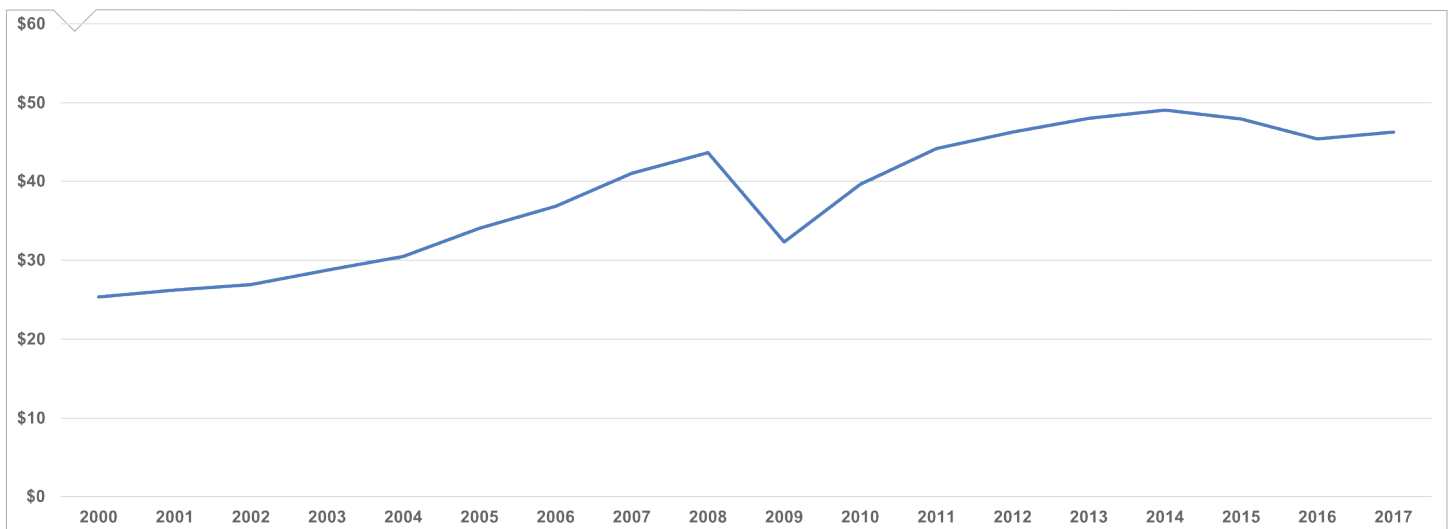
# Ohio Export Facts

Manufacturers help to drive Ohio's economy, with \$46.25 billion in manufactured goods exports in 2017. That same year, \$27.94 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 27.6 percent of its employment stemmed from exports in 2011. Small businesses comprised 89 percent of all exporters in Ohio.

Manufactured Goods Exports (\$billions, 2017) (Percent share of total goods exports)	\$46.25 92.4%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2017) (Percent of total exports, 2017)	\$27.94 60.4%
Growth in Manufactured Goods Exports (2010–2017)	16.8%	Total Manufactured Goods Exports to Canada and Mexico (NAFTA, 2017)	\$24.44
U.S. Jobs Supported by Goods Exports (2016)	227,769	Top Five Export Markets (Percent of total manufactured goods exports, 2017)	66.2%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	27.6%	<ul style="list-style-type: none"> <li>• Canada (39.61%)</li> <li>• Mexico (13.23%)</li> <li>• China (6.43%)</li> <li>• United Kingdom (4.00%)</li> <li>• Brazil (2.96%)</li> </ul>	
Small Business Share of Total Exporters (2015)	89%		

Sources: International Trade Administration, U.S. Census Bureau

**Figure 4:** Ohio's Manufactured Goods Exports, in Billions of Dollars, 2000-2017



## Additional Trade Facts

- The 20 U.S. FTA partners purchased nearly 48 percent (\$637.5 billion) of U.S. manufactured goods exports in 2017 – even though these countries represent only six percent of the world's population and 10 percent of GDP.
- FTA countries: Australia, Bahrain, Canada, Chile, Colombia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
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