

# West Virginia Manufacturing Facts

Manufacturers in West Virginia account for 10.1 percent of the total output in the state, employing 6.4 percent of the workforce. Total output from manufacturing was \$7.43 billion in 2015. In addition, there were 48,300 manufacturing employees in West Virginia in 2015, with an average annual compensation of \$67,399 in 2015.

## Manufacturing Output and Firms

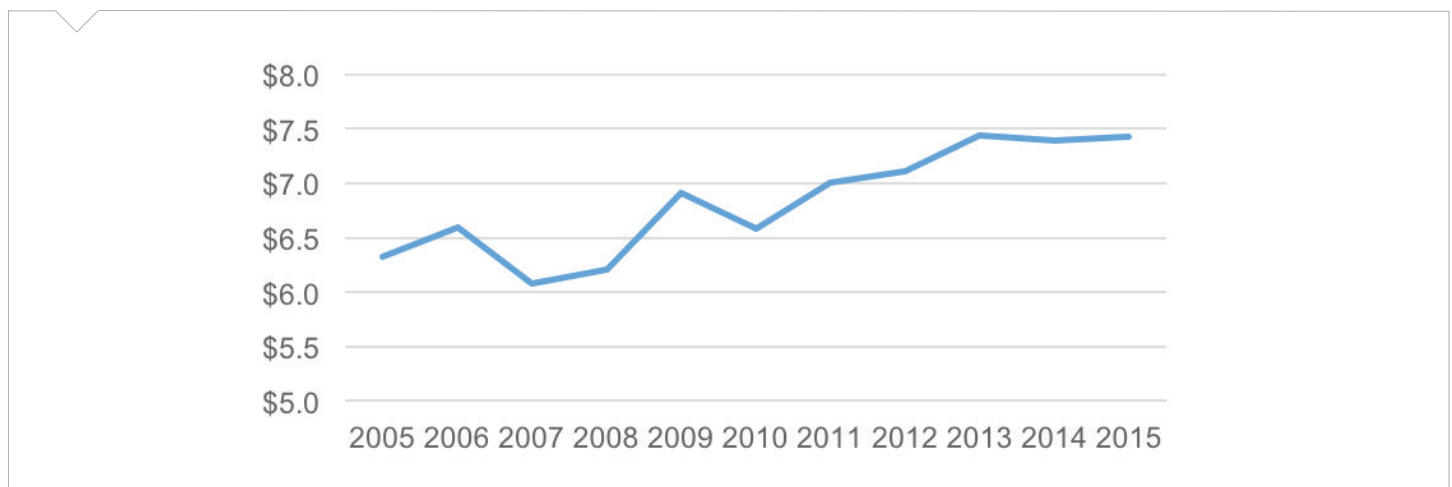
Total Manufacturing Output (\$billions, 2015) (Percent share of total gross state product)	\$7.43 10.1%
Manufacturing Firms in West Virginia (2014)	1,099

## Employment and Compensation

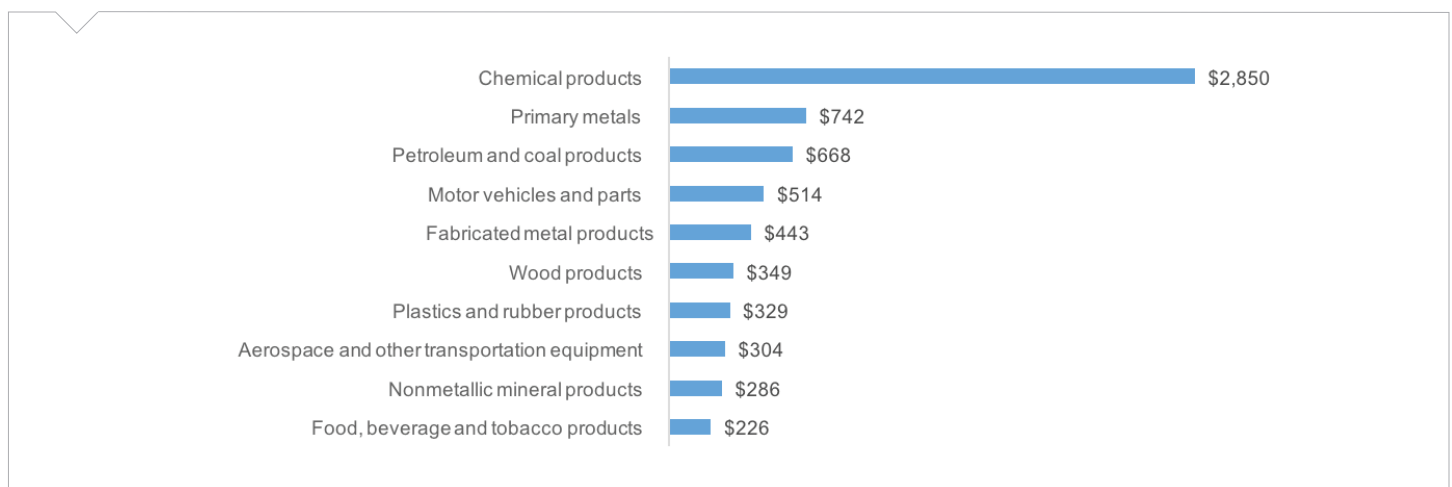
Manufacturing Employment (2015) (Percent share of nonfarm employment)	48,300 6.4%
Average Annual Compensation (Manufacturing, 2015) (Nonfarm Businesses, 2015)	\$67,399 \$42,904

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

**Figure 1:** West Virginia Manufacturing Output, in Billions of Dollars, 2005–2015



**Figure 2:** Top 10 West Virginia Manufacturing Sectors, in Millions of Dollars, 2014



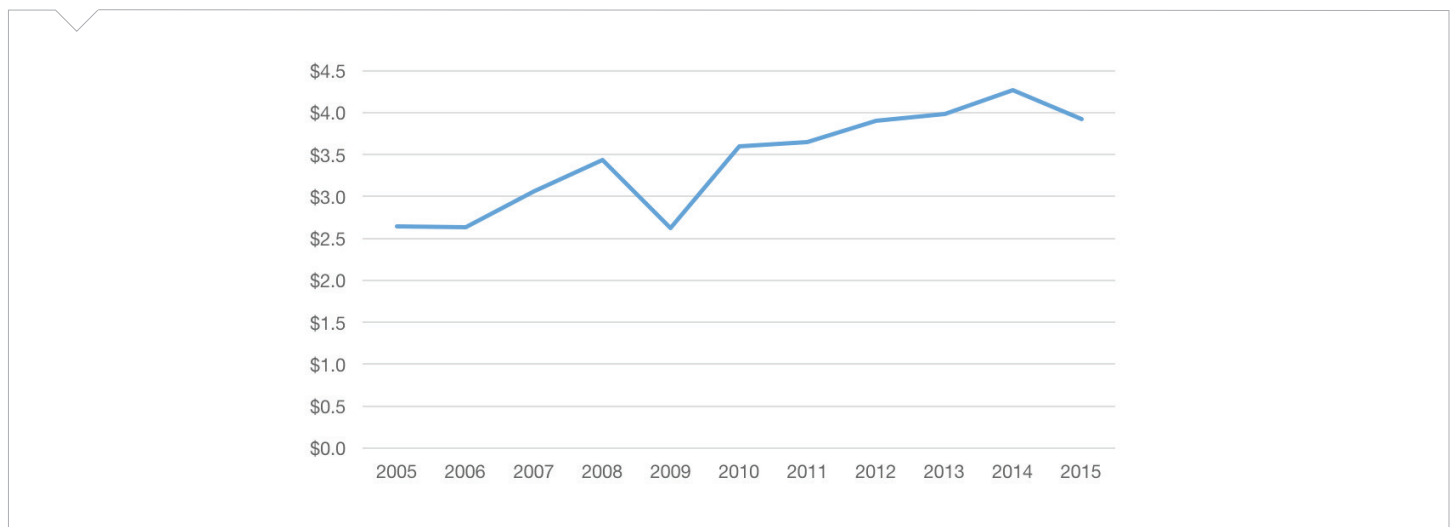
# West Virginia Export Facts

Manufacturers help to drive West Virginia's economy, with \$3.92 billion in manufactured goods exports in 2015. That same year, \$1.99 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 20.60% percent of its employment stemmed from exports in 2011. Small businesses comprised 76.9 percent of all exporters in West Virginia.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$3.92 68.60%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$1.99 50.70%
Growth in Manufactured Goods Exports (2010–2015)	8.90%	Total Manufactured Goods Exports to TPP (2015)	\$2.15
U.S. Jobs Supported by Goods Exports (2014)	53,670	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	67.70%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	20.60%	<ul style="list-style-type: none"> <li>• Canada (40.00%)</li> <li>• China (11.10%)</li> <li>• Japan (7.40%)</li> <li>• Belgium (5.20%)</li> <li>• Germany (4.00%)</li> </ul>	
Small Business Share of Total Exporters (2013)	76.9%		

Sources: International Trade Administration, U.S. Census Bureau

**Figure 3:** West Virginia's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



## Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit [www.nam.org/statedata](http://www.nam.org/statedata) or [www.nam.org/trade](http://www.nam.org/trade) for more information.