

New Jersey Manufacturing Facts

Manufacturers in New Jersey account for 7.8 percent of the total output in the state, employing 6.1 percent of the workforce. Total output from manufacturing was \$44.52 billion in 2015. In addition, there were 245,600 manufacturing employees in New Jersey in 2015, with an average annual compensation of \$90,540 in 2015.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) \$44.52
(Percent share of total gross state product) 7.8%

Manufacturing Firms in New Jersey (2014) 7,222

Employment and Compensation

Manufacturing Employment (2015) 245,600
(Percent share of nonfarm employment) 6.1%

Average Annual Compensation (Manufacturing, 2015) \$90,540
(Nonfarm Businesses, 2015) \$58,363

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: New Jersey Manufacturing Output, in Billions of Dollars, 2005–2015

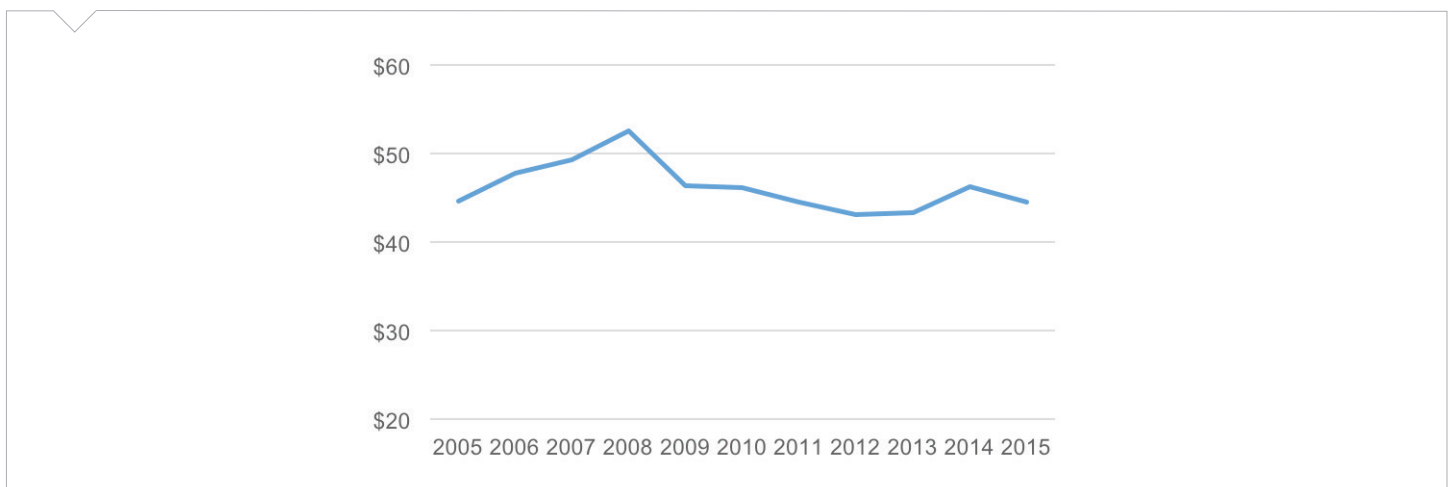
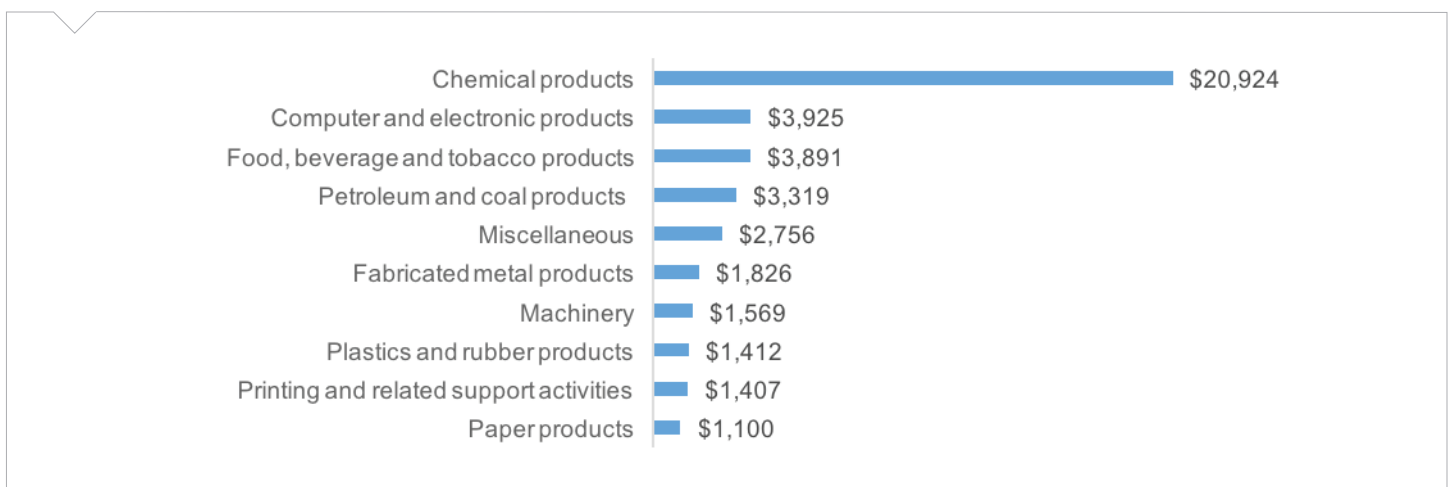


Figure 2: Top 10 New Jersey Manufacturing Sectors, in Millions of Dollars, 2014



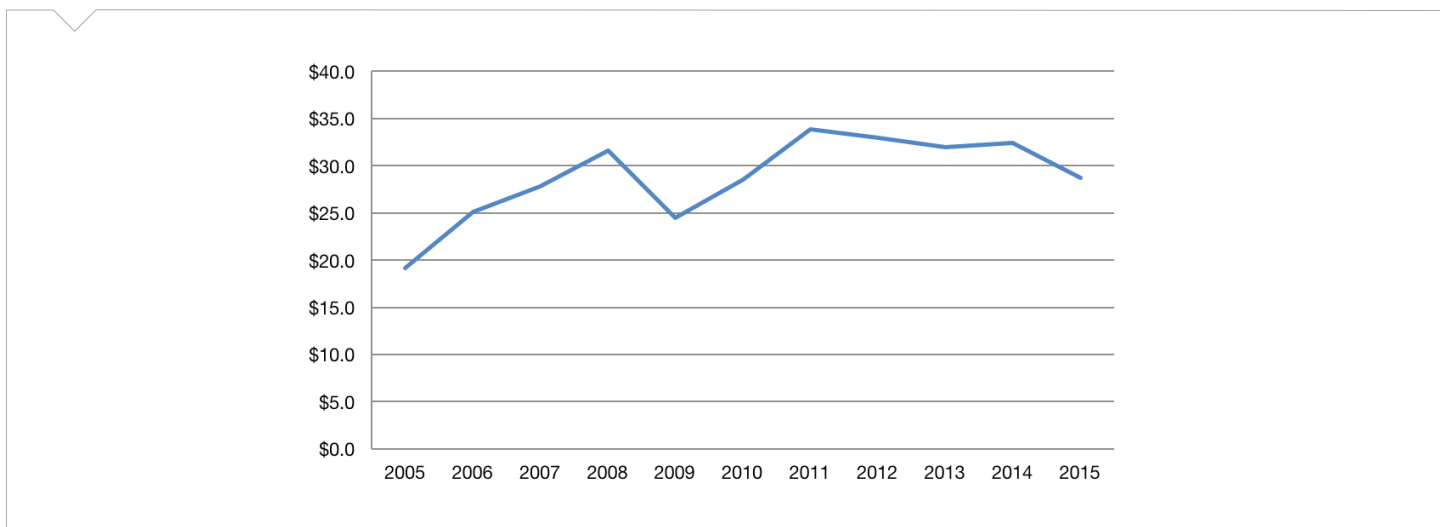
New Jersey Export Facts

Manufacturers help to drive New Jersey's economy, with \$28.72 billion in manufactured goods exports in 2015. That same year, \$12.60 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 20.20% percent of its employment stemmed from exports in 2011. Small businesses comprised 92.1 percent of all exporters in New Jersey.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$28.72 89.50%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$12.60 43.90%
Growth in Manufactured Goods Exports (2010–2015)	0.60%	Total Manufactured Goods Exports to TPP (2015)	\$11.44
U.S. Jobs Supported by Goods Exports (2014)	165,695	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	44.70%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	20.20%	<ul style="list-style-type: none"> • Canada (21.50%) • Mexico (8.90%) • United Kingdom (5.10%) • China (4.70%) • Netherlands (4.50%) 	
Small Business Share of Total Exporters (2013)	92.1%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: New Jersey's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.