

Maryland Manufacturing Facts

Manufacturers in Maryland account for 5.6 percent of the total output in the state, employing 3.8 percent of the workforce. Total output from manufacturing was \$20.25 billion in 2015. In addition, there were 102,400 manufacturing employees in Maryland in 2015, with an average annual compensation of \$84,265 in 2015.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) \$20.25
(Percent share of total gross state product) 5.6%

Manufacturing Firms in Maryland (2014) 2,860

Employment and Compensation

Manufacturing Employment (2015) 102,400
(Percent share of nonfarm employment) 3.8%

Average Annual Compensation (Manufacturing, 2015) \$84,265
(Nonfarm Businesses, 2015) \$56,369

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Maryland Manufacturing Output, in Billions of Dollars, 2005–2015

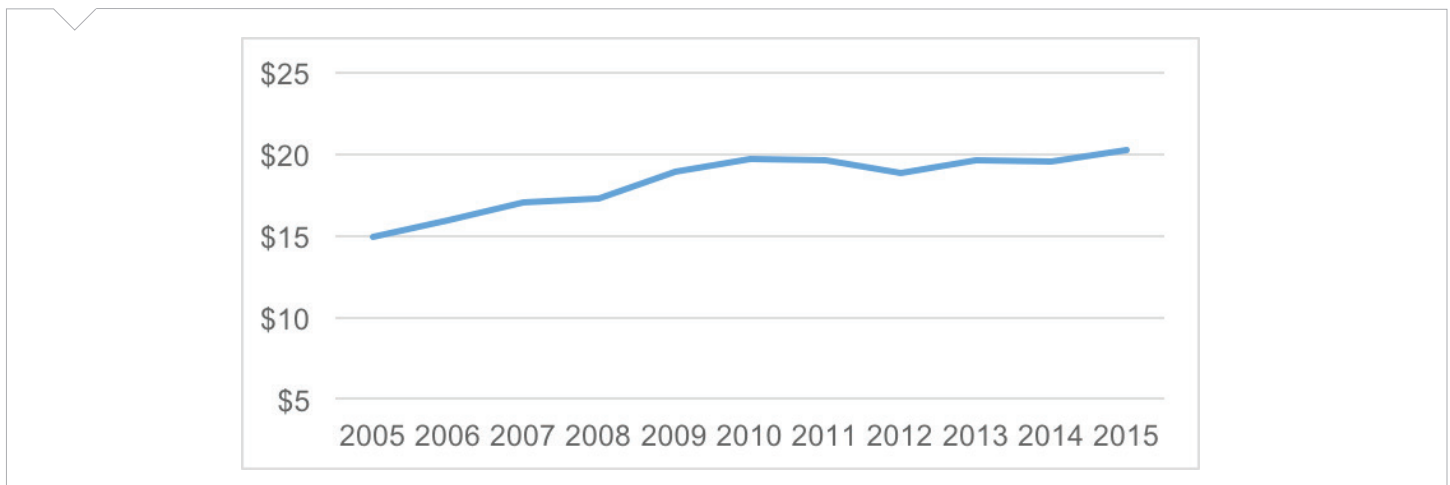
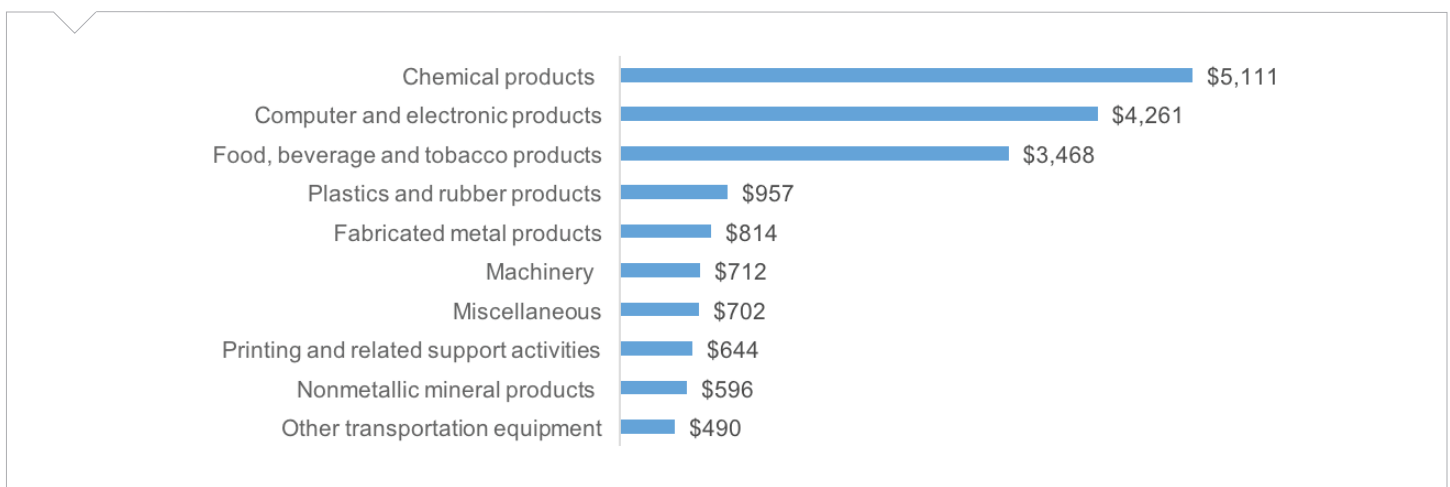


Figure 2: Top 10 Maryland Manufacturing Sectors, in Millions of Dollars, 2014



Maryland Export Facts

Manufacturers help to drive Maryland's economy, with \$9.17 billion in manufactured goods exports in 2015. That same year, \$3.09 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 13.20% percent of its employment stemmed from exports in 2011. Small businesses comprised 88.4 percent of all exporters in Maryland.

Manufactured Goods Exports (\$billions, 2015) \$9.17
(Percent share of total goods exports) 91.50%

Growth in Manufactured Goods Exports (2010–2015) 0.00%

U.S. Jobs Supported by Goods Exports (2014) 59,650

Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011) 13.20%

Small Business Share of Total Exporters (2013) 88.4%

Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) \$3.09
(Percent of total exports, 2015) 33.70%

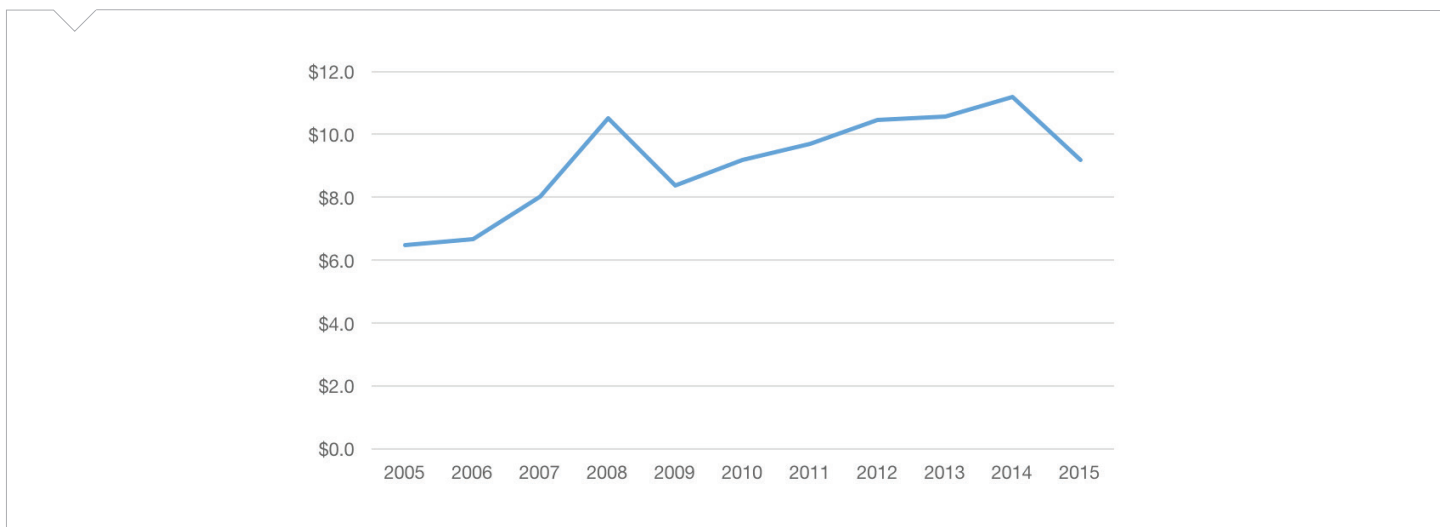
Total Manufactured Goods Exports to TPP (2015) \$2.88

Top Five Export Markets (Percent of total manufactured goods exports, 2015) 39.40%

- Canada (16.20%)
- Saudi Arabia (8.20%)
- United Kingdom (6.00%)
- Mexico (4.70%)
- Netherlands (4.30%)

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Maryland's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.