

# Kansas Manufacturing Facts

Manufacturers in Kansas account for 15.1 percent of the total output in the state, employing 11.5 percent of the workforce. Total output from manufacturing was \$22.28 billion in 2015. In addition, there were 161,000 manufacturing employees in Kansas in 2015, with an average annual compensation of \$68,775 in 2015.

## Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) \$22.28  
 (Percent share of total gross state product) 15.1%

Manufacturing Firms in Kansas (2014) 2,587

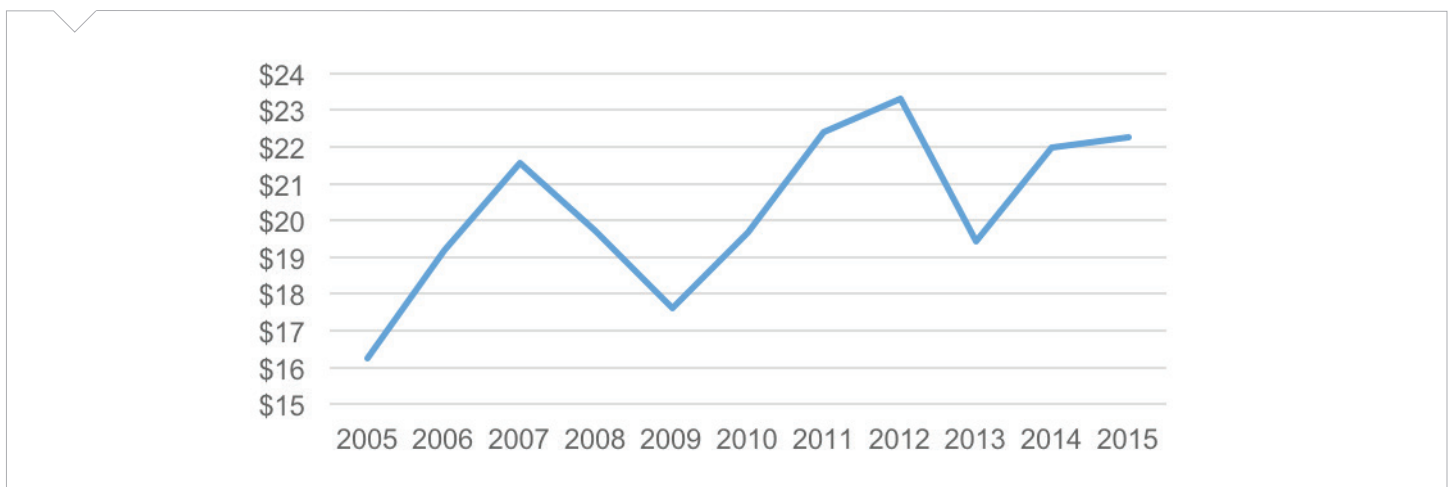
## Employment and Compensation

Manufacturing Employment (2015) 161,000  
 (Percent share of nonfarm employment) 11.5%

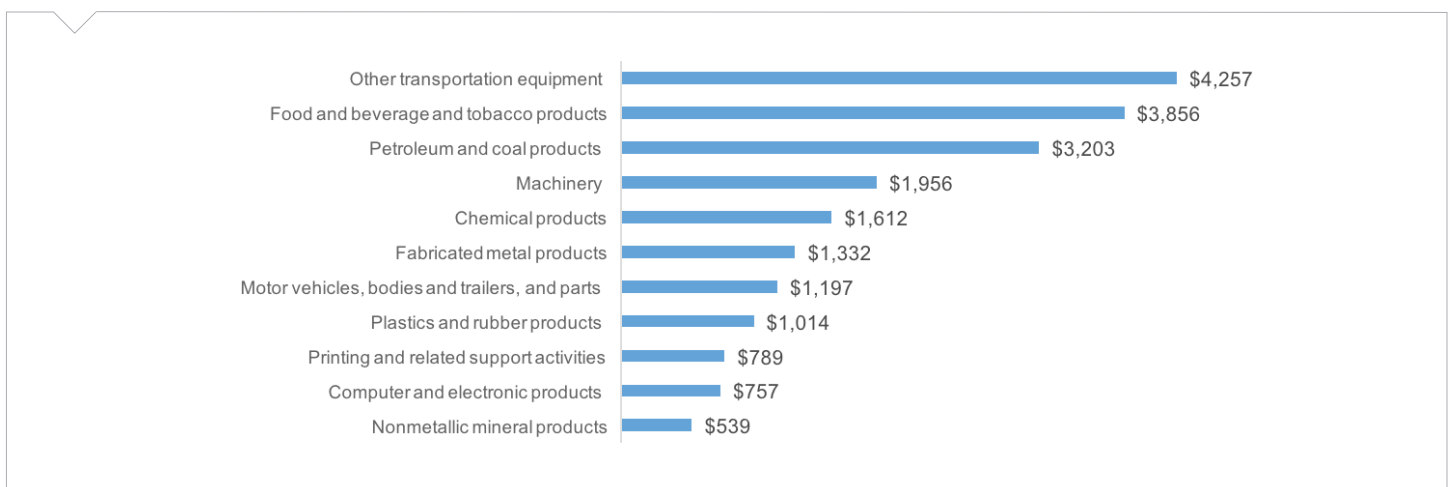
Average Annual Compensation (Manufacturing, 2015) \$68,775  
 (Nonfarm Businesses, 2015) \$44,661

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** Kansas Manufacturing Output, in Billions of Dollars, 2005–2015



**Figure 2:** Top 10 Kansas Manufacturing Sectors, in Millions of Dollars, 2014



# Kansas Export Facts

Manufacturers help to drive Kansas's economy, with \$8.87 billion in manufactured goods exports in 2015. That same year, \$4.39 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 24.80% percent of its employment stemmed from exports in 2011. Small businesses comprised 83.6 percent of all exporters in Kansas.

Manufactured Goods Exports (\$billions, 2015) \$8.87  
(Percent share of total goods exports) 83.00%

Growth in Manufactured Goods Exports (2010–2015) 1.50%

U.S. Jobs Supported by Goods Exports (2014) 70,889

Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011) 24.80%

Small Business Share of Total Exporters (2013) 83.6%

Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) \$4.39  
(Percent of total exports, 2015) 49.50%

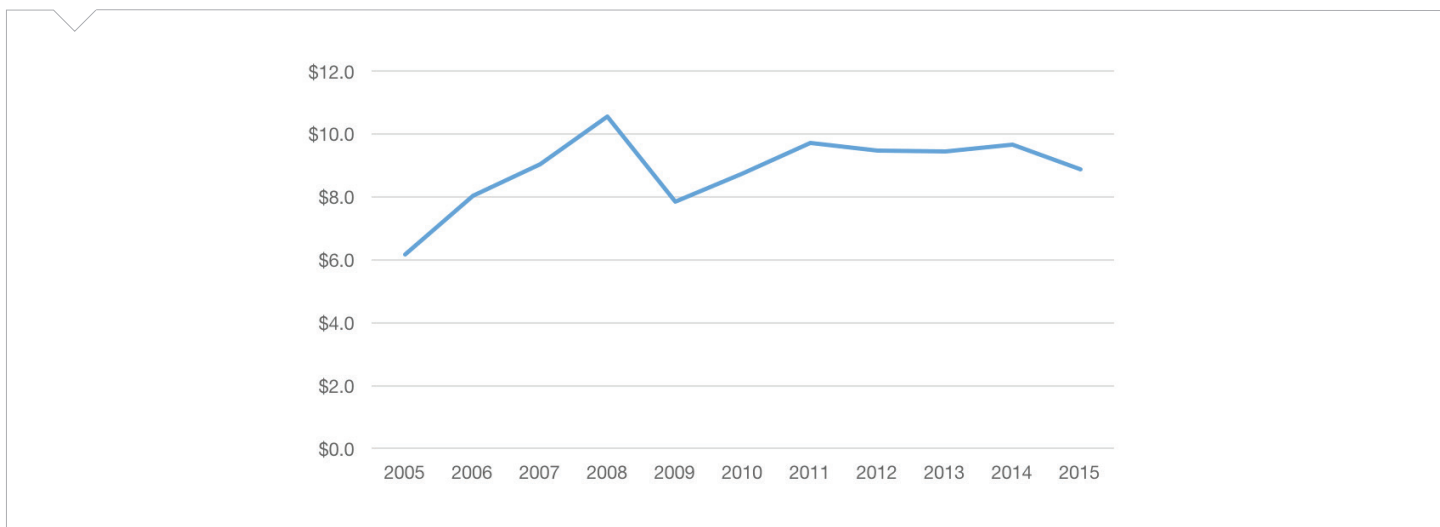
Total Manufactured Goods Exports to TPP (2015) \$4.87

Top Five Export Markets (Percent of total manufactured goods exports, 2015) 59.60%

- Canada (25.50%)
- Mexico (14.50%)
- Japan (7.80%)
- China (7.10%)
- United Kingdom (4.70%)

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** Kansas's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



## Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
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