

South Dakota Manufacturing Facts

Manufacturers in South Dakota account for 9.1 percent of the total output in the state, employing 10.2 percent of the workforce. Total output from manufacturing was \$4.16 billion in 2014. In addition, there were 44,000 manufacturing employees in South Dakota in 2015, with an average annual compensation of \$52,952 in 2014.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014) \$4.16
 (Percent share of total gross state product) 9.1%

Manufacturing Firms in South Dakota (2013) 930

Employment and Compensation

Manufacturing Employment (2015) 44,000
 (Percent share of nonfarm employment) 10.2%

Average Annual Compensation
 (Manufacturing, 2014) \$52,952
 (Nonfarm Businesses, 2014) \$37,995

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: South Dakota Manufacturing Output, in Billions of Dollars, 2000–2014

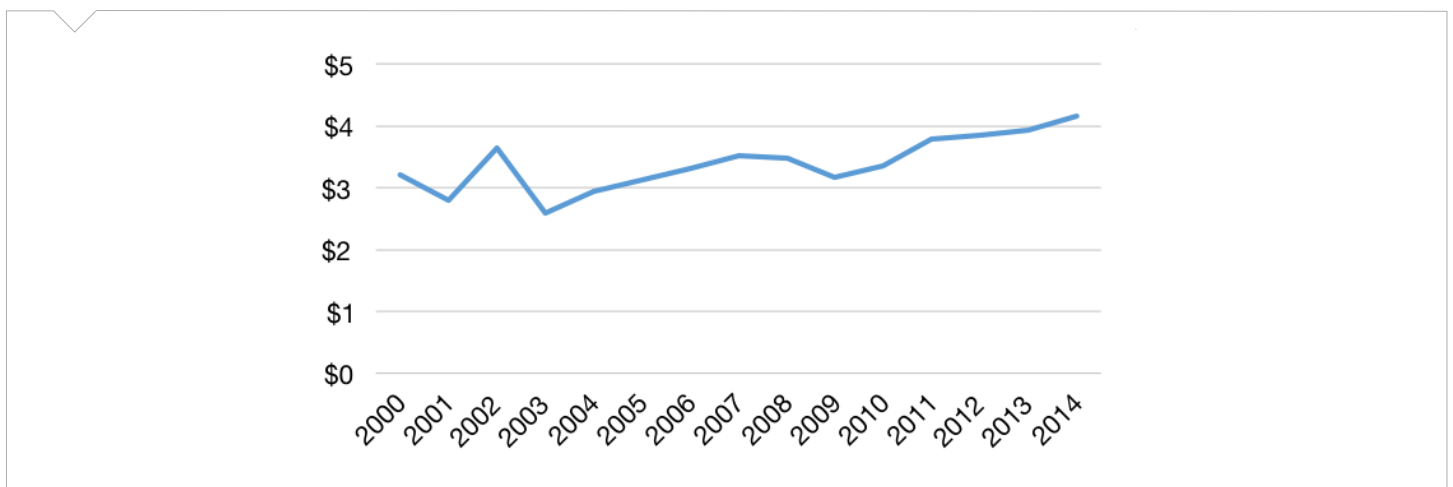
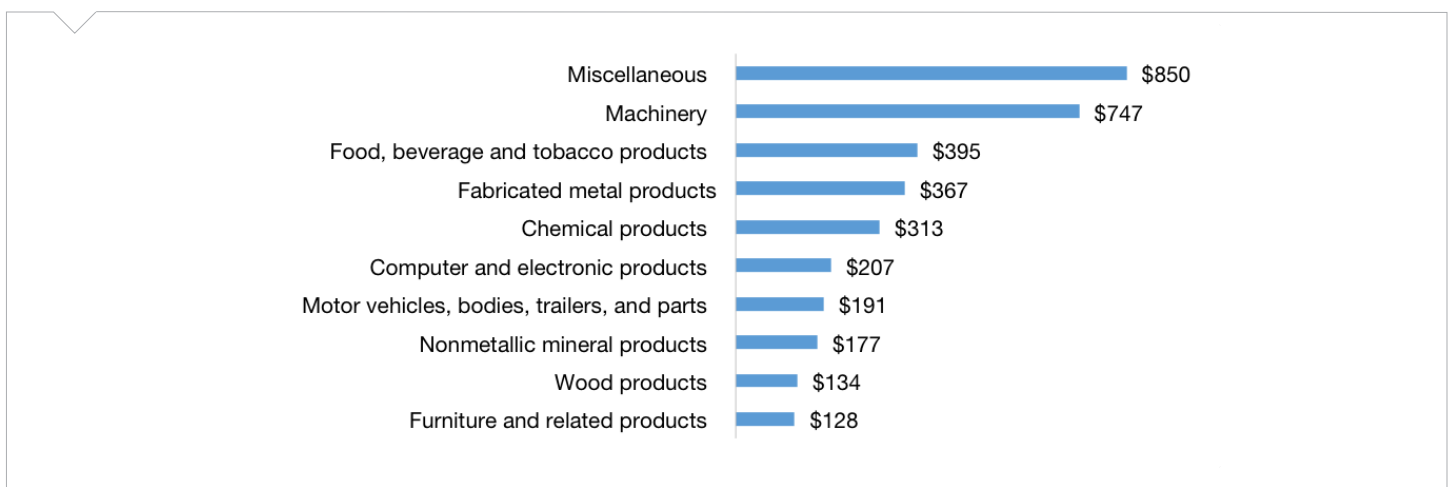


Figure 2: Top 10 South Dakota Manufacturing Sectors, in Millions of Dollars, 2013



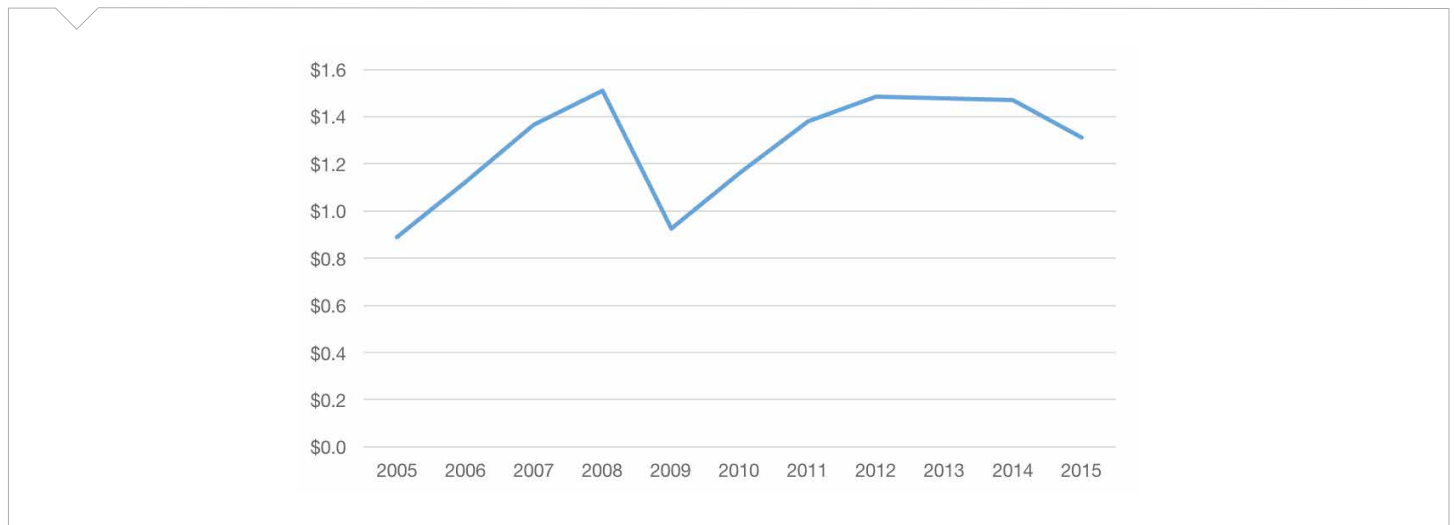
South Dakota Export Facts

Manufacturers help to drive South Dakota's economy, with \$1.31 billion in manufactured goods exports in 2015. That same year, \$0.97 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 17.1% percent of its employment stemmed from exports in 2011. Small businesses comprised 75.4 percent of all exporters in South Dakota.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$1.31 93.4%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$0.97 73.9%
Growth in Manufactured Goods Exports (2010–2015)	13.2%	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$0.96
U.S. Jobs Supported by Goods Exports (2014)	9,544	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	76.2%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	17.1%	<ul style="list-style-type: none"> • Canada (38.3%) • Mexico (28.3%) • Saudi Arabia (4.9%) • Australia (2.5%) • China (2.1%) 	
Small Business Share of Total Exporters (2013)	75.4%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: South Dakota's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.