

# Oklahoma Manufacturing Facts

Manufacturers in Oklahoma account for 9.6 percent of the total output in the state, employing 8.0 percent of the workforce. Total output from manufacturing was \$17.53 billion in 2014. In addition, there were 133,600 manufacturing employees in Oklahoma in 2015, with an average annual compensation of \$64,519 in 2014.

## Manufacturing Output and Firms

Total Manufacturing Output (*\$billions, 2014*) \$17.53  
 (Percent share of total gross state product) 9.6%

Manufacturing Firms in Oklahoma (2013) 3,238

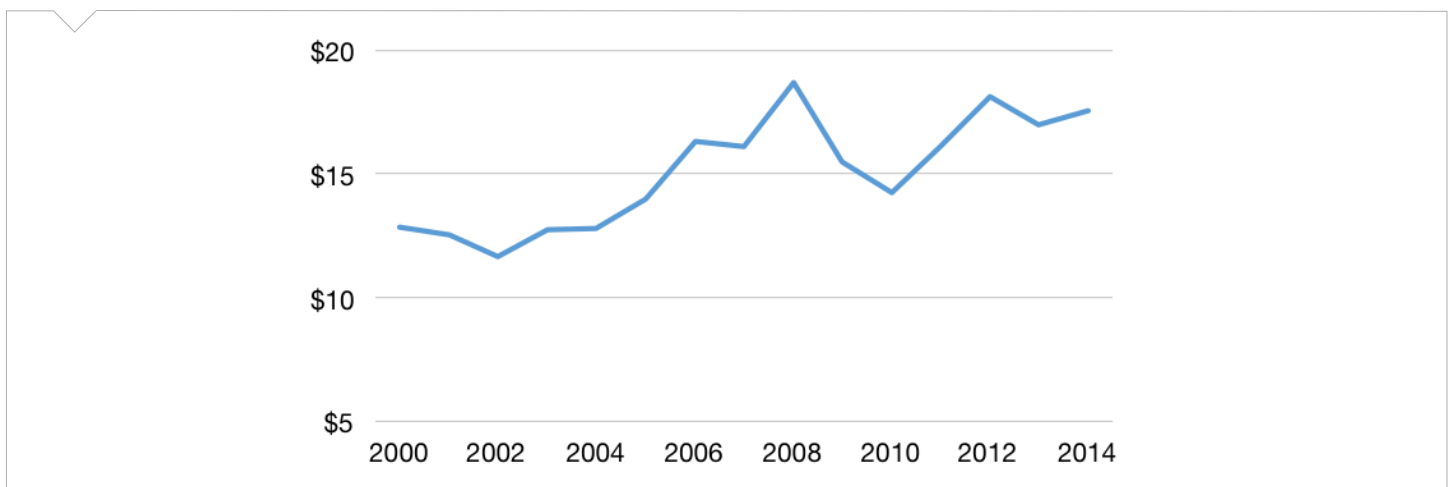
## Employment and Compensation

Manufacturing Employment (2015) 133,600  
 (Percent share of nonfarm employment) 8.0%

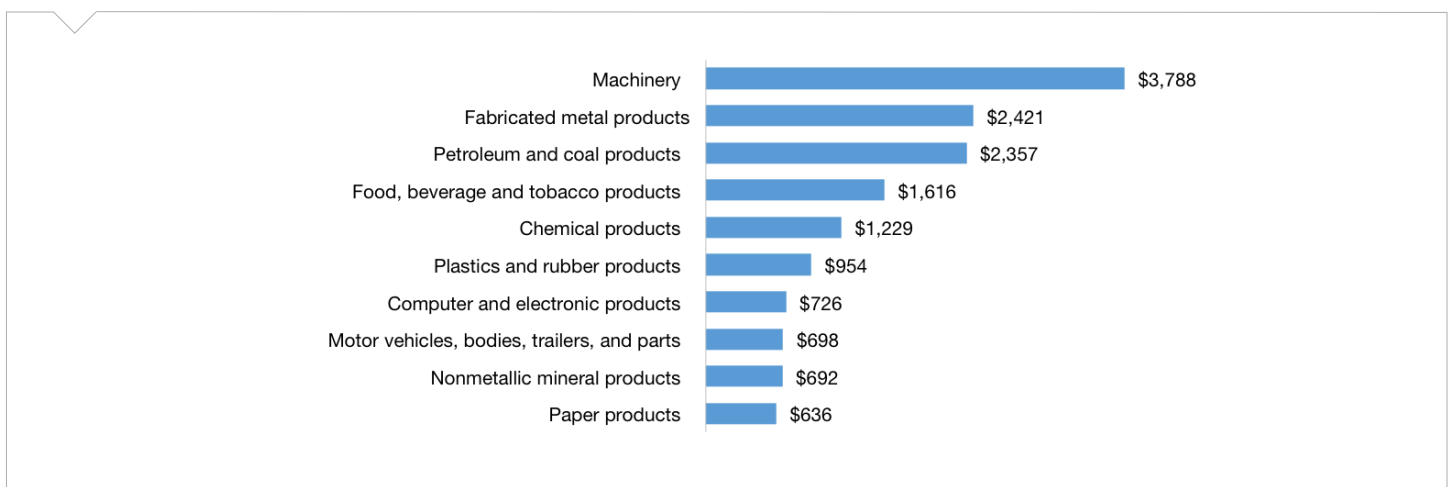
Average Annual Compensation  
 (Manufacturing, 2014) \$64,519  
 (Nonfarm Businesses, 2014) \$42,546

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** Oklahoma Manufacturing Output, in Billions of Dollars, 2000–2014



**Figure 2:** Top 10 Oklahoma Manufacturing Sectors, in Millions of Dollars, 2013



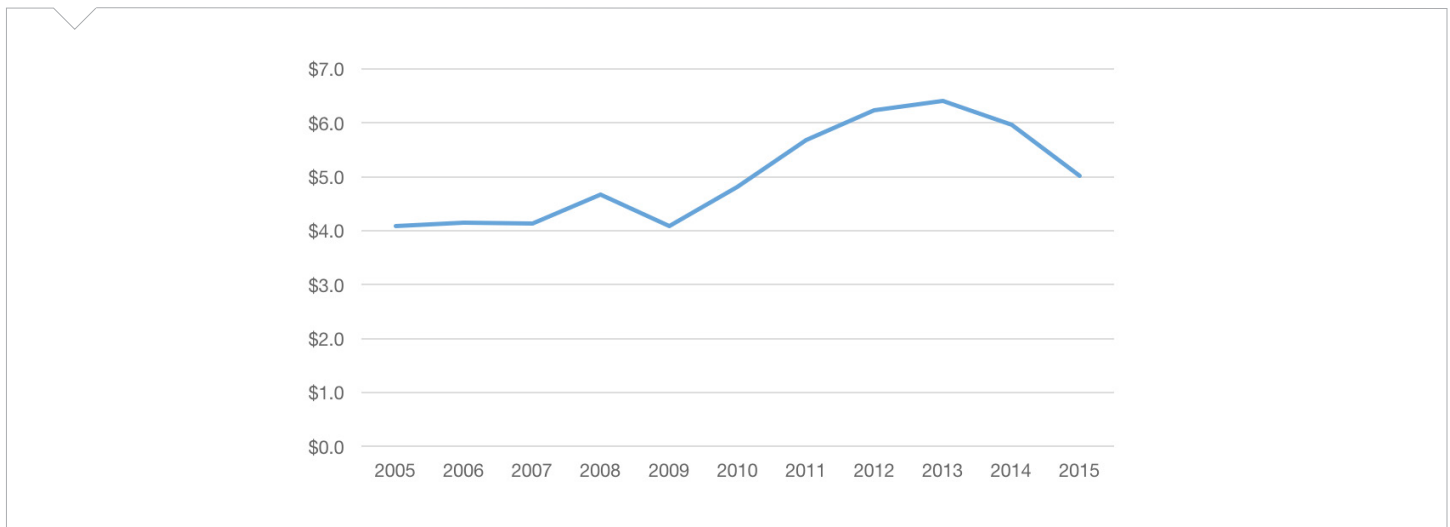
# Oklahoma Export Facts

Manufacturers help to drive Oklahoma's economy, with \$5.01 billion in manufactured goods exports in 2015. That same year, \$2.69 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 19.5% percent of its employment stemmed from exports in 2011. Small businesses comprised 84.6 percent of all exporters in Oklahoma.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$5.01 95.3%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$2.69 53.7%
Growth in Manufactured Goods Exports (2010–2015)	41.8%	Total Manufactured Goods Exports to TPP (\$billions, 2015)	273.00%
U.S. Jobs Supported by Goods Exports (2014)	36,218	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	55.2%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	19.5%	<ul style="list-style-type: none"> <li>• Canada (30.7%)</li> <li>• Mexico (10.5%)</li> <li>• Germany (5.3%)</li> <li>• Japan (4.6%)</li> <li>• Singapore (4.1%)</li> </ul>	
Small Business Share of Total Exporters (2013)	84.6%		

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** Oklahoma's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



## Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit [www.nam.org/statedata](http://www.nam.org/statedata) or [www.nam.org/trade](http://www.nam.org/trade) for more information.