

Delaware Manufacturing Facts

Manufacturers in Delaware account for 6.1 percent of the total output in the state, employing 5.8 percent of the workforce. Total output from manufacturing was \$3.81 billion in 2014. In addition, there were 25,700 manufacturing employees in Delaware in 2015, with an average annual compensation of \$73,477 in 2014.

Manufacturing Output and Firms

Total Manufacturing Output (*\$billions, 2014*)
(*Percent share of total gross state product*)

\$3.81
6.1%

Manufacturing Firms in Delaware (*2013*)

531

Employment and Compensation

Manufacturing Employment (*2015*)
(*Percent share of nonfarm employment*)

25,700
5.8%

Average Annual Compensation
(*Manufacturing, 2014*)
(*Nonfarm Businesses, 2014*)

\$73,477
\$53,437

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Delaware Manufacturing Output, in Billions of Dollars, 2000–2014

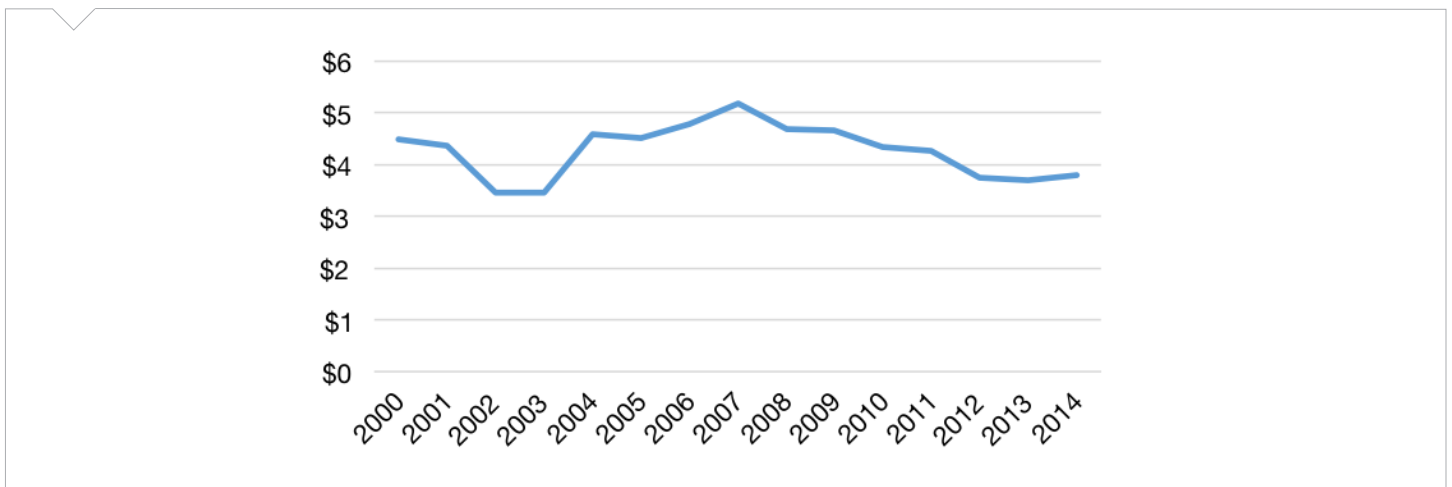
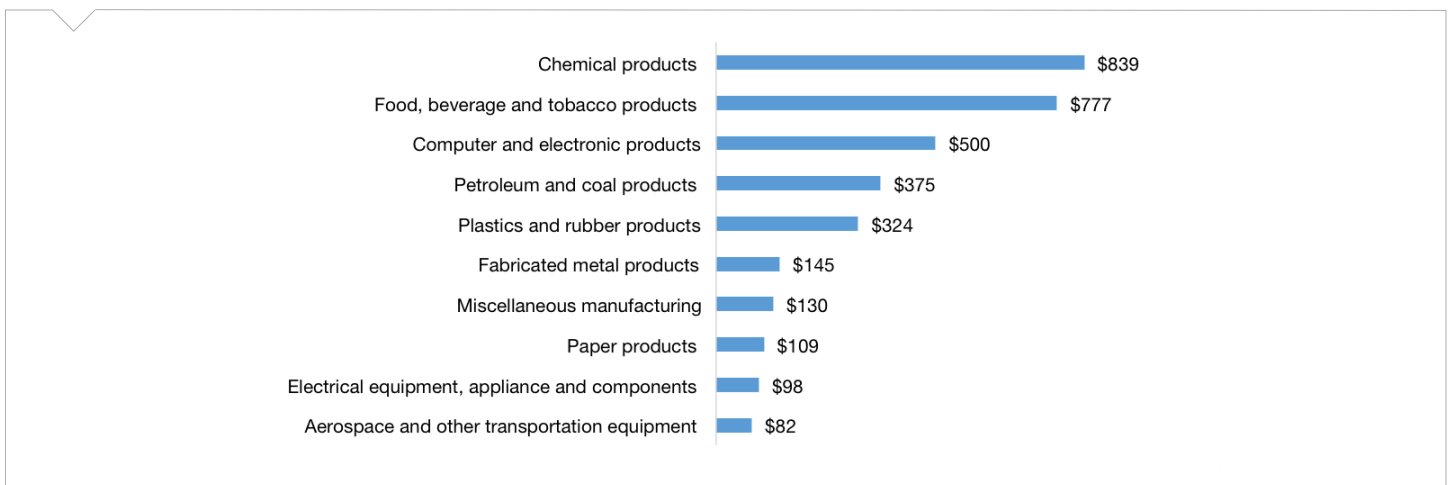


Figure 2: Top 10 Delaware Manufacturing Sectors, in Millions of Dollars, 2013



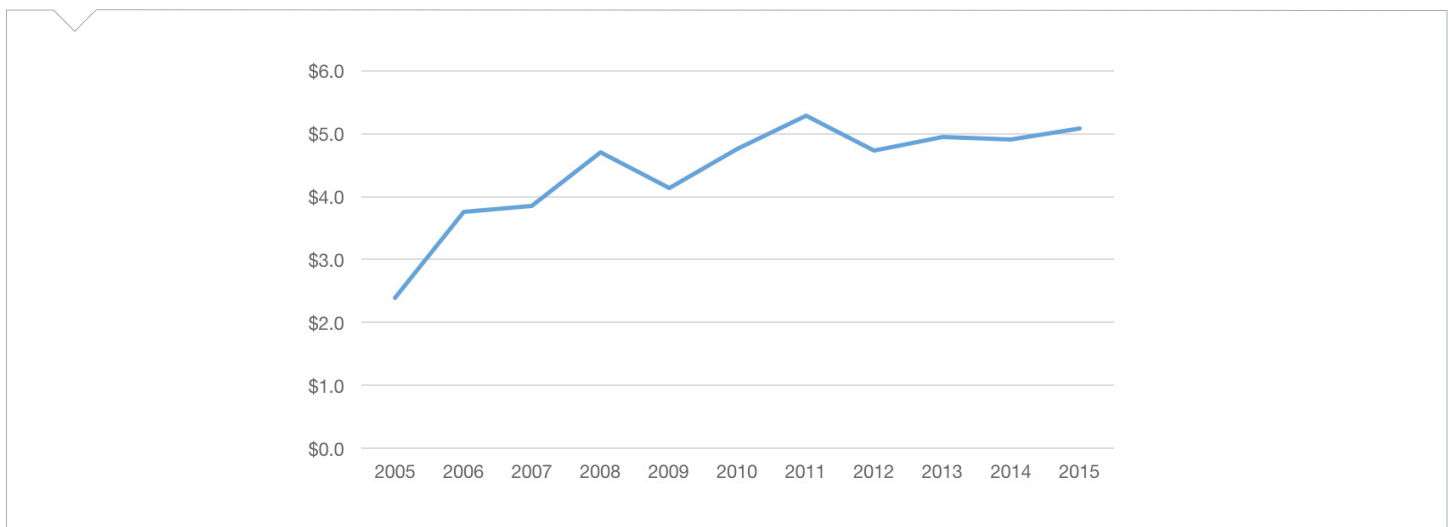
Delaware Export Facts

Manufacturers help to drive Delaware's economy, with \$5.08 billion in manufactured goods exports in 2015. That same year, \$0.96 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 21.0% percent of its employment stemmed from exports in 2011. Small businesses comprised 86.7 percent of all exporters in Delaware.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$5.08 94.1%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$0.96 19.0%
Growth in Manufactured Goods Exports (2010–2015)	6.7%	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$0.89
U.S. Jobs Supported by Goods Exports (2014)	23,278	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	53.0%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	21.0%	<ul style="list-style-type: none"> • United Kingdom (17.3%) • Saudi Arabia (13.1%) • United Arab Emirates (7.6%) • China (7.6%) • Canada (7.3%) 	
Small Business Share of Total Exporters (2013)	86.7%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Delaware's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.