

# New Hampshire Manufacturing Facts

Manufacturers in New Hampshire account for 11.4 percent of the total output in the state, employing 10.3 percent of the workforce. Total output from manufacturing was \$7.71 billion in 2014. In addition, there were 67,500 manufacturing employees in New Hampshire in 2015, with an average annual compensation of \$75,468 in 2014.

## Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)  
(Percent share of total gross state product)      \$7.71  
11.4%

Manufacturing Firms in New Hampshire (2013)      1,723

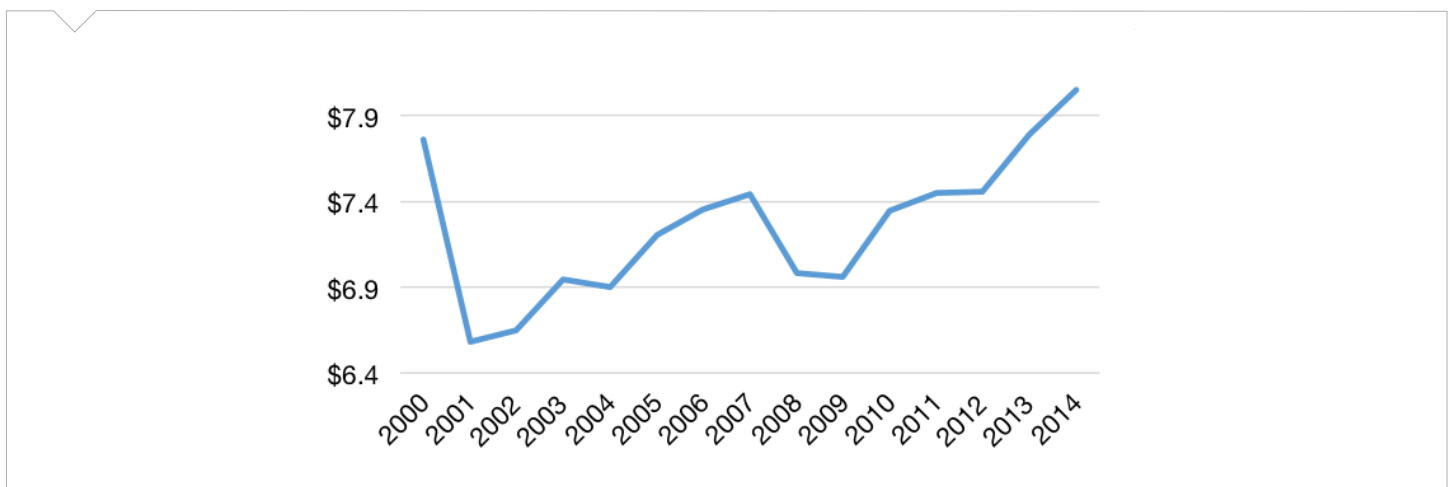
## Employment and Compensation

Manufacturing Employment (2015)  
(Percent share of nonfarm employment)      67,500  
10.3%

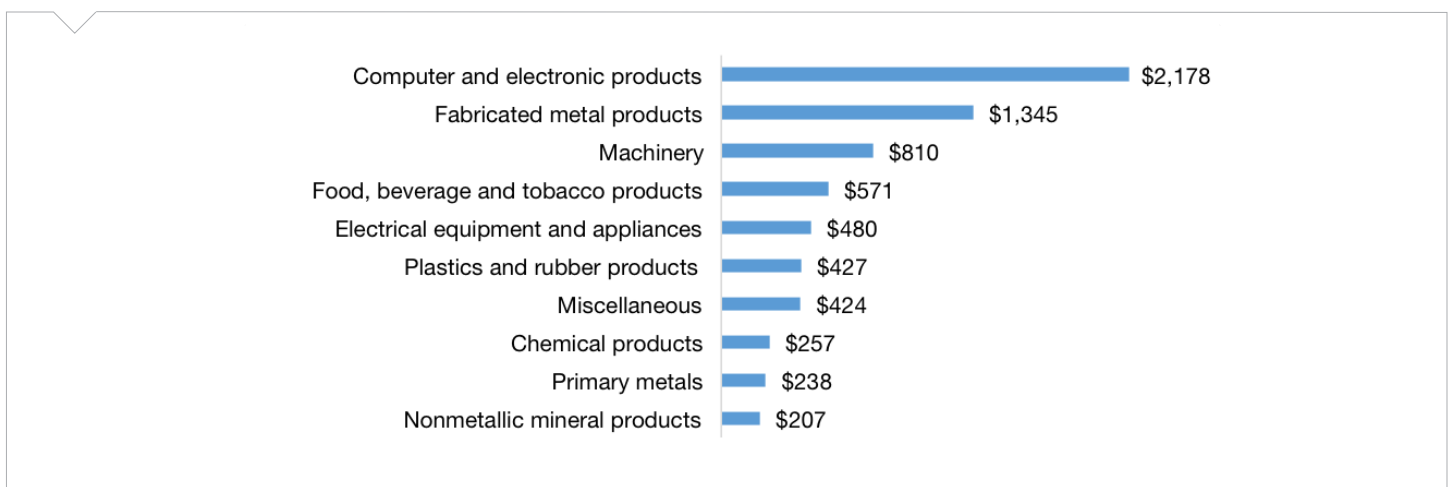
Average Annual Compensation  
(Manufacturing, 2014)      \$75,468  
(Nonfarm Businesses, 2014)      \$47,956

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** New Hampshire Manufacturing Output, in Billions of Dollars, 2000–2014



**Figure 2:** Top 10 New Hampshire Manufacturing Sectors, in Millions of Dollars, 2013



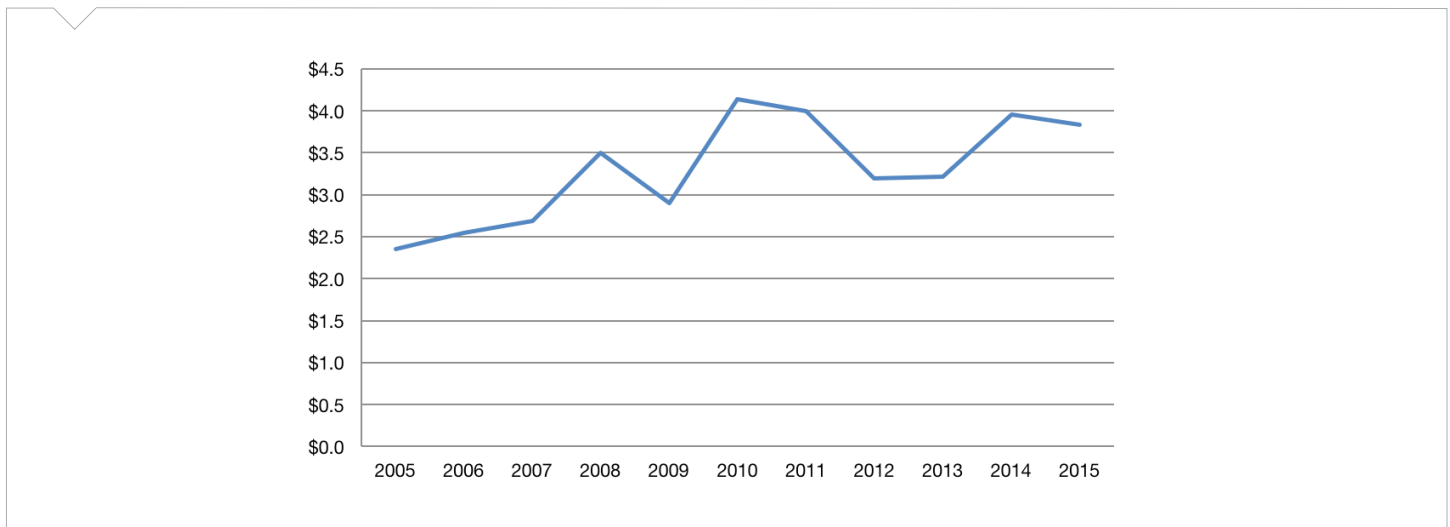
# New Hampshire Export Facts

Manufacturers help to drive New Hampshire's economy, with \$3.83 billion in manufactured goods exports in 2015. That same year, \$1.33 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 25.7% percent of its employment stemmed from exports in 2011. Small businesses comprised 86.9 percent of all exporters in New Hampshire.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$3.83 95.6%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$1.33 34.7%
U.S. Jobs Supported by Goods Exports (2014)	20,048	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$1.29
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	25.7%	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	46.6%
Small Business Share of Total Exporters (2013)	86.9%	<ul style="list-style-type: none"> <li>• Mexico (13.1%)</li> <li>• Canada (12.5%)</li> <li>• United Arab Emerites (7.3%)</li> <li>• China (6.9%)</li> <li>• United Kingdom (6.8%)</li> </ul>	

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** New Hampshire's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



## Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
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