

California Manufacturing Facts

Manufacturers in California account for 11.3 percent of the total output in the state, employing 7.9 percent of the workforce. Total output from manufacturing was \$278.58 billion in 2015. In addition, there were 1,271,000 manufacturing employees in California in 2015, with an average annual compensation of \$96,711 in 2015.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) (Percent share of total gross state product)	\$278.58 11.3%
Manufacturing Firms in California (2014)	35,876

Employment and Compensation

Manufacturing Employment (2015) (Percent share of nonfarm employment)	1,271,000 7.9%
Average Annual Compensation (Manufacturing, 2015) (Nonfarm Businesses, 2015)	\$96,711 \$58,628

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: California Manufacturing Output, in Billions of Dollars, 2005–2015

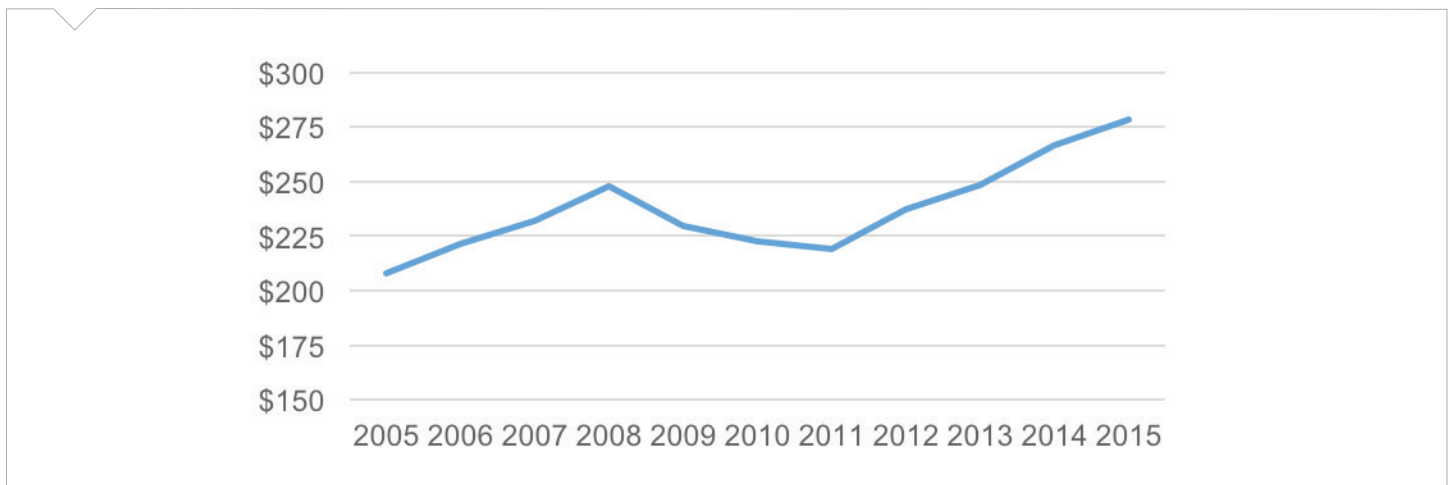
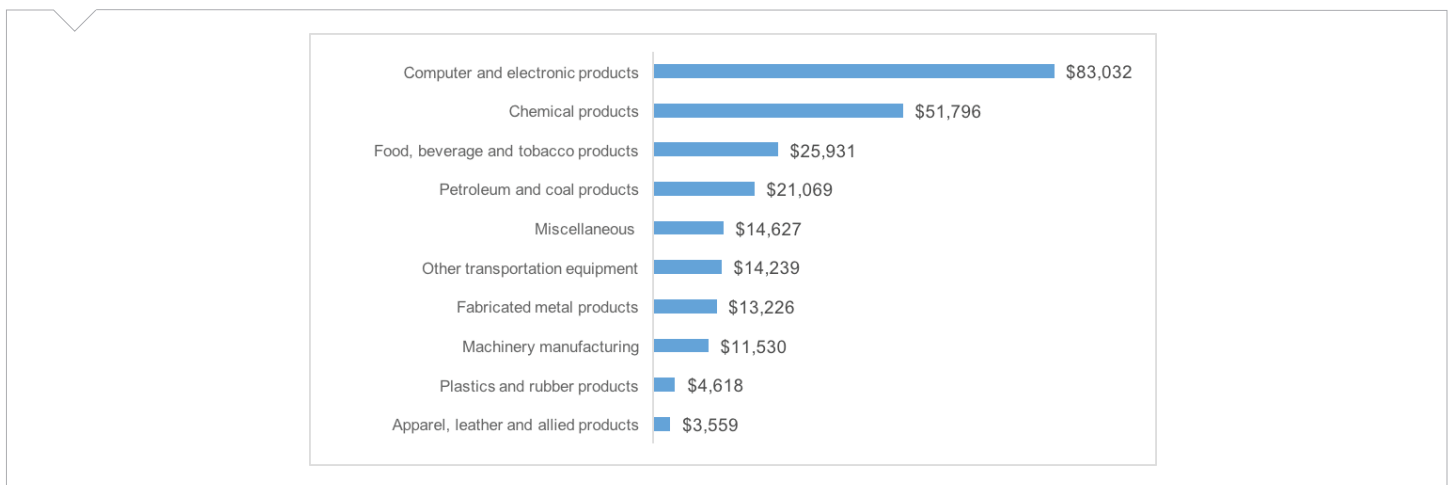


Figure 2: Top 10 California Manufacturing Sectors, in Millions of Dollars, 2014



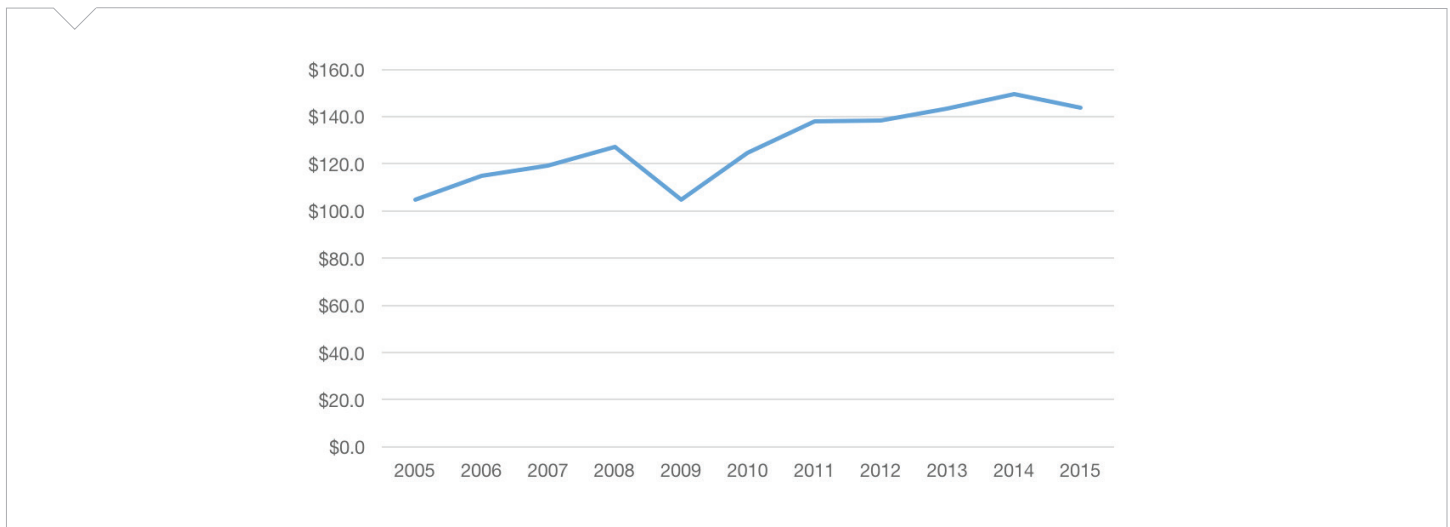
California Export Facts

Manufacturers help to drive California's economy, with \$143.87 billion in manufactured goods exports in 2015. That same year, \$60.56 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 25.20% percent of its employment stemmed from exports in 2011. Small businesses comprised 95.9 percent of all exporters in California.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$143.87 87.00%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$60.56 42.10%
Growth in Manufactured Goods Exports (2010–2015)	15.30%	Total Manufactured Goods Exports to TPP (2015)	\$61.96
U.S. Jobs Supported by Goods Exports (2014)	775,320	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	48.10%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	25.20%	<ul style="list-style-type: none"> • Mexico (17.80%) • Canada (9.80%) • China (8.00%) • Japan (7.20%) • Hong Kong (5.30%) 	
Small Business Share of Total Exporters (2013)	95.9%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: California's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.