

Missouri Manufacturing Facts

Manufacturers in Missouri account for 13.1 percent of the total output in the state, employing 9.4 percent of the workforce. Total output from manufacturing was \$38.46 billion in 2015. In addition, there were 260,700 manufacturing employees in Missouri in 2015, with an average annual compensation of \$69,608 in 2015.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) \$38.46
(Percent share of total gross state product) 13.1%

Manufacturing Firms in Missouri (2014) 5,444

Employment and Compensation

Manufacturing Employment (2015) 260,700
(Percent share of nonfarm employment) 9.4%

Average Annual Compensation (Manufacturing, 2015) \$69,608
(Nonfarm Businesses, 2015) \$46,653

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Missouri Manufacturing Output, in Billions of Dollars, 2005–2015

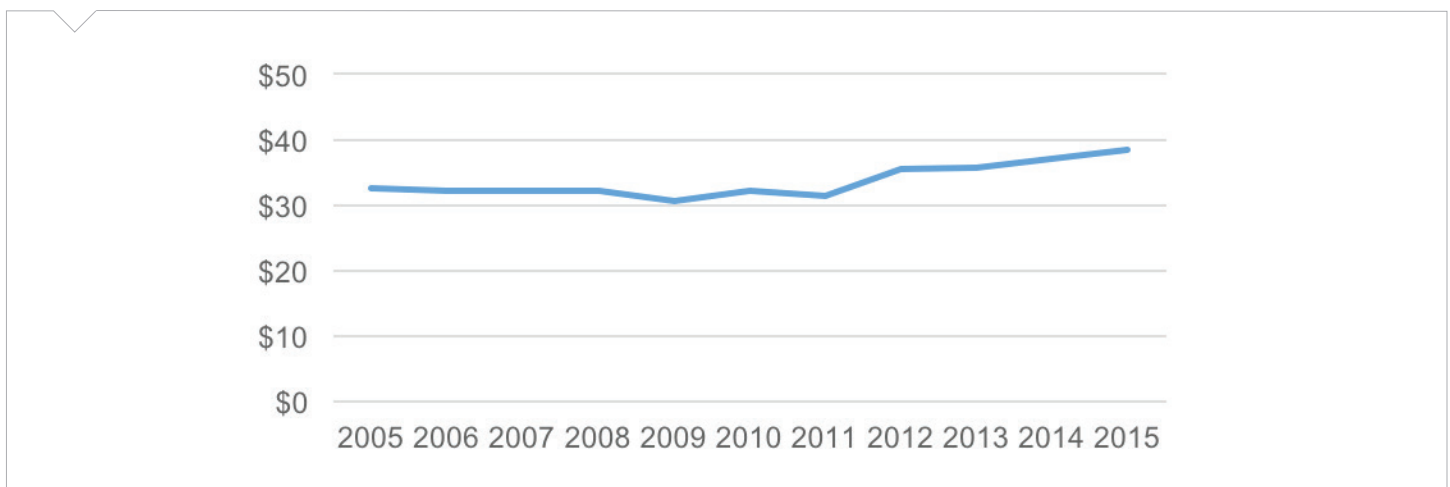
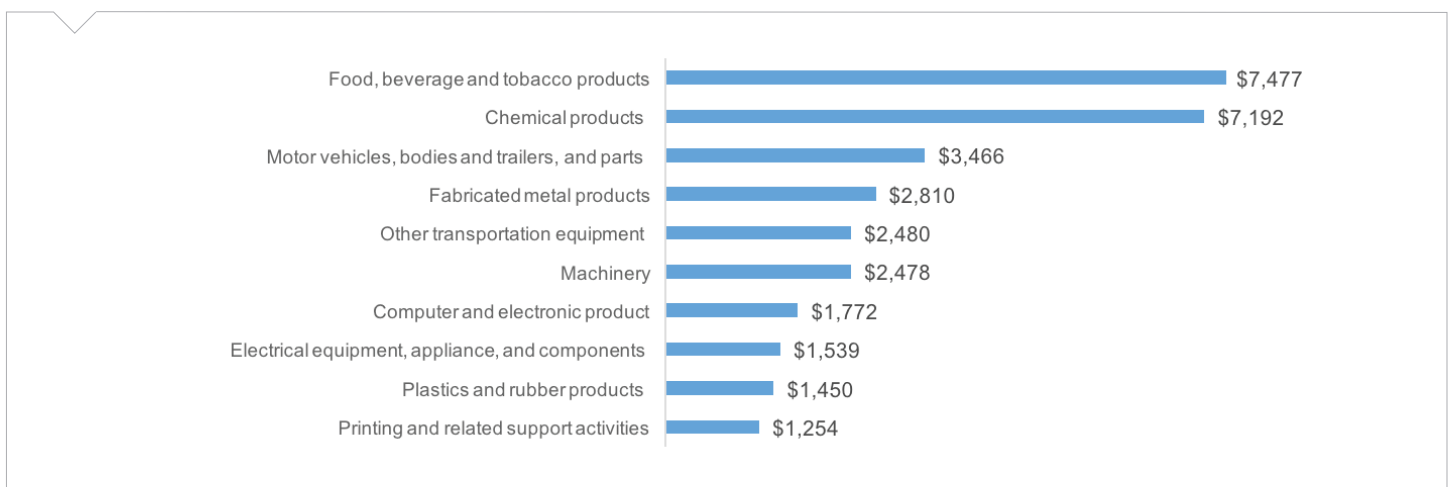


Figure 2: Top 10 Missouri Manufacturing Sectors, in Millions of Dollars, 2014



Missouri Export Facts

Manufacturers help to drive Missouri's economy, with \$12.58 billion in manufactured goods exports in 2015. That same year, \$7.56 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 21.50% percent of its employment stemmed from exports in 2011. Small businesses comprised 85.5 percent of all exporters in Missouri.

Manufactured Goods Exports (\$billions, 2015) \$12.58
(Percent share of total goods exports) 92.40%

Growth in Manufactured Goods Exports (2010–2015) 9.60%

U.S. Jobs Supported by Goods Exports (2014) 86,602

Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011) 21.50%

Small Business Share of Total Exporters (2013) 85.5%

Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) \$7.56
(Percent of total exports, 2015) 60.10%

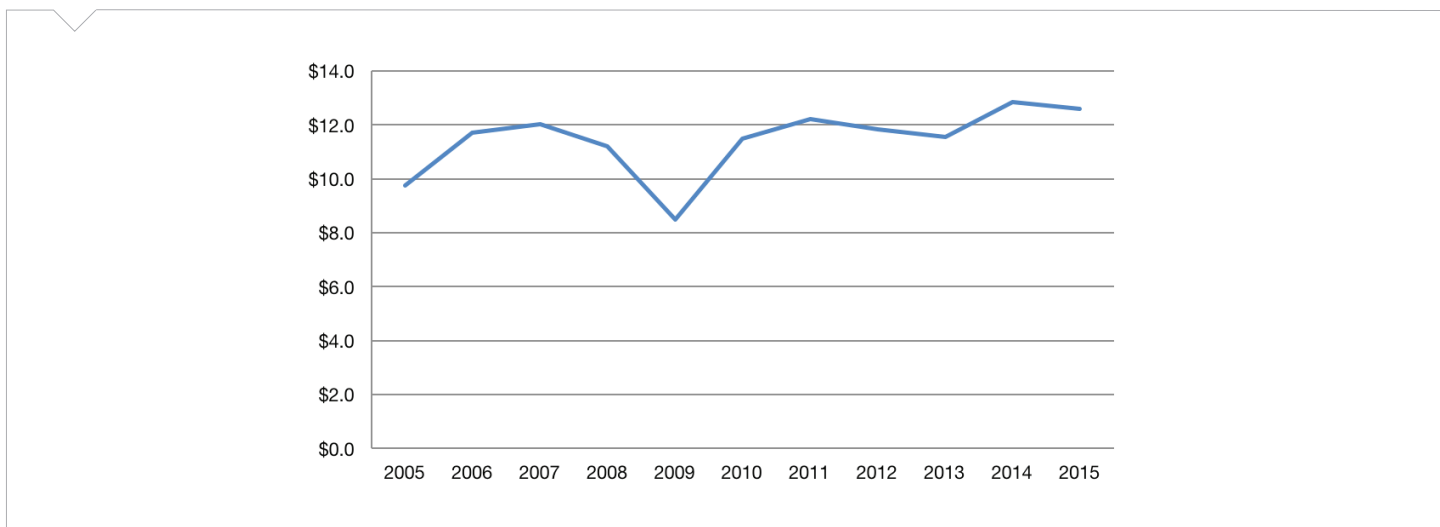
Total Manufactured Goods Exports to TPP (2015) \$7.56

Top Five Export Markets (Percent of total manufactured goods exports, 2015) 64.70%

- Canada (35.20%)
- Mexico (16.20%)
- China (5.80%)
- Japan (3.80%)
- Germany (3.70%)

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Missouri's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.