

# North Dakota Manufacturing Facts

Manufacturers in North Dakota account for 6.9 percent of the total output in the state, employing 5.6 percent of the workforce. Total output from manufacturing was \$3.77 billion in 2015. In addition, there were 26,000 manufacturing employees in North Dakota in 2015, with an average annual compensation of \$59,938 in 2015.

## Manufacturing Output and Firms

Total Manufacturing Output (*\$billions, 2015*)  
(*Percent share of total gross state product*)

\$3.77  
6.9%

Manufacturing Firms in North Dakota (2014)

693

## Employment and Compensation

Manufacturing Employment (2015)  
(*Percent share of nonfarm employment*)

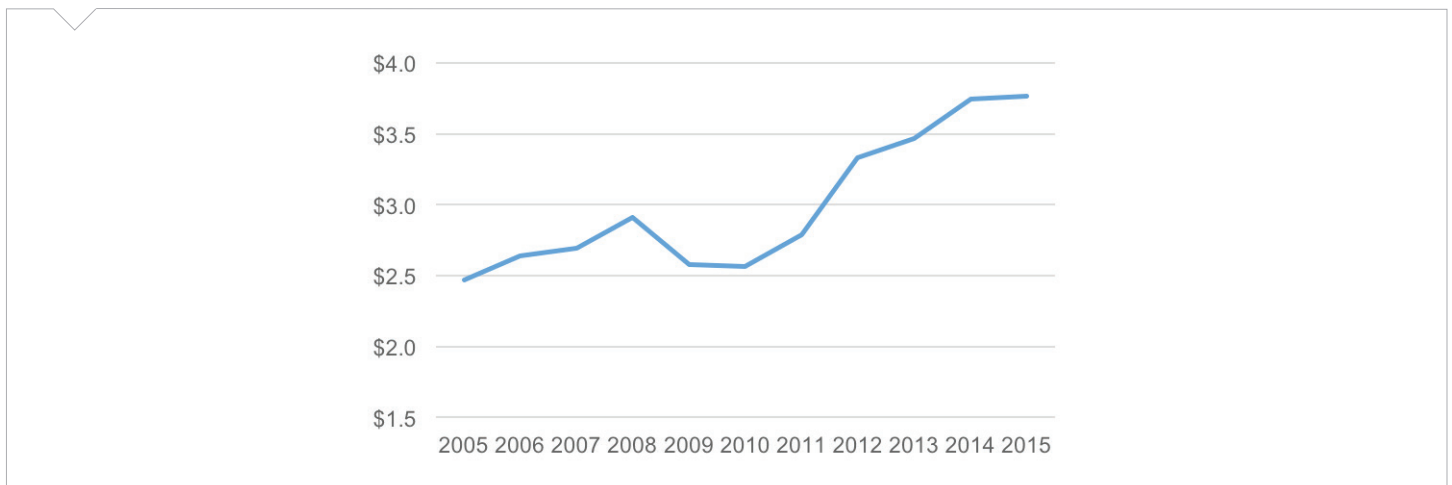
26,000  
5.6%

Average Annual Compensation  
(*Manufacturing, 2015*)  
(*Nonfarm Businesses, 2015*)

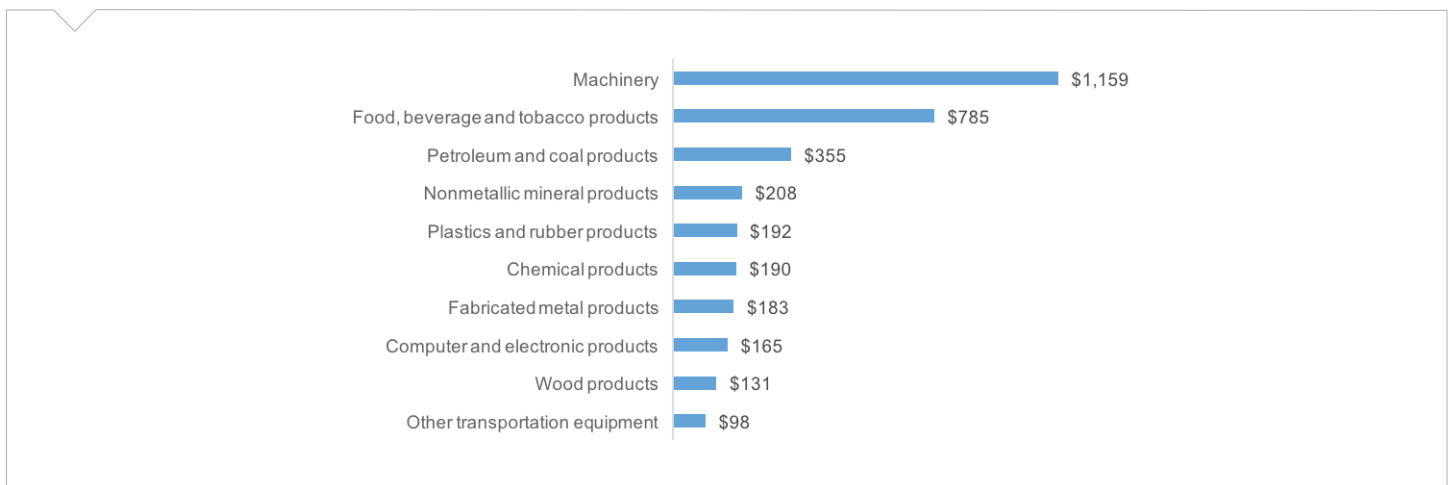
\$59,938  
\$49,707

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** North Dakota Manufacturing Output, in Billions of Dollars, 2005–2015



**Figure 2:** Top 10 North Dakota Manufacturing Sectors, in Millions of Dollars, 2014



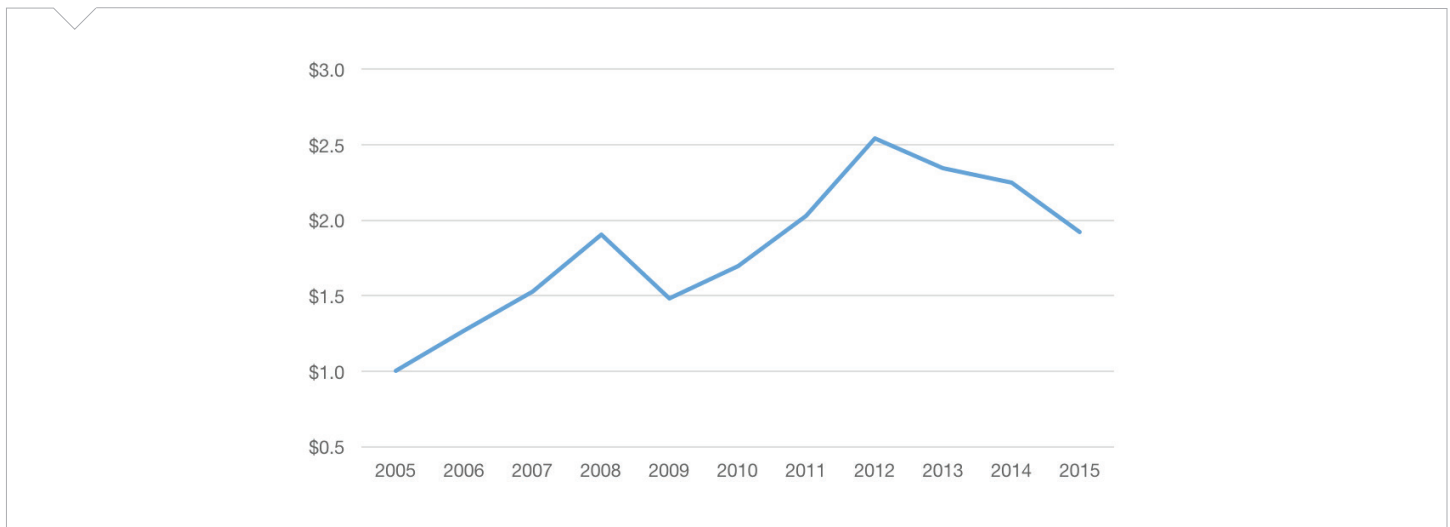
# North Dakota Export Facts

Manufacturers help to drive North Dakota's economy, with \$1.92 billion in manufactured goods exports in 2015. That same year, \$1.57 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 13.90% percent of its employment stemmed from exports in 2011. Small businesses comprised 83.4 percent of all exporters in North Dakota.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$1.92 49.70%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$1.57 82.00%
Growth in Manufactured Goods Exports (2010–2015)	13.20%	Total Manufactured Goods Exports to TPP (2015)	\$1.56
U.S. Jobs Supported by Goods Exports (2014)	32,332	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	85.50%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	13.90%	<ul style="list-style-type: none"> <li>• Canada (65.30%)</li> <li>• Mexico (7.40%)</li> <li>• Australia (6.90%)</li> <li>• Czech Republic (3.70%)</li> <li>• Germany (2.20%)</li> </ul>	
Small Business Share of Total Exporters (2013)	83.4%		

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** North Dakota's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



## Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit [www.nam.org/statedata](http://www.nam.org/statedata) or [www.nam.org/trade](http://www.nam.org/trade) for more information.