

# Tennessee Manufacturing Facts

Manufacturers in Tennessee account for 16.3 percent of the total output in the state, employing 11.5 percent of the workforce. Total output from manufacturing was \$51.14 billion in 2015. In addition, there were 331,500 manufacturing employees in Tennessee in 2015, with an average annual compensation of \$67,456 in 2015.

## Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) \$51.14  
(Percent share of total gross state product) 16.3%

Manufacturing Firms in Tennessee (2014) 5,110

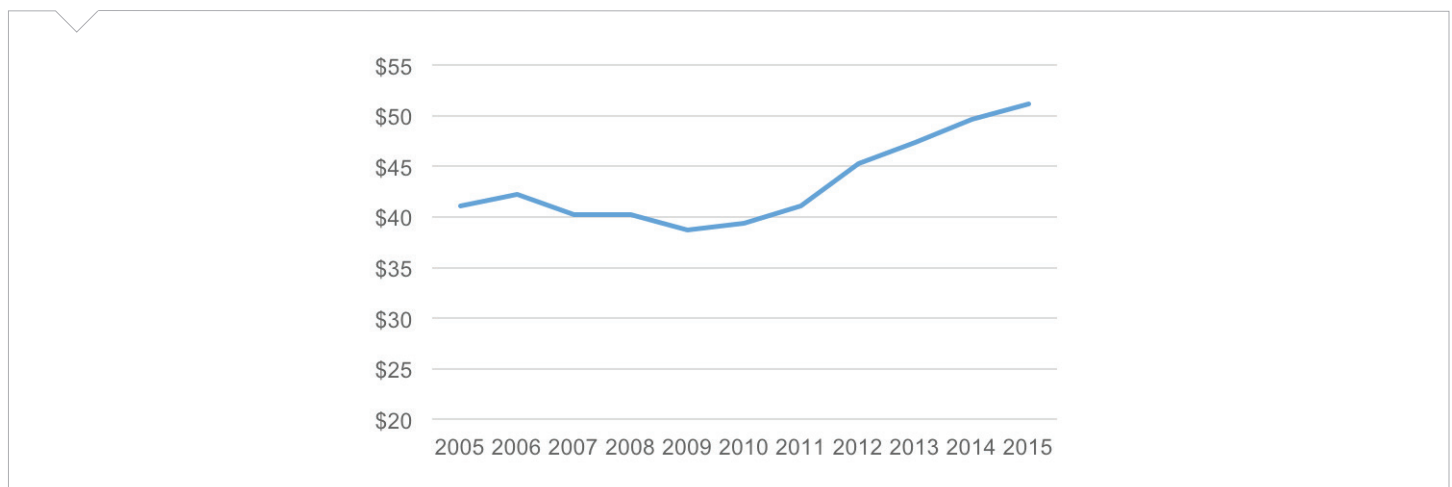
## Employment and Compensation

Manufacturing Employment (2015) 331,500  
(Percent share of nonfarm employment) 11.5%

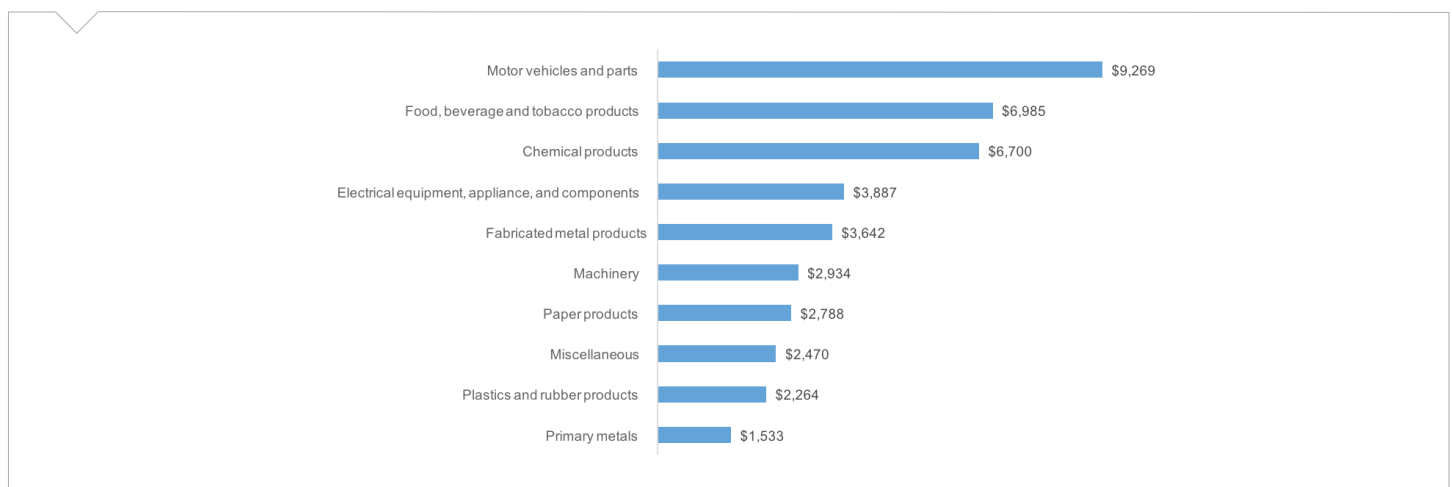
Average Annual Compensation (Manufacturing, 2015) \$67,456  
(Nonfarm Businesses, 2015) \$44,102

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** Tennessee Manufacturing Output, in Billions of Dollars, 2005–2015



**Figure 2:** Top 10 Tennessee Manufacturing Sectors, in Millions of Dollars, 2014



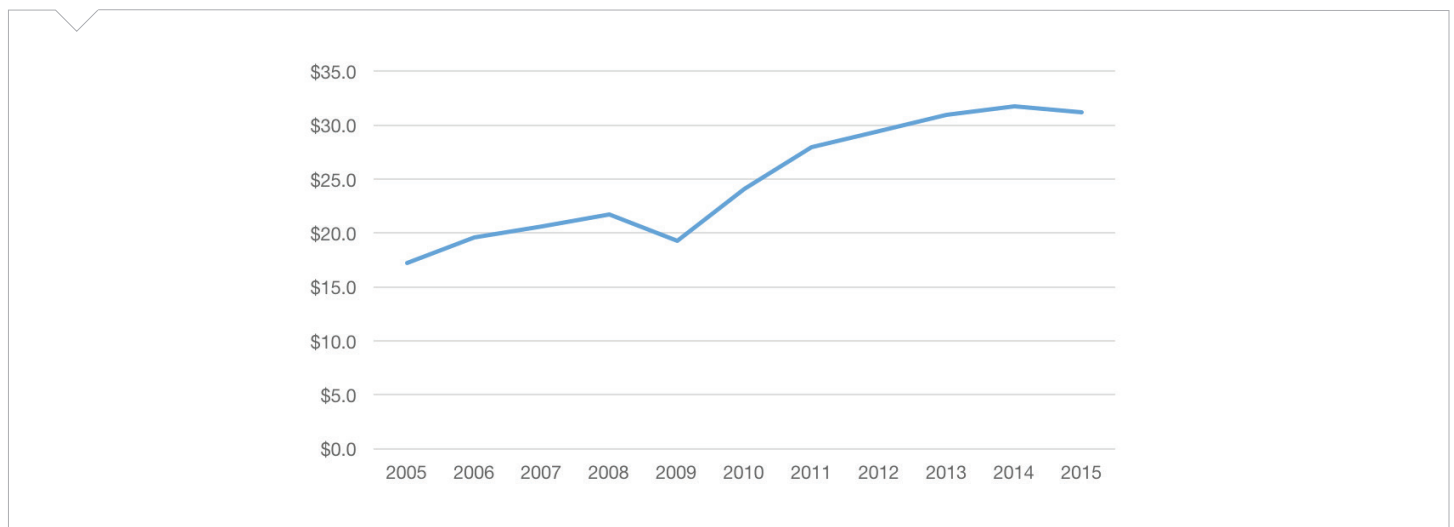
# Tennessee Export Facts

Manufacturers help to drive Tennessee's economy, with \$31.17 billion in manufactured goods exports in 2015. That same year, \$17.31 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 22.80% percent of its employment stemmed from exports in 2011. Small businesses comprised 83.1 percent of all exporters in Tennessee.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$31.17 96.10%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$17.31 55.50%
Growth in Manufactured Goods Exports (2010–2015)	29.30%	Total Manufactured Goods Exports to TPP (2015)	\$17.76
U.S. Jobs Supported by Goods Exports (2014)	156,492	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	58.90%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	22.80%	<ul style="list-style-type: none"> <li>• Canada (27.50%)</li> <li>• Mexico (14.90%)</li> <li>• China (6.50%)</li> <li>• Japan (5.90%)</li> <li>• Belgium (4.00%)</li> </ul>	
Small Business Share of Total Exporters (2013)	83.1%		

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** Tennessee's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



## Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit [www.nam.org/statedata](http://www.nam.org/statedata) or [www.nam.org/trade](http://www.nam.org/trade) for more information.