

New Jersey Manufacturing Facts

Manufacturers in New Jersey account for 8.5 percent of the total output in the state, employing 6.1 percent of the workforce. Total output from manufacturing was \$45.93 billion in 2014. In addition, there were 245,600 manufacturing employees in New Jersey in 2015, with an average annual compensation of \$95,103 in 2014.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014) \$45.93
(Percent share of total gross state product) 8.5%

Manufacturing Firms in New Jersey (2013) 7,289

Employment and Compensation

Manufacturing Employment (2015) 245,600
(Percent share of nonfarm employment) 6.1%

Average Annual Compensation (Manufacturing, 2014) \$95,103
(Nonfarm Businesses, 2014) \$57,917

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: New Jersey Manufacturing Output, in Billions of Dollars, 2000–2014

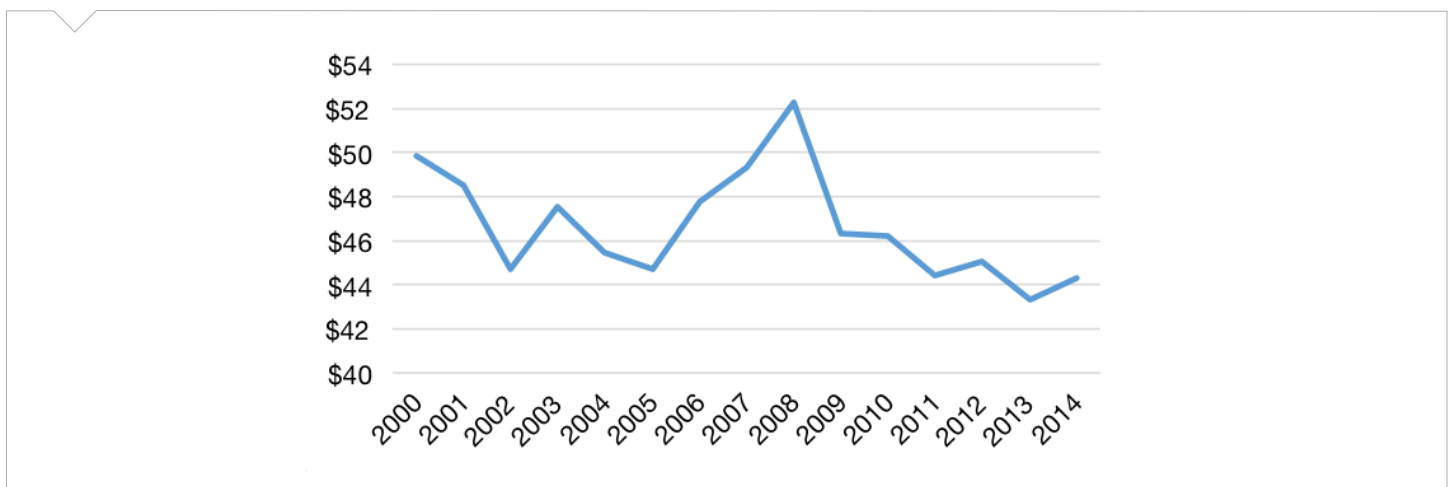
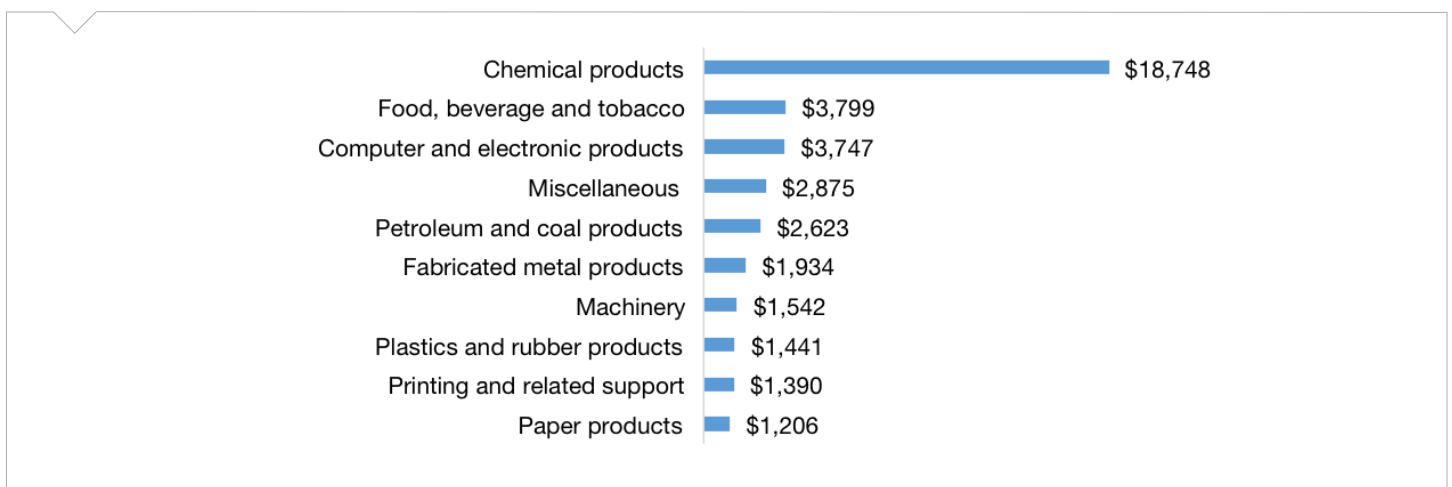


Figure 2: Top 10 New Jersey Manufacturing Sectors, in Millions of Dollars, 2013



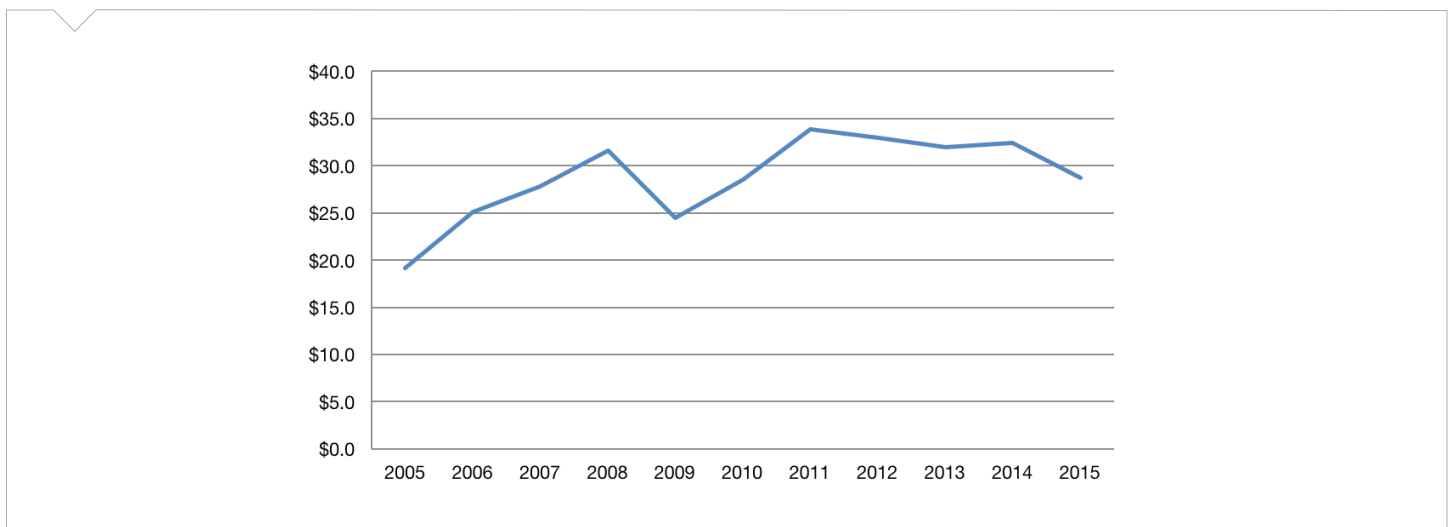
New Jersey Export Facts

Manufacturers help to drive New Jersey's economy, with \$28.72 billion in manufactured goods exports in 2015. That same year, \$12.60 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 20.2% percent of its employment stemmed from exports in 2011. Small businesses comprised 92.1 percent of all exporters in New Jersey.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$28.72 89.5%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$12.60 43.9%
U.S. Jobs Supported by Goods Exports (2014)	165,695	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$11.44
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	20.2%	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	44.6%
Small Business Share of Total Exporters (2013)	92.1%	<ul style="list-style-type: none"> • Canada (21.5%) • Mexico (8.9%) • United Kingdom (5.1%) • China (4.7%) • Netherlands (4.5%) 	

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: New Jersey's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.