

# Idaho Manufacturing Facts

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Manufacturers in Idaho account for 10.5 percent of the total output in the state, employing 8.8 percent of the workforce. Total output from manufacturing has ranged from \$4 to \$8 billion over the past several years (see figure); it was \$5.6 billion in 2009. In addition, manufacturing compensation is just over 70 percent higher than other nonfarm employers in the state.

## Manufacturing Output and Exports

|   |        |
|---|--------|
| Idaho Total Manufacturing Output (\$billions, 2009)       | \$5.6  |
| Manufacturing's Share of Total Gross State Product (2009) | 10.5%  |
| Manufacturing Establishments in Idaho (2009)              | 1,800  |
| Manufacturing's Share of Idaho's Exports (2010)           | 91%    |
| Total Employment Related to Manufactured Exports (2008)   | 40,900 |

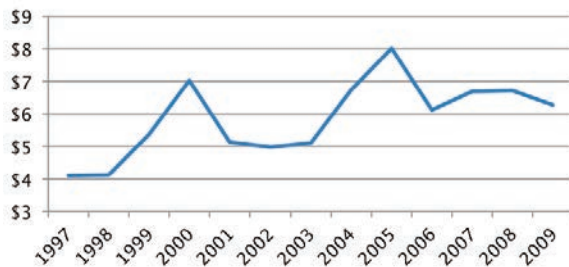
Source: U.S. Bureau of Economic Analysis

## Employment and Compensation

|  |                  |
|--|------------------|
| Manufacturing Employment (2010)                        | 52,900           |
| Manufacturing Employment (% of Overall Nonfarm) (2010) | 8.8%             |
| Average Annual Compensation in Manufacturing (2009)    | \$56,944         |
| Average Annual Compensation in Nonfarm Sectors (2009)  | \$33,387         |
| Manufacturing Pay Premium (as a % of Nonfarm) (2009)   | \$23,557 (70.6%) |

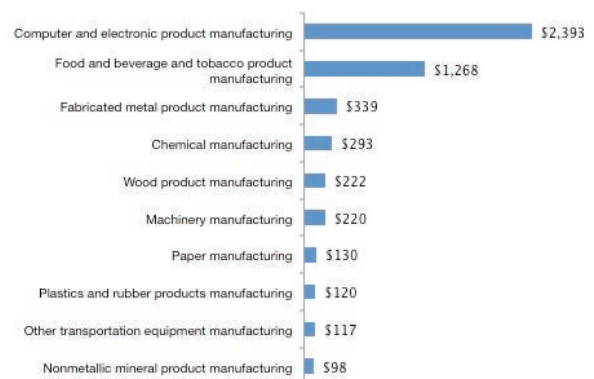
Sources: U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics

**Idaho Manufacturing Output  
(Billions of Dollars, from 1997-2009)**



Source: U.S. Bureau of Economic Analysis

**Top 10 Idaho Manufacturing Sectors  
(in Millions of Dollars, in 2009)**



Source: U.S. Bureau of Economic Analysis

# Idaho Benefits from Exports!

Manufactured goods exports are the strongest part of Idaho's economy even though Idaho and other states export only half as much of their production as the world average. America's exports and the related jobs could double if Congress passes strong pro-export legislation.

- **Manufactured exports support 23 percent of Idaho's manufacturing jobs.**
- **Since 2003, Idaho manufacturing exports rose three and a half times as fast as the state's overall economy.**
- **88 percent of Idaho exporters are small businesses (2009).**
- **Idaho exported \$1.9 billion of manufactured goods to Free Trade Agreement (FTA) partner countries in 2010 — 41 percent of Idaho's total.**

## Idaho Trade Statistics

|   |        |
|---|--------|
| Manufactured Goods Exports, 2010 (billions)                       | \$4.6  |
| Total Jobs in all Sectors Supported by Manufactured Goods Exports | 40,900 |
| Export Share of Manufacturing Jobs                                | 23%    |
| 2003-2010 Growth of Manufactured Goods Exports                    | 141%   |

## Manufactured Exports Drive Idaho's Economy

- Manufacturing accounts for 91 percent of Idaho's exports (2010).
- Since 2003, Idaho manufacturing exports grew 141 percent while the national average was a 70 percent increase.
- Manufactured exports support 23 percent of Idaho's manufacturing jobs (U.S. average is 22 percent).

## Idaho Manufacturers Are Engaged in Exporting around the World

- Top five U.S. export markets: 69 percent of Idaho exports (2010).
- Canada (20%), Singapore (16%), Taiwan (13%), South Korea (11%) and China (9%).

Chart 1. Idaho's Manufactured Goods Exports

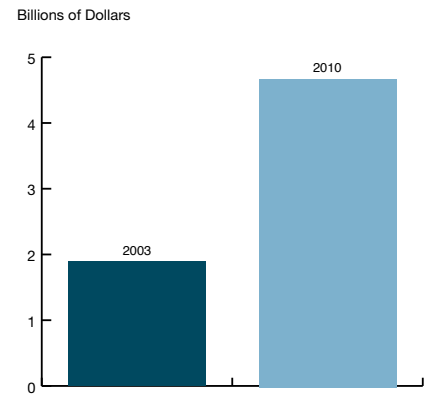
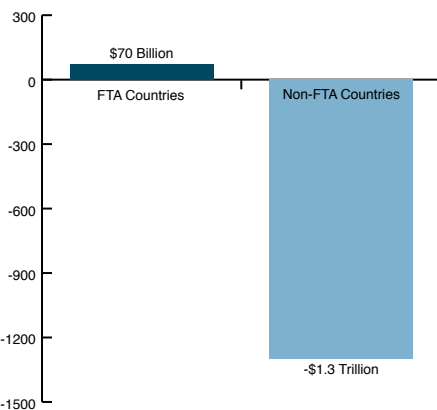


Chart 2. U.S. Manufacturing Trade Balance (2008-2010) FTA Countries Versus Non-FTA Countries



## Exporting Is Critical to Idaho's Small Businesses

- Small businesses comprise 88 percent of Idaho's 1,219 exporters (2009).
- Small businesses average \$889,000 in exports per firm.
- Small businesses account for 21 percent of total state exports.

## Additional Trade Facts

- Over the past three years, manufacturers in the U.S. sold \$70 billion more in manufactured goods to our free trade agreement (FTA) partners than we bought from them. The United States had a manufacturing trade deficit of \$1.3 trillion in countries where no FTAs existed (see chart 2).
- FTA countries: Australia, Bahrain, Canada, Chile, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Peru, Singapore.
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Source: U.S. Department of Commerce. Unless otherwise noted, data reflects 2008