

Indiana Manufacturing Facts

Manufacturers in Indiana account for 29.7 percent of the total output in the state, employing 17.1 percent of the workforce. Total output from manufacturing was \$99.96 billion in 2015. In addition, there were 519,300 manufacturing employees in Indiana in 2015, with an average annual compensation of \$73,765 in 2015.

Manufacturing Output and Firms

Total Manufacturing Output (*\$billions, 2015*) \$99.96
 (Percent share of total gross state product) 29.7%

Manufacturing Firms in Indiana (2014) 7,163

Employment and Compensation

Manufacturing Employment (2015) 519,300
 (Percent share of nonfarm employment) 17.1%

Average Annual Compensation
 (Manufacturing, 2015) \$73,765
 (Nonfarm Businesses, 2015) \$45,592

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Indiana Manufacturing Output, in Billions of Dollars, 2005–2015

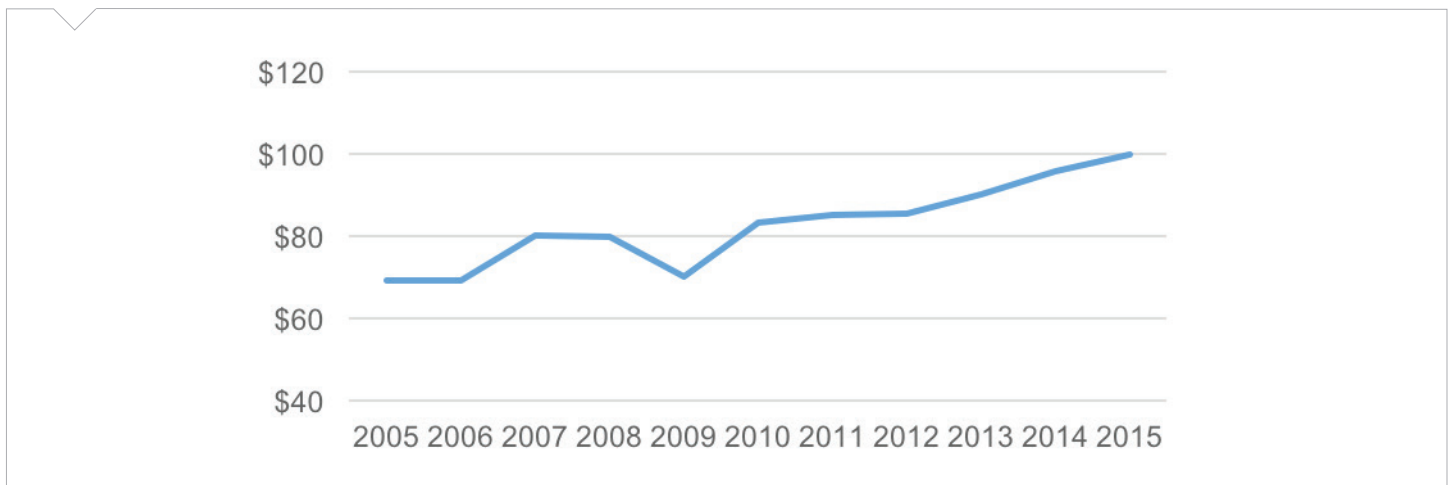
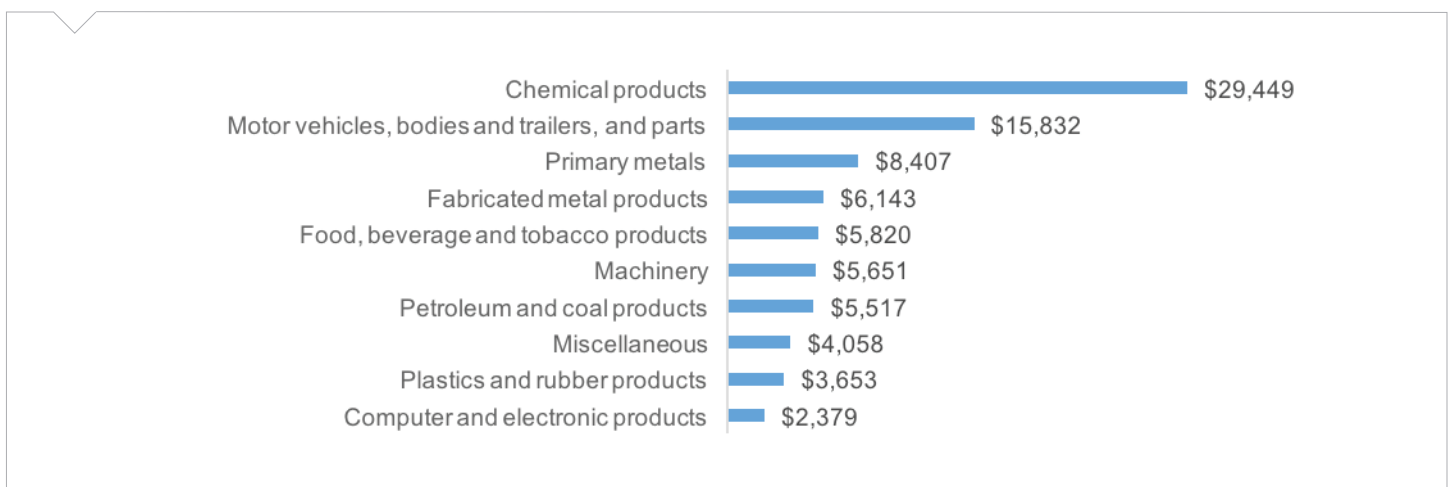


Figure 2: Top 10 Indiana Manufacturing Sectors, in Millions of Dollars, 2014



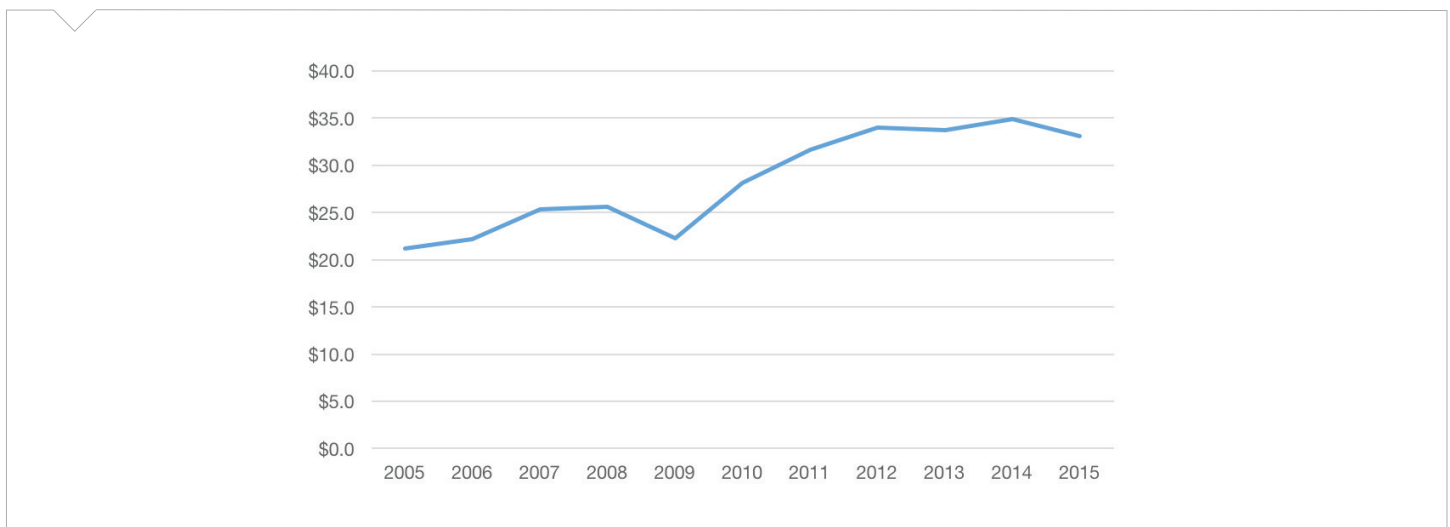
Indiana Export Facts

Manufacturers help to drive Indiana's economy, with \$33.10 billion in manufactured goods exports in 2015. That same year, \$17.71 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 24.70% percent of its employment stemmed from exports in 2011. Small businesses comprised 84.9 percent of all exporters in Indiana.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$33.10 98.40%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$17.71 53.50%
Growth in Manufactured Goods Exports (2010–2015)	17.60%	Total Manufactured Goods Exports to TPP (2015)	\$18.35
U.S. Jobs Supported by Goods Exports (2014)	187,309	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	60.60%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	24.70%	<ul style="list-style-type: none"> • Canada (32.40%) • Mexico (14.50%) • Japan (5.00%) • France (4.40%) • Germany (4.30%) 	
Small Business Share of Total Exporters (2013)	84.9%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Indiana's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.