

# Maryland Manufacturing Facts

Manufacturers in Maryland account for 5.8 percent of the total output in the state, employing 3.8 percent of the workforce. Total output from manufacturing was \$19.89 billion in 2014. In addition, there were 102,400 manufacturing employees in Maryland in 2015, with an average annual compensation of \$81,078 in 2014.

## Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)  
(Percent share of total gross state product)      \$19.89  
5.8%

Manufacturing Firms in Maryland (2013)      2,844

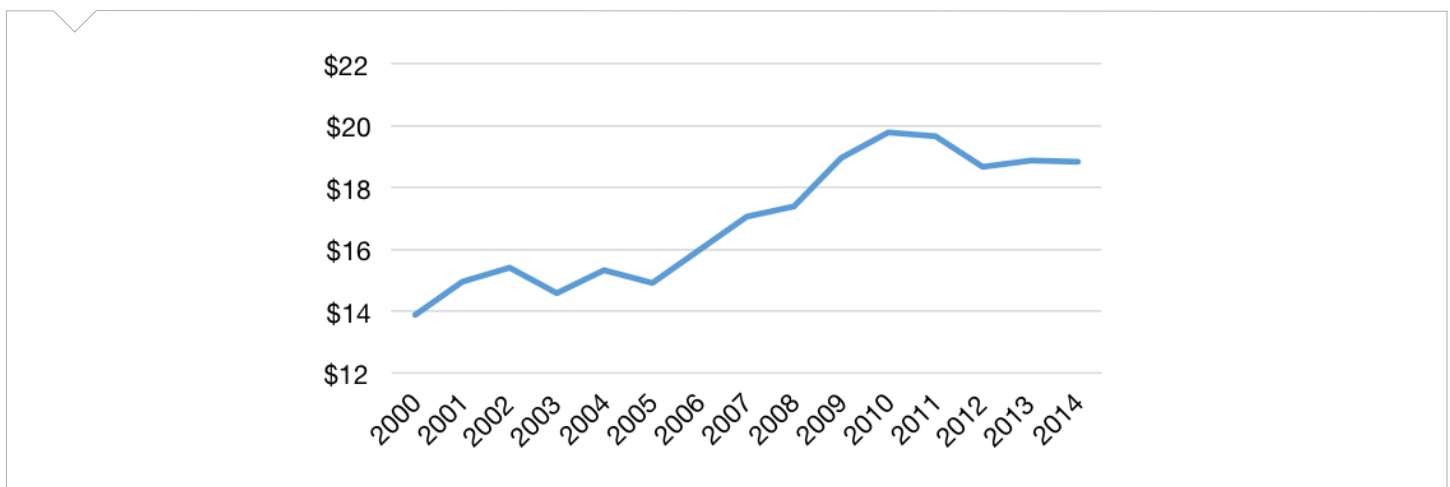
## Employment and Compensation

Manufacturing Employment (2015)  
(Percent share of nonfarm employment)      102,400  
3.8%

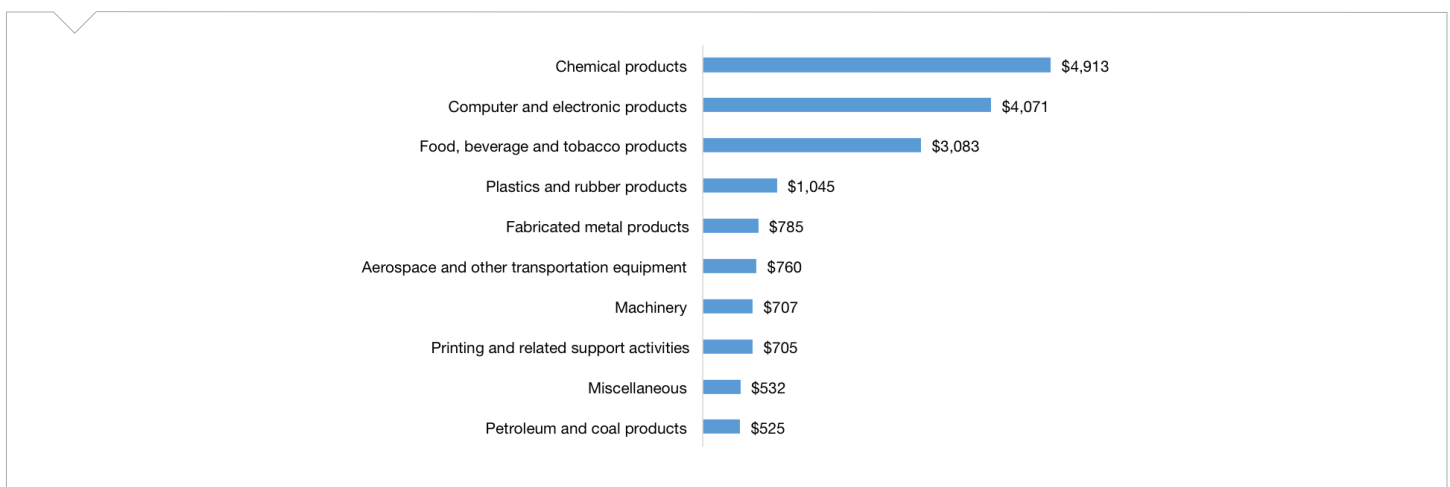
Average Annual Compensation  
(Manufacturing, 2014)      \$81,078  
(Nonfarm Businesses, 2014)      \$55,250

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** Maryland Manufacturing Output, in Billions of Dollars, 2000–2014



**Figure 2:** Top 10 Maryland Manufacturing Sectors, in Millions of Dollars, 2013



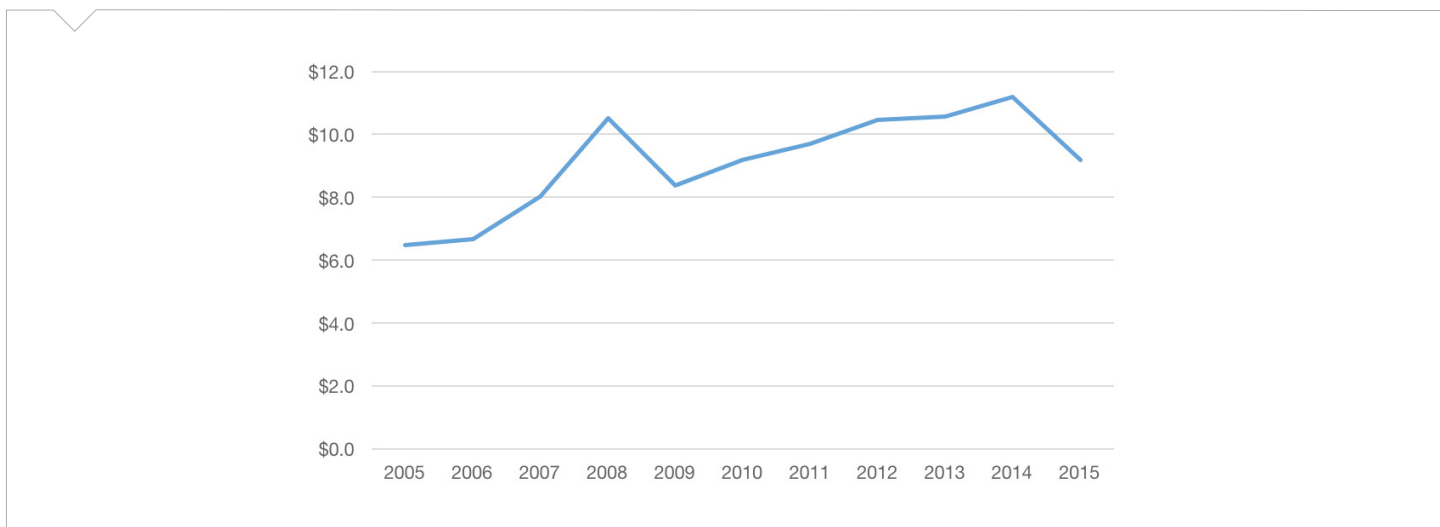
# Maryland Export Facts

Manufacturers help to drive Maryland's economy, with \$9.17 billion in manufactured goods exports in 2015. That same year, \$3.09 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 13.2% percent of its employment stemmed from exports in 2011. Small businesses comprised 88.4 percent of all exporters in Maryland.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$9.17 91.5%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$3.09 33.7%
U.S. Jobs Supported by Goods Exports (2014)	59,650	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$2.88
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	13.2%	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	39.4%
Small Business Share of Total Exporters (2013)	88.4%	<ul style="list-style-type: none"> <li>• Canada (16.2%)</li> <li>• Saudi Arabia (8.2%)</li> <li>• United Kingdom (6.0%)</li> <li>• Mexico (4.8%)</li> <li>• Netherlands (4.3%)</li> </ul>	

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** Maryland's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



## Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
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