

Oklahoma Manufacturing Facts

Manufacturers in Oklahoma account for 9.9 percent of the total output in the state, employing 8 percent of the workforce. Total output from manufacturing was \$17.80 billion in 2015. In addition, there were 133,600 manufacturing employees in Oklahoma in 2015, with an average annual compensation of \$65,046 in 2015.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) (Percent share of total gross state product)	\$17.80 9.9%
Manufacturing Firms in Oklahoma (2014)	3,237

Employment and Compensation

Manufacturing Employment (2015) (Percent share of nonfarm employment)	133,600 8%
Average Annual Compensation (Manufacturing, 2015) (Nonfarm Businesses, 2015)	\$65,046 \$43,174

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Oklahoma Manufacturing Output, in Billions of Dollars, 2005–2015

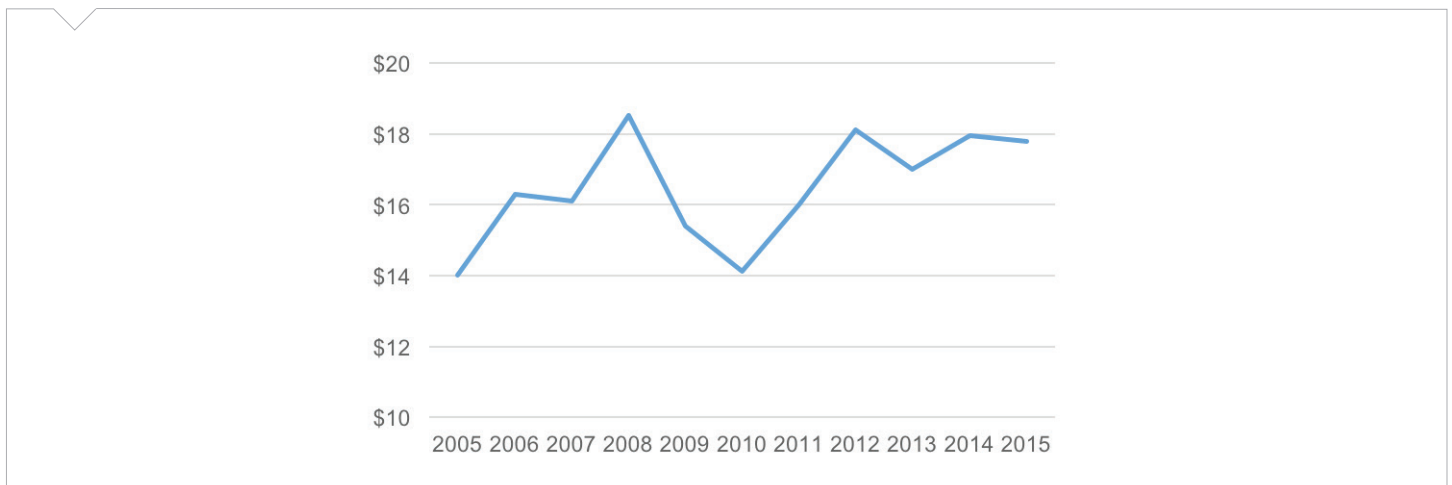
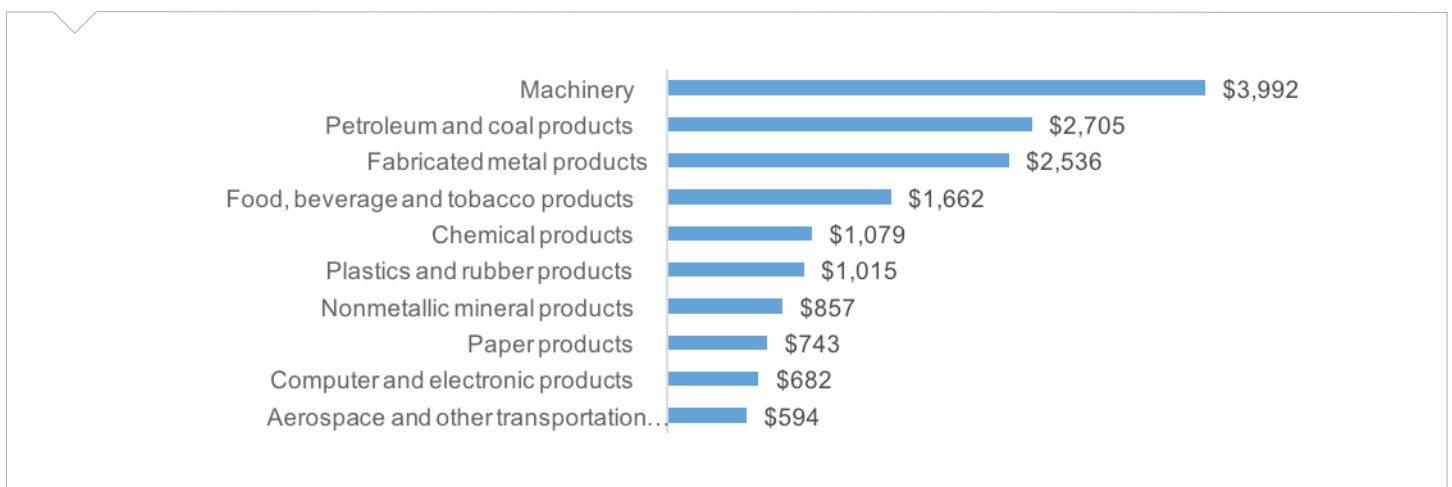


Figure 2: Top 10 Oklahoma Manufacturing Sectors, in Millions of Dollars, 2014



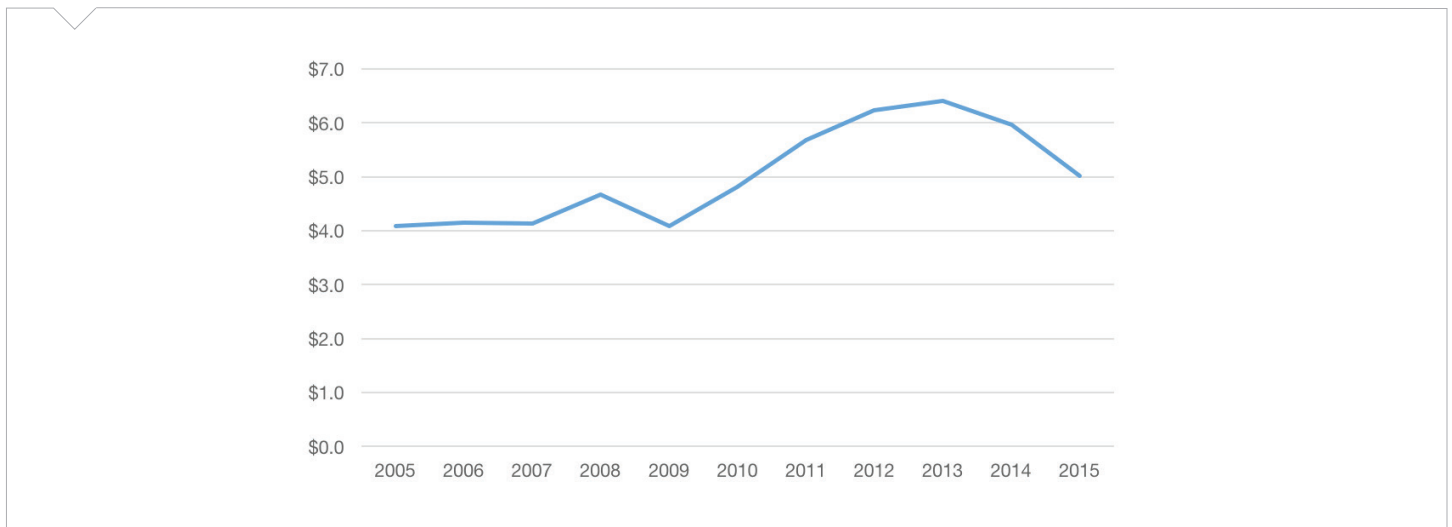
Oklahoma Export Facts

Manufacturers help to drive Oklahoma's economy, with \$5.01 billion in manufactured goods exports in 2015. That same year, \$2.69 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 19.50% percent of its employment stemmed from exports in 2011. Small businesses comprised 84.6 percent of all exporters in Oklahoma.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$5.01 95.30%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$2.69 53.70%
Growth in Manufactured Goods Exports (2010–2015)	41.80%	Total Manufactured Goods Exports to TPP (2015)	\$2.73
U.S. Jobs Supported by Goods Exports (2014)	36,218	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	55.20%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	19.50%	<ul style="list-style-type: none"> • Canada (30.70%) • Mexico (10.50%) • Germany (5.30%) • Japan (4.60%) • Singapore (4.10%) 	
Small Business Share of Total Exporters (2013)	84.6%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Oklahoma's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.