South Carolina Manufacturing Facts

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Manufacturers in South Carolina account for 15.5 percent of the total output in the state, employing 11.5 percent of the workforce. Total output from manufacturing has ranged from $21 to $26 billion for the past several years (*see figure*); it was $24.7 billion in 2009. In addition, manufacturing compensation is 64 percent higher than other nonfarm employers in the state.

Manufacturing Output and Exports

South Carolina Total Manufacturing Output ($billions, 2009)	$24.7
Manufacturing's Share of Total Gross State Product (2009)	15.5%
Manufacturing Establishments in South Carolina (2009)	4,127
Manufacturing's Share of South Carolina's Exports (2010)	97%
Total Employment Related to Manufactured Exports (2008)	148,000

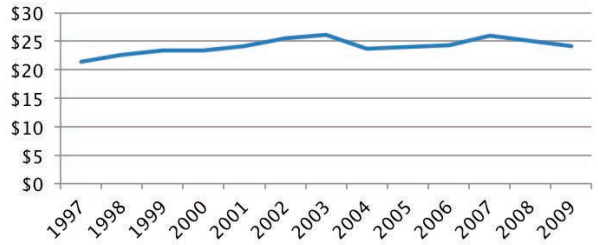
Source: U.S. Bureau of Economic Analysis

Employment and Compensation

Manufacturing Employment (2010)	207,500
Manufacturing Employment (% of Overall Nonfarm) (2010)	11.5%
Average Annual Compensation in Manufacturing (2009)	$61,852
Average Annual Compensation in Nonfarm Sectors (2009)	$37,705
Manufacturing Pay Premium (as a % of Nonfarm) (2009)	$24,147 (64.0%)

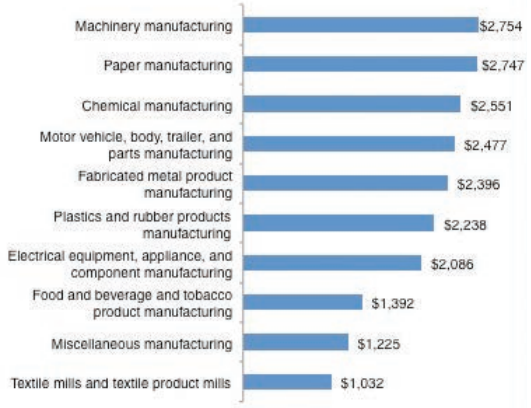
Sources: U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics

South Carolina Manufacturing Output (Billions of Dollars, from 1997-2009)



Source: U.S. Bureau of Economic Analysis

Top 10 South Carolina Manufacturing Sectors (in Millions of Dollars, in 2009)



Source: U.S. Bureau of Economic Analysis

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South Carolina Benefits from Exports!

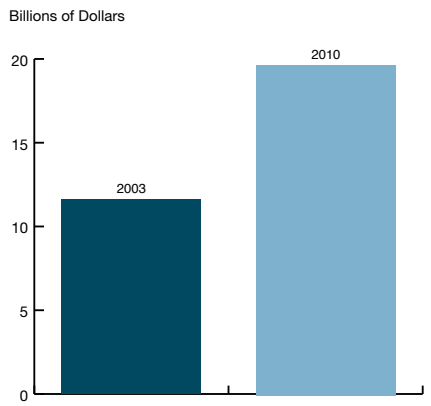
Manufactured goods exports are the strongest part of South Carolina's economy even though South Carolina and other states export only half as much of their production as the world average. America's exports and the related jobs could double if Congress passes strong pro-export legislation.

- **Manufactured exports support 29 percent of South Carolina's manufacturing jobs.**
- **Since 2003, South Carolina manufacturing exports rose nearly three times as fast as the state's overall economy.**
- **84 percent of South Carolina exporters are small businesses (2009).**
- **South Carolina exported $6.2 billion of manufactured goods to Free Trade Agreement (FTA) partner countries in 2010 — 32 percent of South Carolina's total.**

South Carolina Trade Statistics

Manufactured Goods Exports, 2010 (billions)	$19.6
Total Jobs in all Sectors Supported by Manufactured Goods Exports	148,000
Export Share of Manufacturing Jobs	29%
2003-2010 Growth of Manufactured Goods Exports	70%

Chart 1. South Carolina's Manufactured Goods Exports



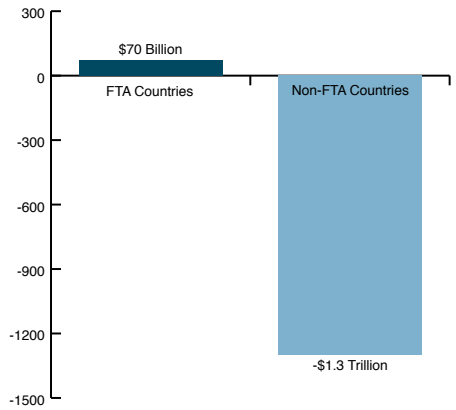
Manufactured Exports Drive South Carolina's Economy

- Manufacturing accounts for 97 percent of South Carolina's exports (2010).
- Since 2003, South Carolina manufacturing exports grew 70 percent the same as the national average.
- Manufactured exports support 29 percent of South Carolina's manufacturing jobs (U.S. average is 22 percent).

South Carolina Manufacturers Are Engaged in Exporting around the World

- Top five U.S. export markets: 53 percent of South Carolina exports (2010).
- Canada (16%), Germany (15%), China (10%), Mexico (7%) and UK (6%).

Chart 2. U.S. Manufacturing Trade Balance (2008-2010) FTA Countries Versus Non-FTA Countries



Exporting Is Critical to South Carolina's Small Businesses

- Small businesses comprise 84 percent of South Carolina's 3,793 exporters (2009).
- Small businesses average $708,000 in exports per firm.
- Small businesses account for 12 percent of total state exports.

Additional Trade Facts

- Over the past three years, manufacturers in the U.S. sold $70 billion more in manufactured goods to our free trade agreement (FTA) partners than we bought from them. The United States had a manufacturing trade deficit of $1.3 trillion in countries where no FTAs existed *(see chart 2)*.
- FTA countries: Australia, Bahrain, Canada, Chile, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Peru, Singapore.
- Visit www.nam.org/statedata or www.nam.org/trade. E-mail us at trade@nam.org.

Source: U.S. Department of Commerce. Unless otherwise noted, data reflects 2008.

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