

New Hampshire Manufacturing Facts

Manufacturers in New Hampshire account for 11 percent of the total output in the state, employing 10.3 percent of the workforce. Total output from manufacturing was \$7.99 billion in 2015. In addition, there were 67,500 manufacturing employees in New Hampshire in 2015, with an average annual compensation of \$77,492 in 2015.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) \$7.99
(Percent share of total gross state product) 11%

Manufacturing Firms in New Hampshire (2014) 1,722

Employment and Compensation

Manufacturing Employment (2015) 67,500
(Percent share of nonfarm employment) 10.3%

Average Annual Compensation (Manufacturing, 2015) \$77,492
(Nonfarm Businesses, 2015) \$49,780

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: New Hampshire Manufacturing Output, in Billions of Dollars, 2005–2015

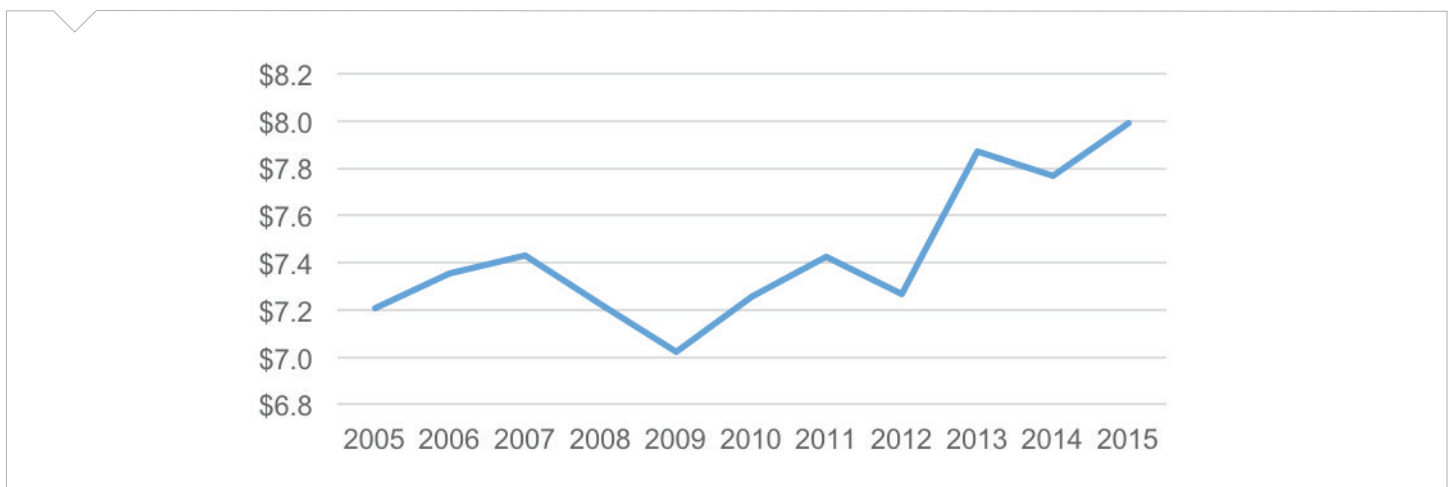
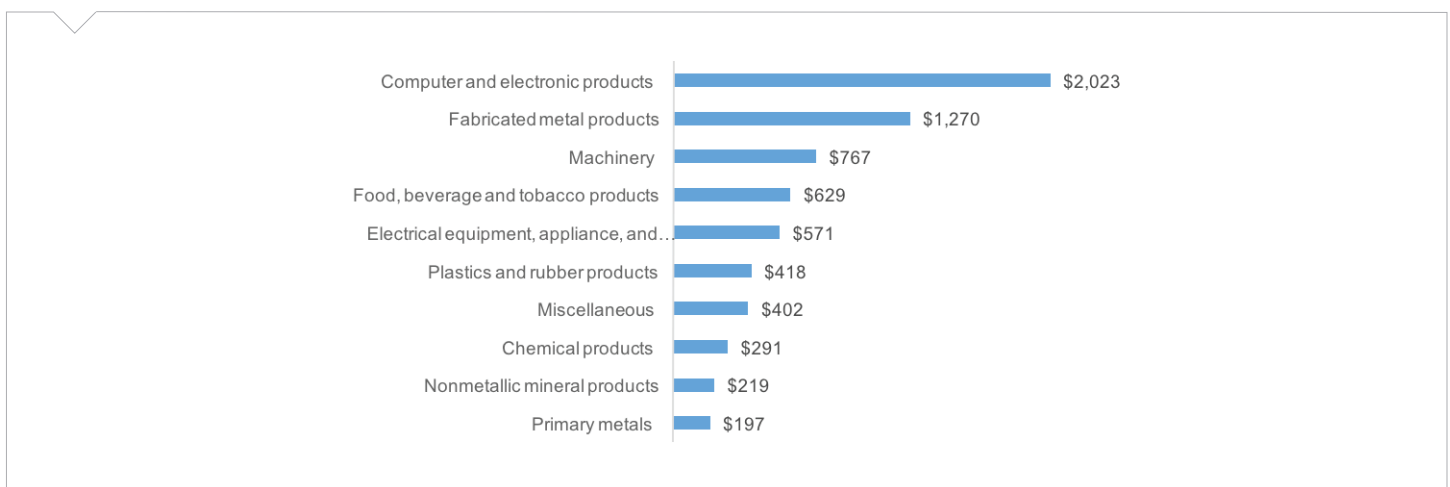


Figure 2: Top 10 New Hampshire Manufacturing Sectors, in Millions of Dollars, 2014



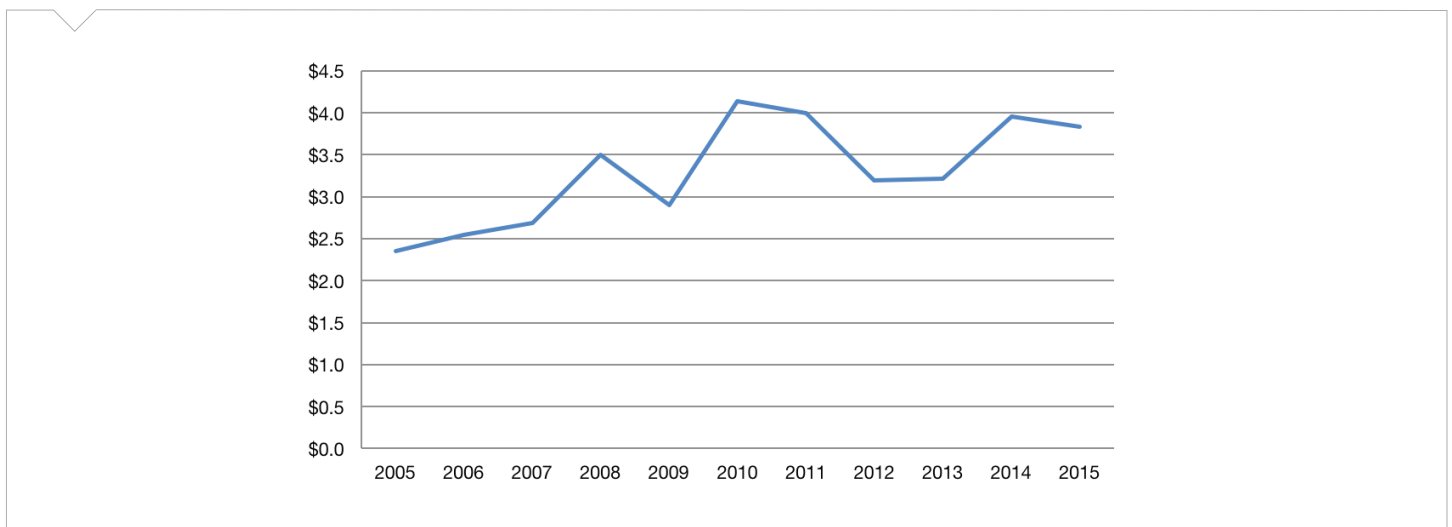
New Hampshire Export Facts

Manufacturers help to drive New Hampshire's economy, with \$3.83 billion in manufactured goods exports in 2015. That same year, \$1.33 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 25.70% percent of its employment stemmed from exports in 2011. Small businesses comprised 86.9 percent of all exporters in New Hampshire.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$3.83 95.60%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$1.33 34.70%
Growth in Manufactured Goods Exports (2010–2015)	-7.50%	Total Manufactured Goods Exports to TPP (2015)	\$1.29
U.S. Jobs Supported by Goods Exports (2014)	20,048	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	46.60%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	25.70%	<ul style="list-style-type: none"> • Mexico (13.10%) • Canada (12.50%) • United Arab Emerites (7.30%) • China (6.90%) • United Kingdom (6.80%) 	
Small Business Share of Total Exporters (2013)	86.9%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: New Hampshire's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.