

North Dakota Manufacturing Facts

Manufacturers in North Dakota account for 5.8 percent of the total output in the state, employing 5.6 percent of the workforce. Total output from manufacturing was \$3.25 billion in 2014. In addition, there were 26,000 manufacturing employees in North Dakota in 2015, with an average annual compensation of \$57,949 in 2014.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014) \$3.25
(Percent share of total gross state product) 5.8%

Manufacturing Firms in North Dakota (2013) 661

Employment and Compensation

Manufacturing Employment (2015) 26,000
(Percent share of nonfarm employment) 5.6%

Average Annual Compensation (Manufacturing, 2014) \$57,949
(Nonfarm Businesses, 2014) \$50,378

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: North Dakota Manufacturing Output, in Billions of Dollars, 2000–2014

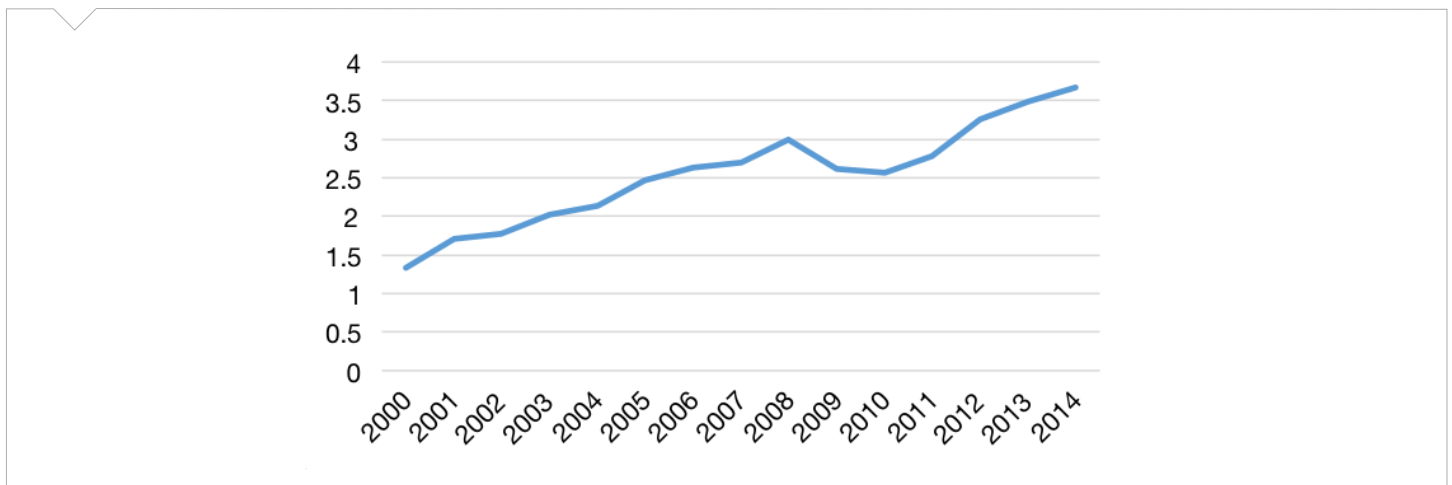
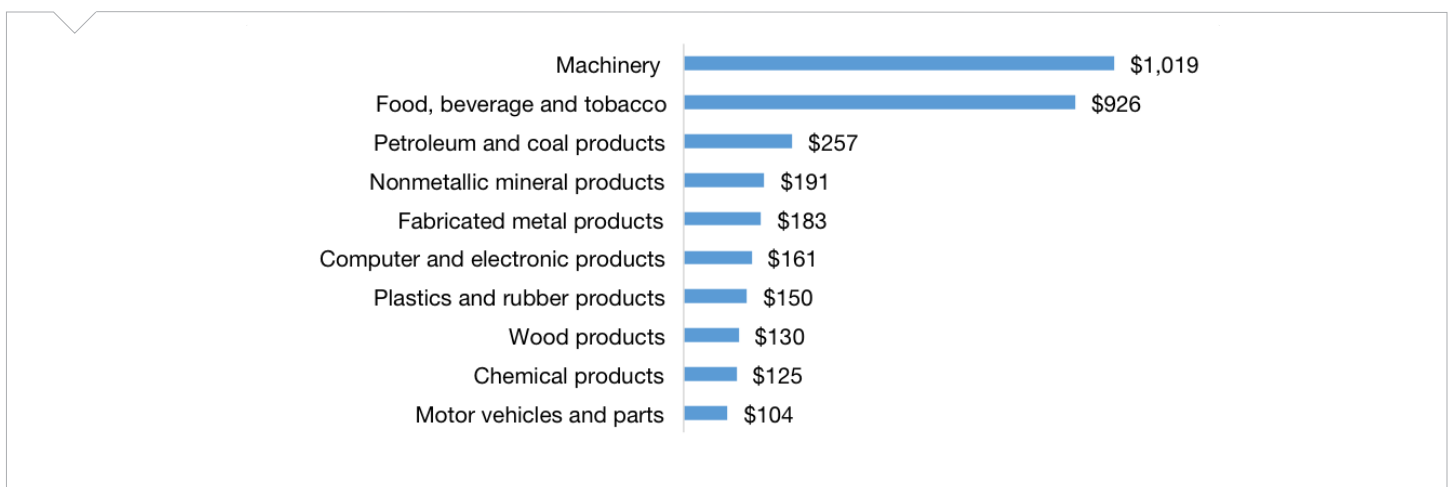


Figure 2: Top 10 North Dakota Manufacturing Sectors, in Millions of Dollars, 2013



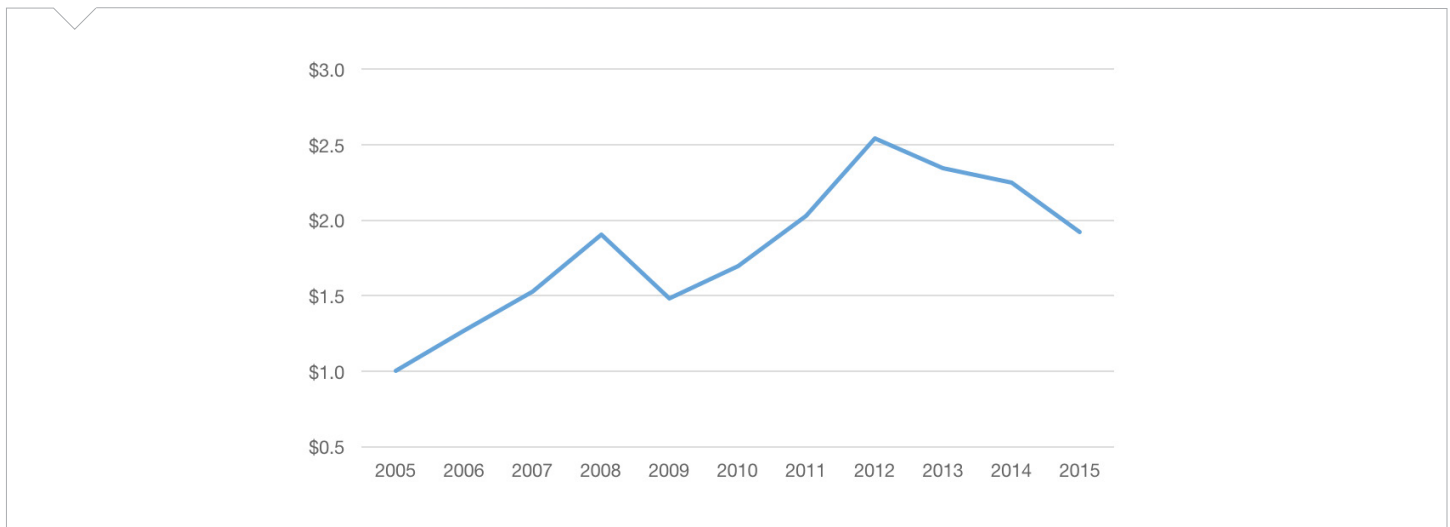
North Dakota Export Facts

Manufacturers help to drive North Dakota's economy, with \$1.92 billion in manufactured goods exports in 2015. That same year, \$1.57 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 13.9% percent of its employment stemmed from exports in 2011. Small businesses comprised 83.4 percent of all exporters in North Dakota.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$1.92 49.7%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$1.57 82.0%
Growth in Manufactured Goods Exports (2010–2015)	13.2%	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$1.56
U.S. Jobs Supported by Goods Exports (2014)	32,332	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	85.4%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	13.9%	<ul style="list-style-type: none"> • Canada (65.3%) • Mexico (7.4%) • Australia (6.9%) • Czech Republic (3.7%) • Germany (2.2%) 	
Small Business Share of Total Exporters (2013)	83.4%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: North Dakota's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.