

Kansas Manufacturing Facts

Manufacturers in Kansas account for 13.1 percent of the total output in the state, employing 11.5 percent of the workforce. Total output from manufacturing was \$19.32 billion in 2014. In addition, there were 161,000 manufacturing employees in Kansas in 2015, with an average annual compensation of \$65,999 in 2014.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014) \$19.32
 (Percent share of total gross state product) 13.1%

Manufacturing Firms in Kansas (2013) 2,602

Employment and Compensation

Manufacturing Employment (2015) 161,000
 (Percent share of nonfarm employment) 11.5%

Average Annual Compensation (Manufacturing, 2014) \$65,999
 (Nonfarm Businesses, 2014) \$43,157

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Kansas Manufacturing Output, in Billions of Dollars, 2000–2014

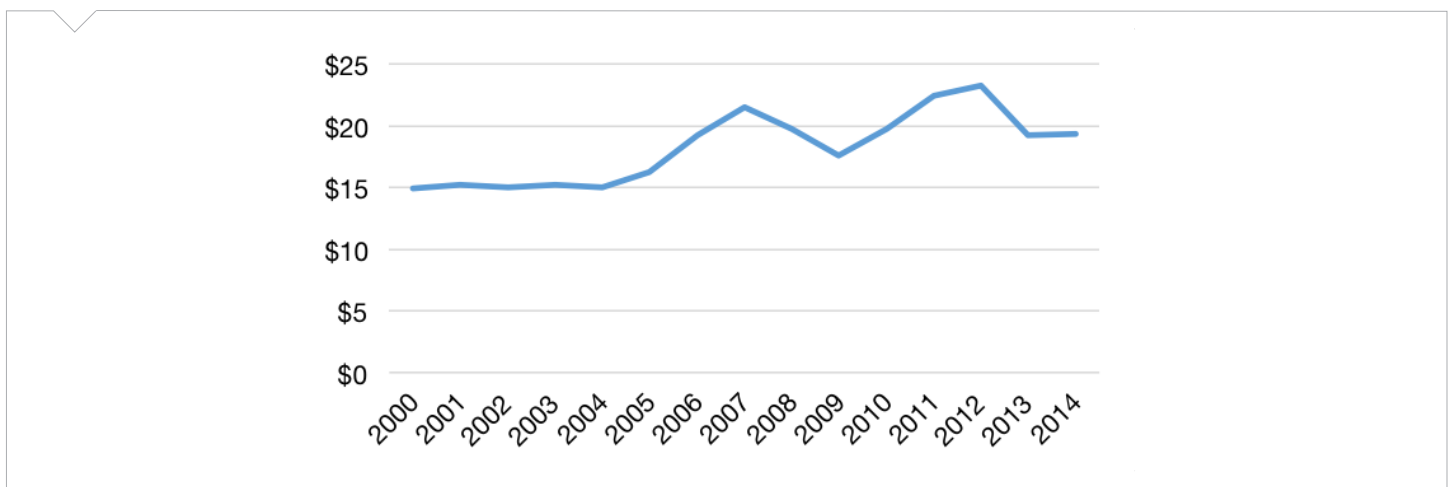
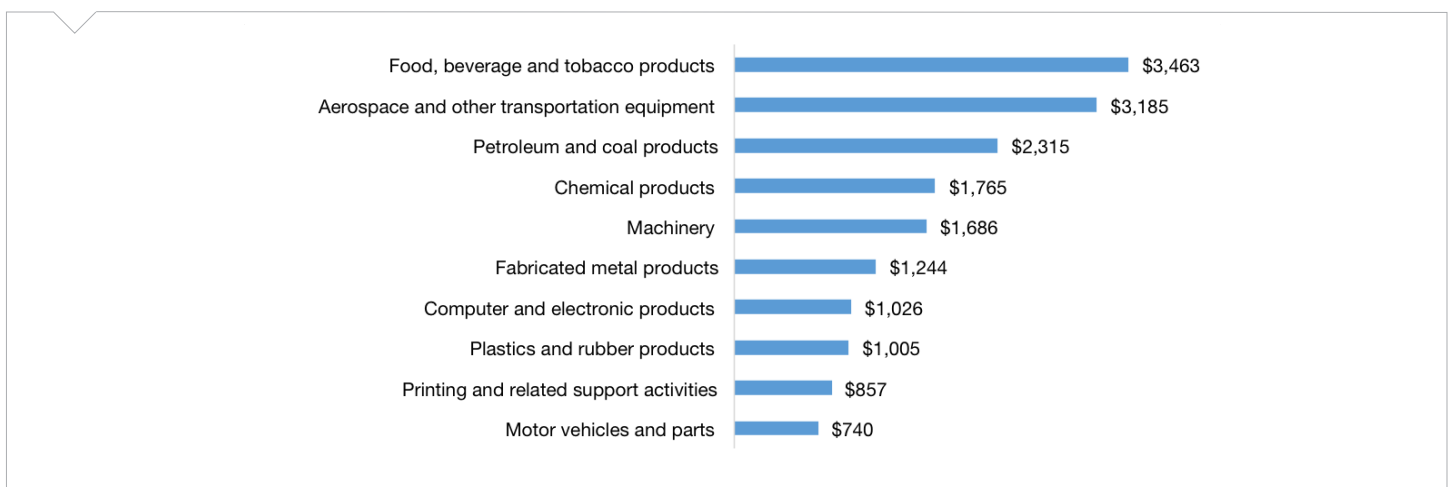


Figure 2: Top 10 Kansas Manufacturing Sectors, in Millions of Dollars, 2013



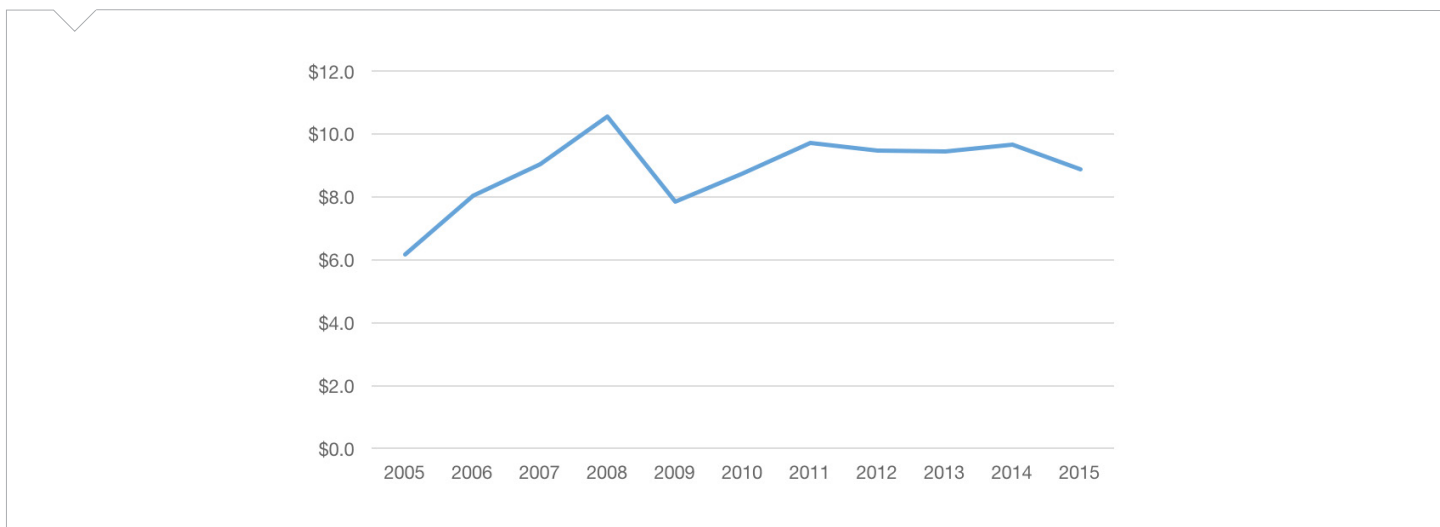
Kansas Export Facts

Manufacturers help to drive Kansas's economy, with \$8.87 billion in manufactured goods exports in 2015. That same year, \$4.39 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 24.8% percent of its employment stemmed from exports in 2011. Small businesses comprised 83.6 percent of all exporters in Kansas.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$8.87 83.0%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$4.39 49.5%
Growth in Manufactured Goods Exports (2010–2015)	1.5%	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$4.87
U.S. Jobs Supported by Goods Exports (2014)	70,889	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	59.6%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	24.8%	<ul style="list-style-type: none"> • Canada (25.5%) • Mexico (14.5%) • Japan (7.8%) • China (7.1%) • United Kingdom (4.7%) 	
Small Business Share of Total Exporters (2013)	83.6%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Kansas's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.