

# Missouri Manufacturing Facts

Manufacturers in Missouri account for 13.1 percent of the total output in the state, employing 9.4 percent of the workforce. Total output from manufacturing was \$36.28 billion in 2014. In addition, there were 260,700 manufacturing employees in Missouri in 2015, with an average annual compensation of \$67,407 in 2014.

## Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014) \$36.28  
 (Percent share of total gross state product) 13.1%

Manufacturing Firms in Missouri (2013) 5,465

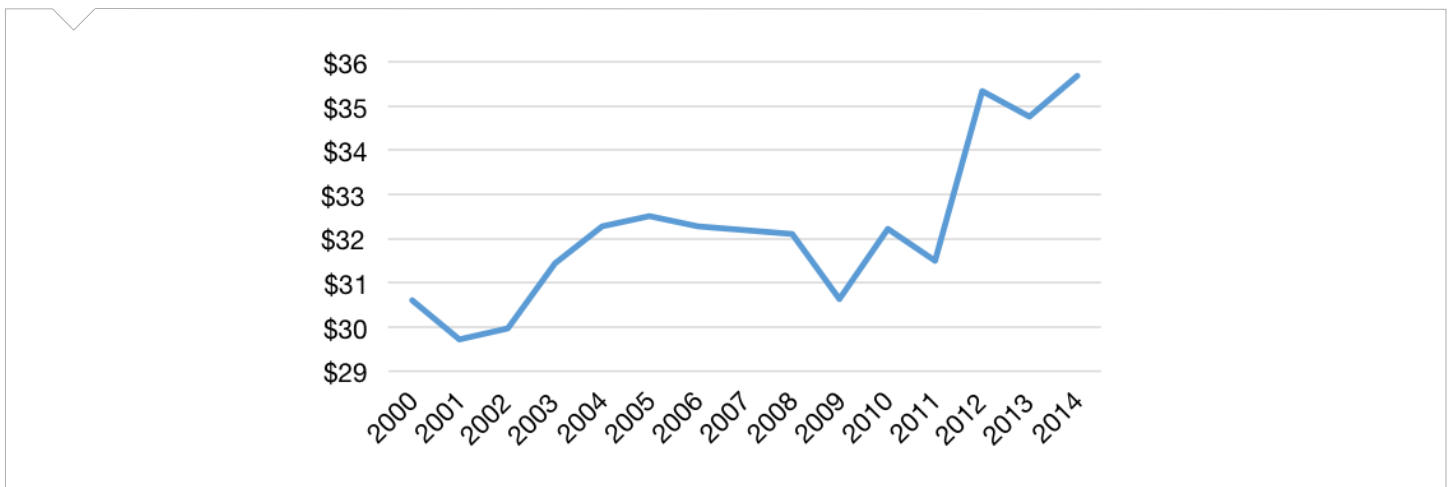
## Employment and Compensation

Manufacturing Employment (2015) 260,700  
 (Percent share of nonfarm employment) 9.4%

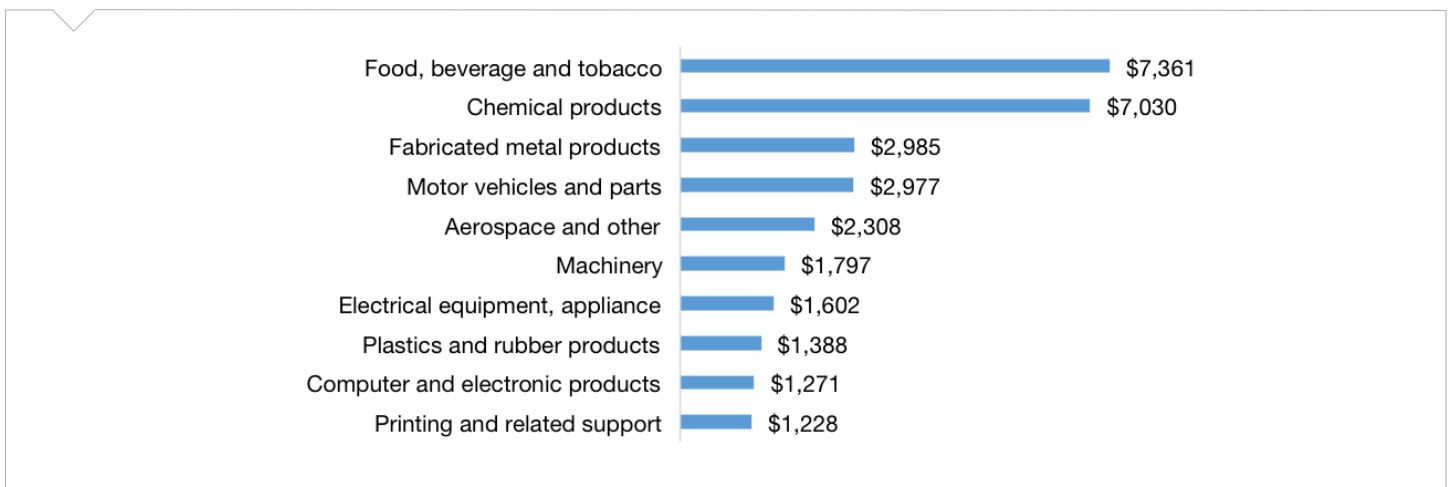
Average Annual Compensation (Manufacturing, 2014) \$67,407  
 (Nonfarm Businesses, 2014) \$45,447

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** Missouri Manufacturing Output, in Billions of Dollars, 2000–2014



**Figure 2:** Top 10 Missouri Manufacturing Sectors, in Millions of Dollars, 2013



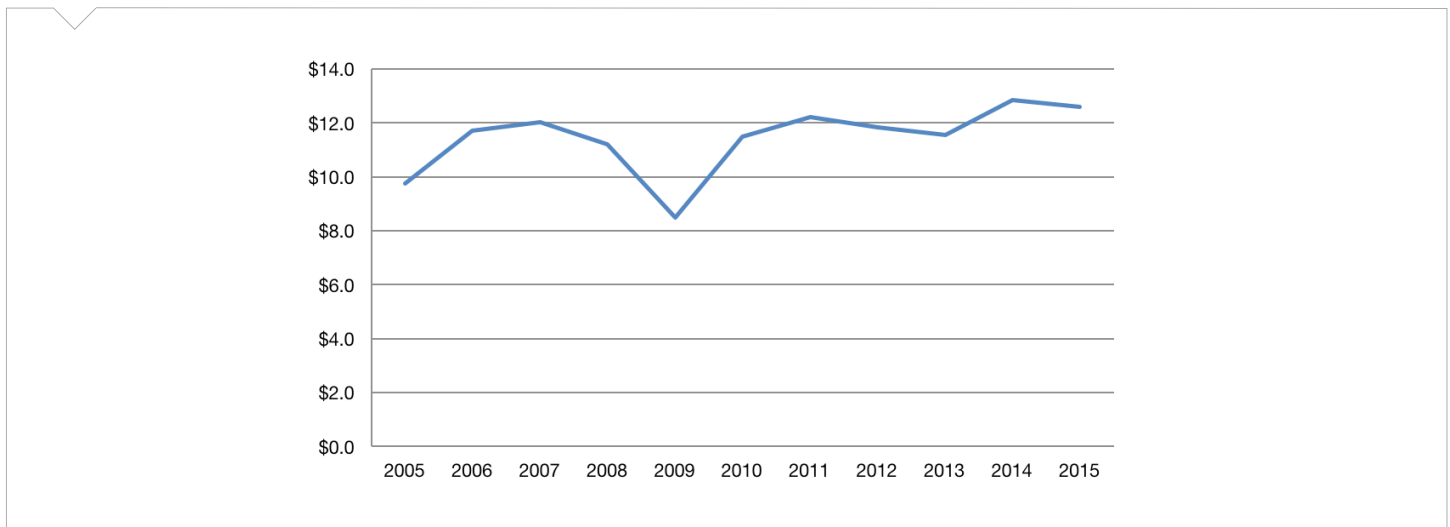
# Missouri Export Facts

Manufacturers help to drive Missouri's economy, with \$12.58 billion in manufactured goods exports in 2015. That same year, \$7.56 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 21.5% percent of its employment stemmed from exports in 2011. Small businesses comprised 85.5 percent of all exporters in Missouri.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$12.58 92.4%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$7.56 60.1%
Growth in Manufactured Goods Exports (2010–2015)	9.6%	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$7.56
U.S. Jobs Supported by Goods Exports (2014)	86,602	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	64.6%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	21.5%	<ul style="list-style-type: none"> <li>• Canada (35.2%)</li> <li>• Mexico (16.2%)</li> <li>• China (5.8%)</li> <li>• Japan (3.8%)</li> <li>• Germany (3.7%)</li> </ul>	
Small Business Share of Total Exporters (2013)	85.5%		

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** Missouri's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



## Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit [www.nam.org/statedata](http://www.nam.org/statedata) or [www.nam.org/trade](http://www.nam.org/trade) for more information.