Nebraska Manufacturing Facts

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Manufacturers in Nebraska account for 11.6 percent of the total output in the state, employing 9.7 percent of the workforce. Total output from manufacturing has been rising for the past several years (*see figure*), and it was $10 billion in 2009. In addition, manufacturing compensation is 34 percent higher than other nonfarm employers in the state.

Manufacturing Output and Exports

Nebraska Total Manufacturing Output ($billions, 2009)	$10
Manufacturing's Share of Total Gross State Product (2009)	11.6%
Manufacturing Establishments in Nebraska (2009)	1,858
Manufacturing's Share of Nebraska's Exports (2010)	79%
Total Employment Related to Manufactured Exports (2008)	62,200

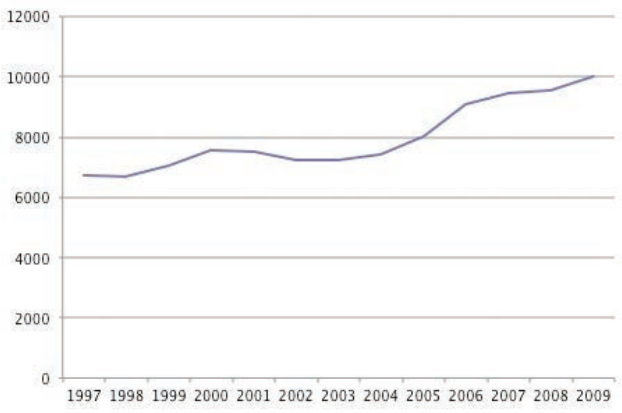
Source: U.S. Bureau of Economic Analysis

Employment and Compensation

Manufacturing Employment (2010)	91,600
Manufacturing Employment (% of Overall Nonfarm) (2010)	9.7%
Average Annual Compensation in Manufacturing (2009)	$52,395
Average Annual Compensation in Nonfarm Sectors (2009)	$39,088
Manufacturing Pay Premium (as a % of Nonfarm) (2009)	$13,307 (34.0%)

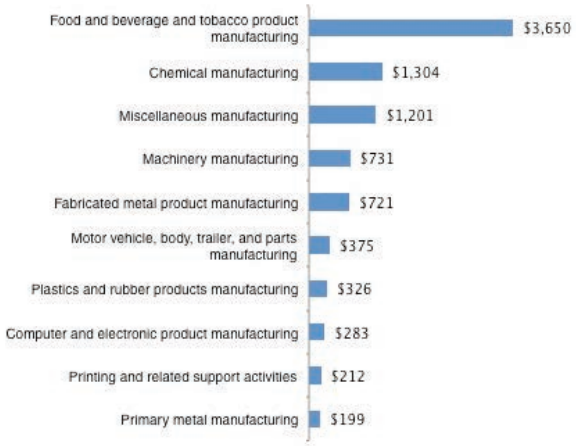
Sources: U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics

Nebraska Manufacturing Output (Billions of Dollars, from 1997-2009)



Source: U.S. Bureau of Economic Analysis

Top 10 Nebraska Manufacturing Sectors (in Millions of Dollars, in 2009)



Source: U.S. Bureau of Economic Analysis

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Nebraska Benefits from Exports!

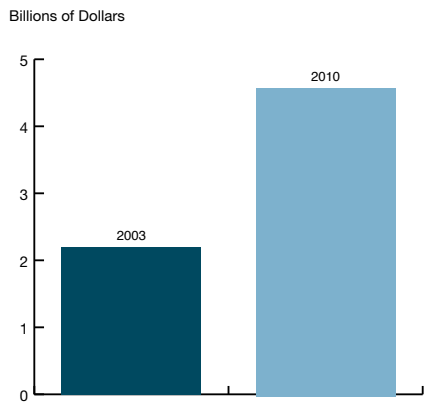
Manufactured goods exports are the strongest part of Nebraska's economy even though Nebraska and other states export only half as much of their production as the world average. America's exports and the related jobs could double if Congress passes strong pro-export legislation.

- **Manufactured exports support 16 percent of Nebraska's manufacturing jobs.**
- **Since 2003, Nebraska manufacturing exports rose three times as fast as the state's overall economy.**
- **82 percent of Nebraska exporters are small businesses (2009).**
- **Nebraska exported $2 billion of manufactured goods to Free Trade Agreement (FTA) partner countries in 2010 — 46 percent of Nebraska's total.**

Nebraska Trade Statistics

Manufactured Goods Exports, 2010 (billions)	$4.6
Total Jobs in all Sectors Supported by Manufactured Goods Exports	62,200
Export Share of Manufacturing Jobs	16%
2003-2010 Growth of Manufactured Goods Exports	104%

Chart 1. Nebraska's Manufactured Goods Exports



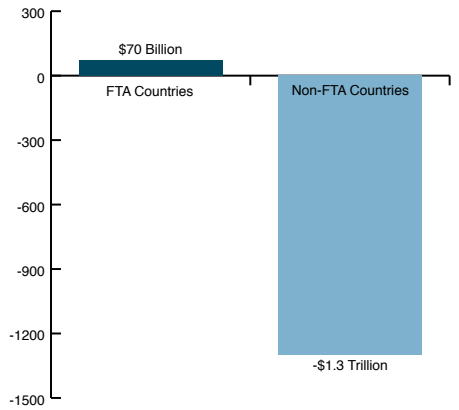
Manufactured Exports Drive Nebraska's Economy

- Manufacturing accounts for 79 percent of Nebraska's exports (2010).
- Since 2003, Nebraska manufacturing exports grew 104 percent while the national average was a 70 percent increase.
- Manufactured exports support 16 percent of Nebraska's manufacturing jobs (U.S. average is 22 percent).

Nebraska Manufacturers Are Engaged in Exporting around the World

- Top five U.S. export markets: 60 percent of Nebraska exports (2010).
- Canada (28%), Mexico (11%), Japan (9%), South Korea (6%) and China (6%).

Chart 2. U.S. Manufacturing Trade Balance (2008-2010) FTA Countries Versus Non-FTA Countries



Exporting Is Critical to Nebraska's Small Businesses

- Small businesses comprise 82 percent of Nebraska's 1,317 exporters (2009).
- Small businesses average $1,062,000 in exports per firm.
- Small businesses account for 25 percent of total state exports.

Additional Trade Facts

- Over the past three years, manufacturers in the U.S. sold $70 billion more in manufactured goods to our free trade agreement (FTA) partners than we bought from them. The United States had a manufacturing trade deficit of $1.3 trillion in countries where no FTAs existed *(see chart 2)*.
- FTA countries: Australia, Bahrain, Canada, Chile, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Peru, Singapore.
- Visit www.nam.org/statedata or www.nam.org/trade. E-mail us at trade@nam.org.

Source: U.S. Department of Commerce. Unless otherwise noted, data reflects 2008

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