Illinois Manufacturing Facts

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Manufacturers in Illinois account for over 12 percent of the total output in the state, employing 12.6 percent of the workforce. Total output from manufacturing has been rising for the past several years (*see figure*), and it was $77.0 billion in 2009. In addition, manufacturing compensation is just over 47 percent higher than other nonfarm employers in the state.

Manufacturing Output and Exports

Illinois Total Manufacturing Output ($billions, 2009)	$77.0
Manufacturing's Share of Total Gross State Product (2009)	12.2%
Manufacturing Establishments in Illinois (2009)	14,722
Manufacturing's Share of Illinois's Exports (2010)	93%
Total Employment Related to Manufactured Exports (2008)	360,200

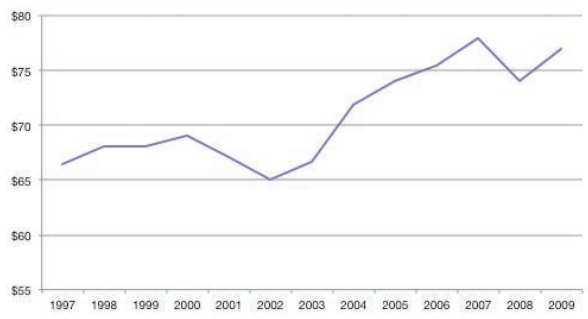
Source: U.S. Bureau of Economic Analysis

Employment and Compensation

Manufacturing Employment (2010)	559,100
Manufacturing Employment (% of Overall Nonfarm) (2010)	10.0%
Average Annual Compensation in Manufacturing (2009)	$72,538
Average Annual Compensation in Nonfarm Sectors (2009)	$49,270
Manufacturing Pay Premium (as a % of Nonfarm) (2009)	$23,268 (47.2%)

Sources: U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics

Illinois Manufacturing Output (Billions of Dollars, from 1997-2009)



Source: U.S. Bureau of Economic Analysis

Top 10 Illinois Manufacturing Sectors (in Millions of Dollars, in 2009)

Source: U.S. Bureau of Economic Analysis

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Illinois Benefits from Exports!

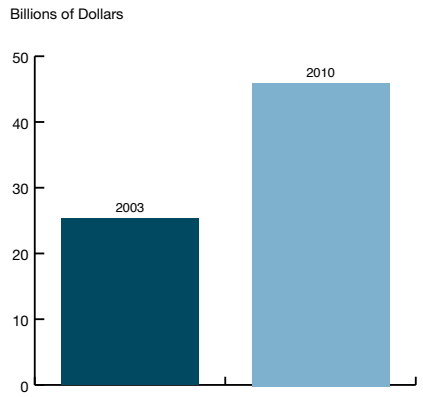
Manufactured goods exports are the strongest part of Illinois' economy even though Illinois and other states export only half as much of their production as the world average. America's exports and the related jobs could double if Congress passes strong pro-export legislation.

- Manufactured exports support 25 percent of Illinois' manufacturing jobs.
- Since 2003, Illinois manufacturing exports rose more than three times as fast as the state's overall economy.
- 90 percent of Illinois exporters are small businesses (2009).
- Illinois exported $23.3 billion of manufactured goods to Free Trade Agreement (FTA) partner countries in 2010 — 51 percent of Illinois' total.

Illinois Trade Statistics

Manufactured Goods Exports, 2010 (billions)	$46.2
Total Jobs in all Sectors Supported by Manufactured Goods Exports	360,200
Export Share of Manufacturing Jobs	25%
2003-2010 Growth of Manufactured Goods Exports	83%

Chart 1. Illinois' Manufactured Goods Exports



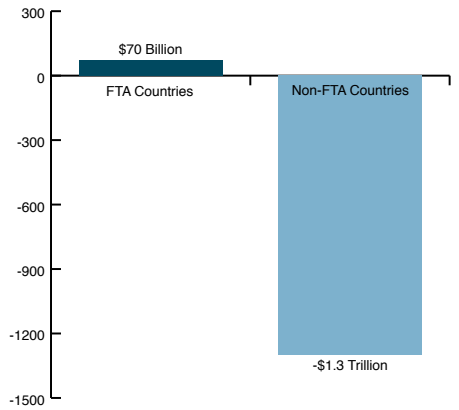
Manufactured Exports Drive Illinois' Economy

- Manufacturing accounts for 93 percent of Illinois' exports (2010).
- Since 2003, Illinois manufacturing exports grew 83 percent while the national average was a 70 percent increase.
- Manufactured exports support 25 percent of Illinois' manufacturing jobs (U.S. average is 22 percent).

Illinois Manufacturers Are Engaged in Exporting around the World

- Top five U.S. export markets: 54 percent of Illinois exports (2010).
- Canada (30%), Mexico (9%), China (5%), Australia (5%) and Germany (5%).

Chart 2. U.S. Manufacturing Trade Balance (2008-2010) FTA Countries Versus Non-FTA Countries



Exporting Is Critical to Illinois' Small Businesses

- Small businesses comprise 90 percent of Illinois' 16,902 exporters (2009).
- Small businesses average $978,000 in exports per firm.
- Small businesses account for 22 percent of total state exports.

Additional Trade Facts

- Over the past three years, manufacturers in the U.S. sold $70 billion more in manufactured goods to our free trade agreement (FTA) partners than we bought from them. The United States had a manufacturing trade deficit of $1.3 trillion in countries where no FTAs existed *(see chart 2)*.
- FTA countries: Australia, Bahrain, Canada, Chile, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Peru, Singapore.
- Visit www.nam.org/statedata or www.nam.org/trade. E-mail us at trade@nam.org.

Source: U.S. Department of Commerce. Unless otherwise noted, data reflects 2008

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