

United States Manufacturing Facts

Manufacturers account for 12.1 percent of the total output in the United States, employing 8.7 percent of the workforce. Total output from manufacturing was \$2,167.80 billion in 2015. In addition, there were 12,318,700 manufacturing employees in the U.S. in 2015, with an average annual compensation of \$81,289 in 2014.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) \$2,167.80
(Percent share of total gross state product) 12.1%

Manufacturing Firms in United States (2014) 251,901

Employment and Compensation

Manufacturing Employment (2015) 12,318,700
(Percent share of nonfarm employment) 8.7%

Average Annual Compensation (Manufacturing, 2014) \$81,289
(Nonfarm Businesses, 2014) \$63,830

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: United States Manufacturing Output, in Billions of Dollars, 2005–2015

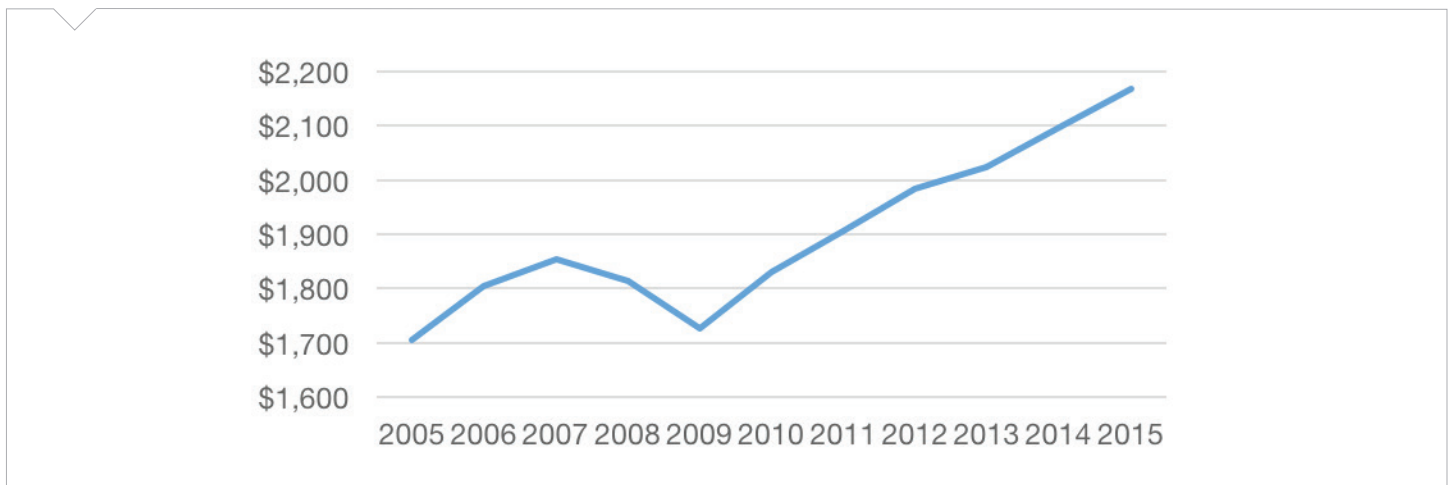
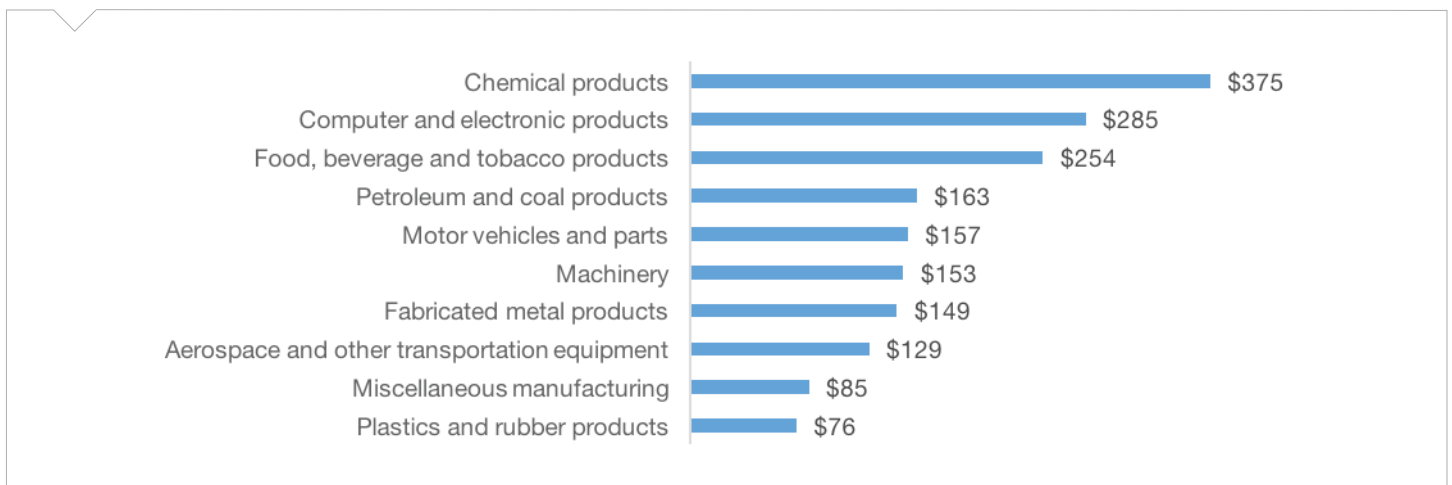


Figure 2: Top 10 United States Manufacturing Sectors, in Billions of Dollars, 2015



United States Export Facts

Manufacturers help to drive the U.S. economy, with \$1,316.79 billion in manufactured goods exports in 2015. That same year, our free trade agreement (FTA) partnerships purchased \$634.60 billion in exports. Small businesses comprised 96.6 percent of all exporters in the United States.

Manufactured Goods Exports (\$billions, 2015) \$1,316.79
(Percent share of total goods exports) 87.50%

Growth in Manufactured Goods Exports (2010–2015) 19.60%

Small Business Share of Total Exporters (2013) 96.6%

Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) \$634.60
(Percent of total exports, 2015) 48.20%

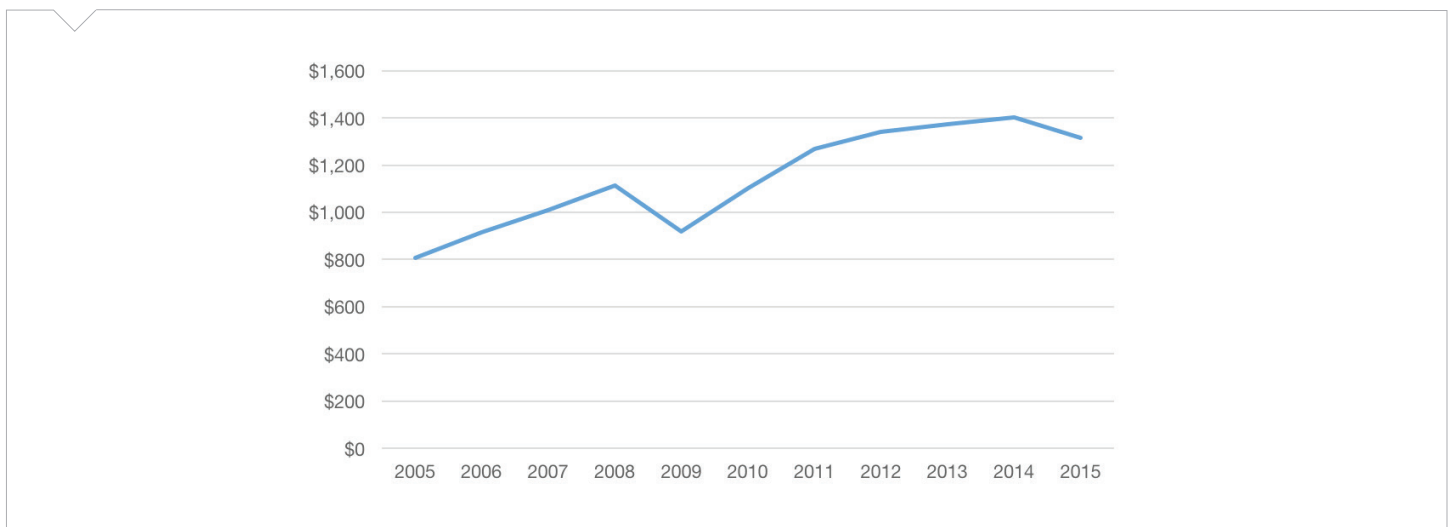
Total Manufactured Goods Exports to TPP (2015) \$605.49

Top Five Export Markets (Percent of total manufactured goods exports, 2015) 49.40%

- Canada (18.70%)
- Mexico (16.30%)
- China (6.80%)
- Japan (3.90%)
- United Kingdom (3.70%)

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: United States' Manufactured Goods Exports, in Billions of Dollars, 2005-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.