

California Manufacturing Facts

Manufacturers in California account for 11.1 percent of the total output in the state, employing 7.9 percent of the workforce. Total output from manufacturing was \$255.53 billion in 2014. In addition, there were 1,271,000 manufacturing employees in California in 2015, with an average annual compensation of \$92,801 in 2014.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$255.53
11.1%

Manufacturing Firms in California (2013) 35,756

Employment and Compensation

Manufacturing Employment (2015) 1,271,000
(Percent share of nonfarm employment) 7.9%

Average Annual Compensation
(Manufacturing, 2014) \$92,801
(Nonfarm Businesses, 2014) \$55,953

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: California Manufacturing Output, in Billions of Dollars, 2000–2014

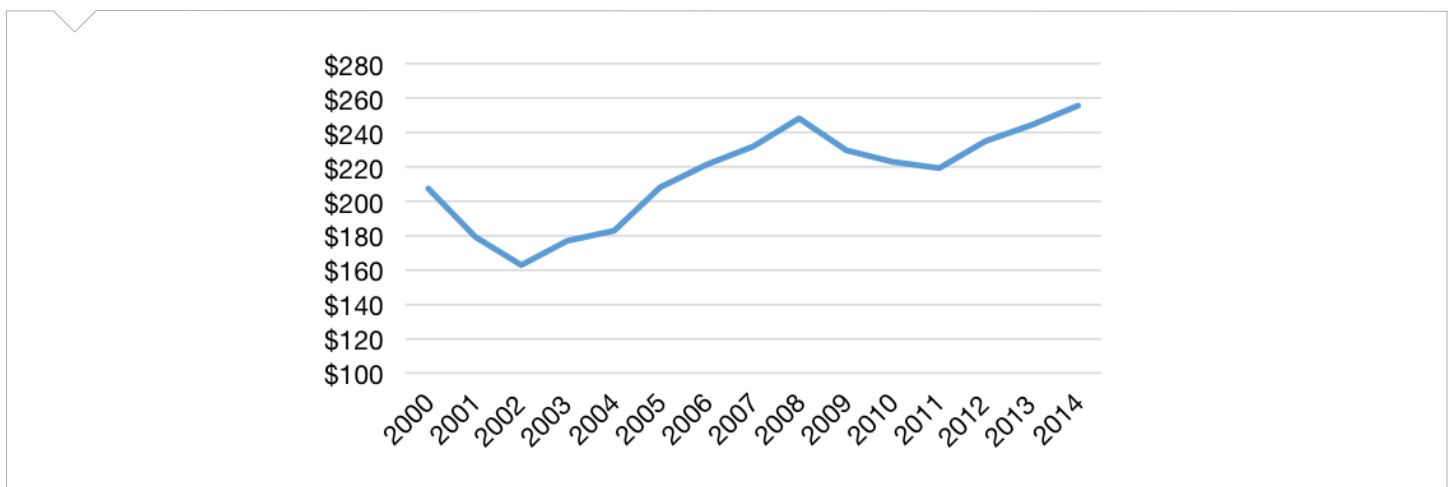
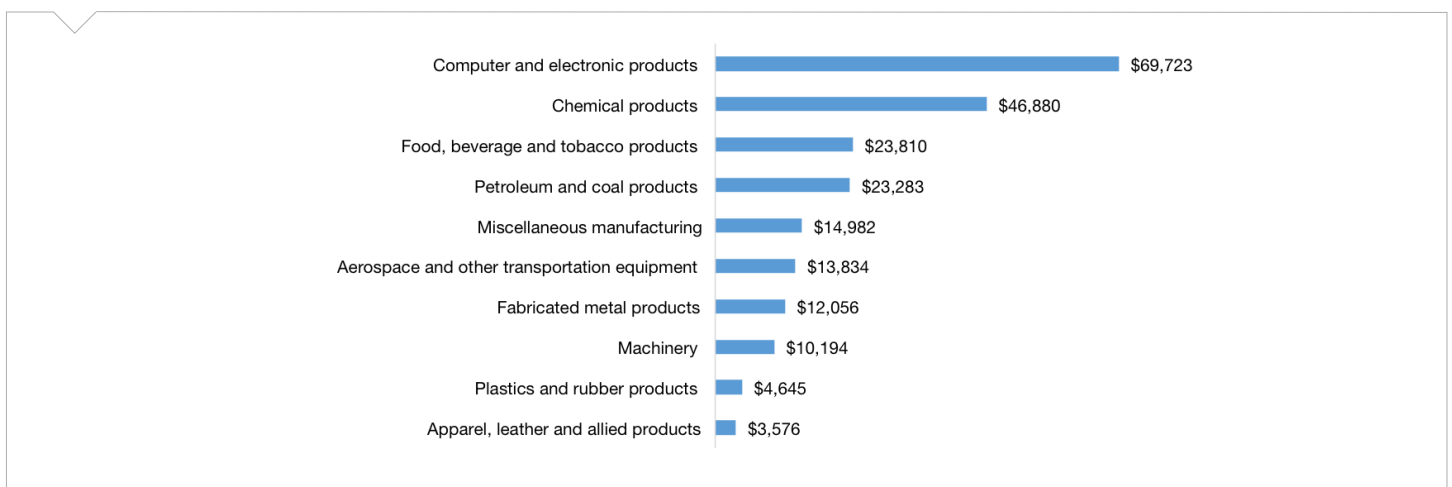


Figure 2: Top 10 California Manufacturing Sectors, in Millions of Dollars, 2013



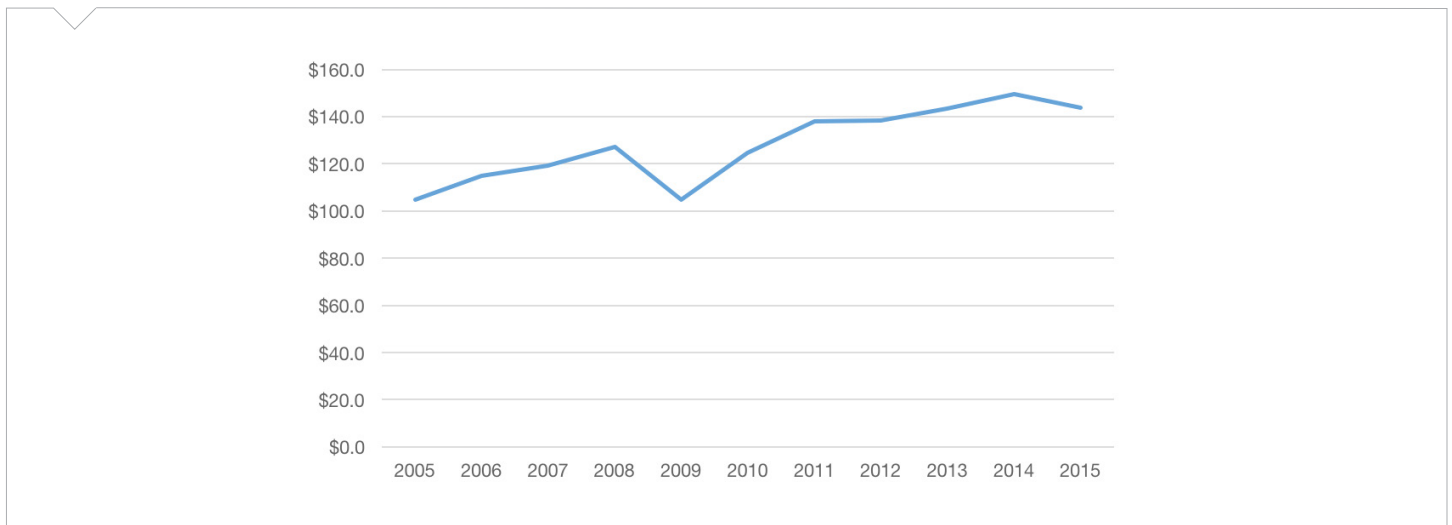
California Export Facts

Manufacturers help to drive California's economy, with \$143.87 billion in manufactured goods exports in 2015. That same year, \$60.56 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 25.2% percent of its employment stemmed from exports in 2011. Small businesses comprised 95.9 percent of all exporters in California.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$143.87 87.0%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$60.56 42.1%
Growth in Manufactured Goods Exports (2010–2015)	15.3%	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$61.96
U.S. Jobs Supported by Goods Exports (2014)	775,320	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	48.0%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	25.2%	<ul style="list-style-type: none"> • Mexico (17.8%) • Canada (9.8%) • China (8.0%) • Japan (7.2%) • Hong Kong (5.3%) 	
Small Business Share of Total Exporters (2013)	95.9%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: California's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.