

Washington Manufacturing Facts

Manufacturers in Washington account for 13.1 percent of the total output in the state, employing 9.2 percent of the workforce. Total output from manufacturing was \$58.22 billion in 2015. In addition, there were 292,200 manufacturing employees in Washington in 2015, with an average annual compensation of \$86,991 in 2015.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2015) (Percent share of total gross state product)	\$58.22 13.1%
Manufacturing Firms in Washington (2014)	6,557

Employment and Compensation

Manufacturing Employment (2015) (Percent share of nonfarm employment)	292,200 9.2%
Average Annual Compensation (Manufacturing, 2015) (Nonfarm Businesses, 2015)	\$86,991 \$56,780

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: Washington Manufacturing Output, in Billions of Dollars, 2005–2015

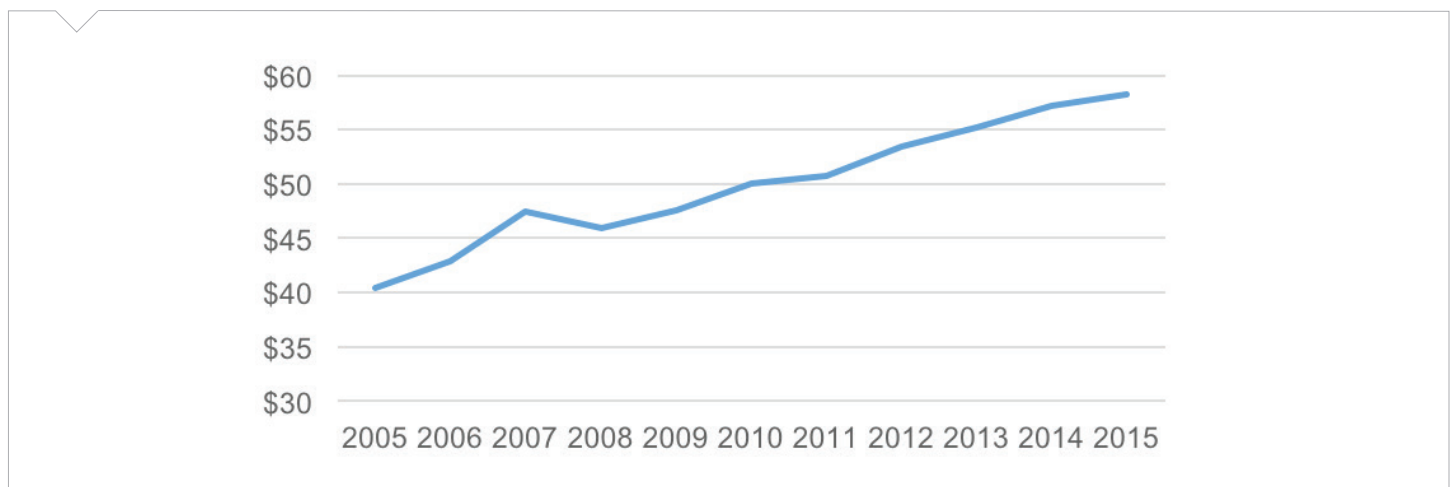
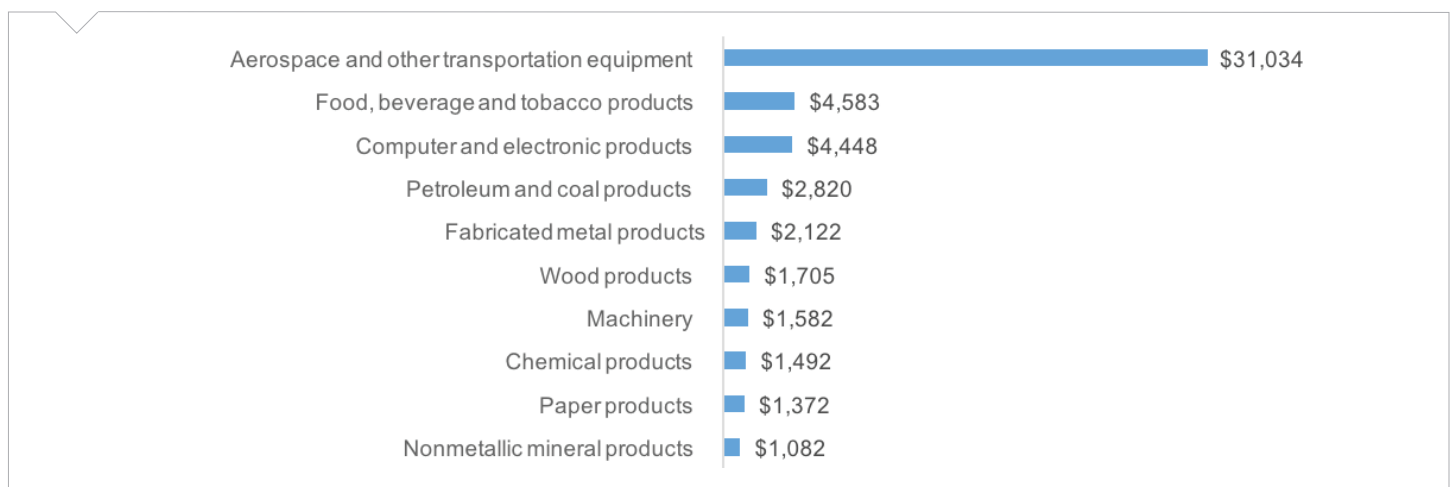


Figure 2: Top 10 Washington Manufacturing Sectors, in Millions of Dollars, 2014



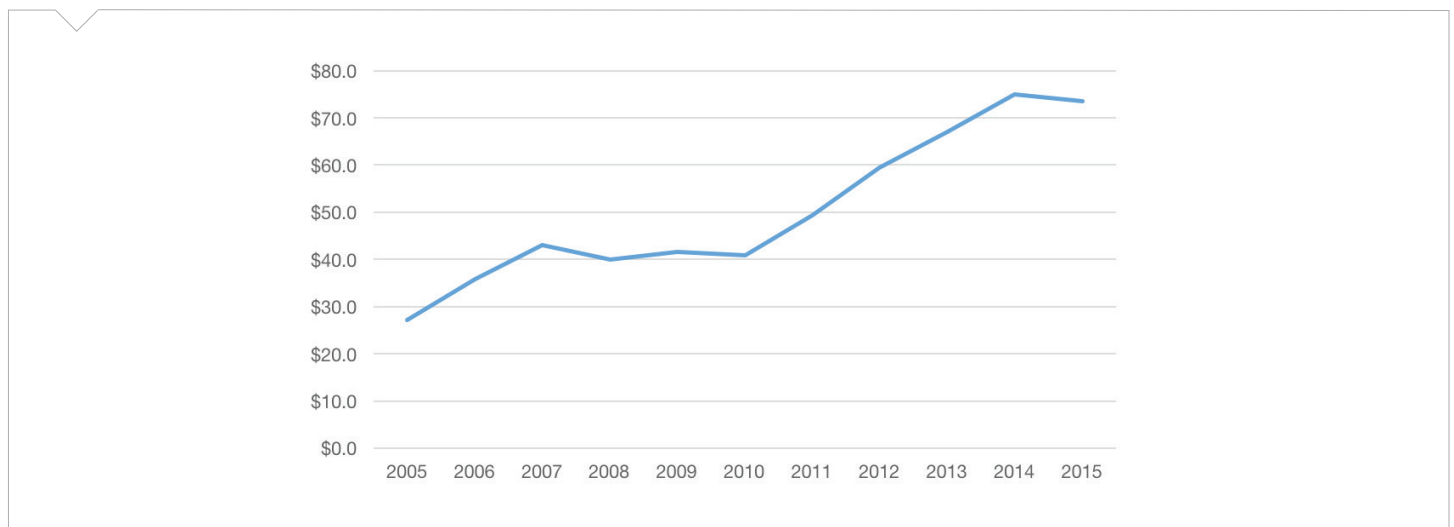
Washington Export Facts

Manufacturers help to drive Washington's economy, with \$73.57 billion in manufactured goods exports in 2015. That same year, \$20.74 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 38.80% percent of its employment stemmed from exports in 2011. Small businesses comprised 90 percent of all exporters in Washington.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$73.57 85.20%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$20.74 28.20%
Growth in Manufactured Goods Exports (2010–2015)	79.70%	Total Manufactured Goods Exports to TPP (2015)	\$21.97
U.S. Jobs Supported by Goods Exports (2014)	401,879	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	43.30%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	38.80%	<ul style="list-style-type: none"> • China (19.90%) • Canada (9.70%) • Japan (5.50%) • United Arab Emirates (4.20%) • South Korea (4.10%) 	
Small Business Share of Total Exporters (2013)	90%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: Washington's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.