



Export Compliance as a Business Enabler



Global Export Trade

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VISION

Develop and maintain a seamless global export policy and platform that proactively ensures compliance while offering solutions that maximize operational flexibility

5+ Years

STRATEGY

- Implementation of global regulations
- Extensible platform to maximize business agility
- Advise and Guide the business to minimize regulatory impact
- Scalable expertise delivery throughout the business

2-4 Years

Global Export Trade (GET)

- Ensure proper export determinations are made on all transactions
- Platform consolidation
- Keep cross-functional program commitments

EXECUTION

12-18 Months

GET Responsibilities

- Global Regulatory Monitoring
- Product Classification
 - Wassenaar Control List and country of export
- Licensing
 - Individual Validated Licenses; ELA; and License Exceptions
- Transaction Screening
 - Product + Party + Location/End Use

Steps in Process

- Ensure parts are properly classified (ready to ship)
- Conduct party information and denied/restricted parties check
- Conduct embargoed/restricted countries check
- Require end user information for restricted 5x002 (orders outside the EU License Free Zone)
- Perform US, LOCAL, and SHIPPING POINT License check for 5x002 parts
- Run strategic ELA program
- Partner with and train sales/customer service

Key Tools for Self-Service

Cisco provides self-service tools for customers' import and export questions

- **Export Website**

http://www.cisco.com/web/about/doing_business/legal/global_export_trade/export_hold/index.html

- **Public Export Product Data Tool**

Locate ECCN (Export Control Classification Number), HTS (Harmonized Tariff Schedule), DCSSIs, Encryption Strength, Encryption Status and CCATS (Commodity Classification Automated Tracking System)


<http://tools.cisco.com/legal/export/pepd/Search.do>

- **Trade Tool**

Locate transactional information for individual orders including the Country of Origin (product serial number required) and HTS (Harmonized Tariff Schedule) of shipped Sales Orders

<http://tools.cisco.com/FinAdm/GCTA/servlet/ControllerServlet?action=QueryForm>

Public Export Website




Worldwide [change] | Welcome, Steven Harmon | Log Out | Account | My Cisco

Products & Services | Support | How to Buy | Training & Events | Partners

Cisco Global Export Trade


Global Export Trade (GET) directs and counsels all parties involved in Cisco's Exports. Our goal is to facilitate and expedite worldwide trade in the most effective and efficient manner by proactively observing all international rules and regulations regarding export.

Manage Your Export Hold




Get information about orders on export hold or contact the Cisco Export Operations team. [Learn More](#)

Cisco Parts Lookup (Public Export Product Data)




Access relevant parts restriction information, including the Export Control Classification Number (ECCN) and Commodity Classification Automated Tracking (CCAT) number. [Learn More](#)

General Export




Get information about general export regulations, including controlled products and technologies, prohibited destinations, parties, uses, and end users. [Learn More](#)

Deemed Exports




Find information you need about Deemed Exports, Deemed Export Licenses and Controlled Technologies. [Learn More](#)

Strategic Product Group




Useful resources for locating export compliance information associated with Cisco products. [Learn More](#)

Military and Defense (International Traffic in Arms Regulations [ITAR])



This page will be updated shortly. [Learn More](#)


Non-U.S. Regulatory Information on Cisco Products?



France:
ANSSI (Formerly the DCSSI) Authorizations and Declarations for Cisco Products may be viewed and downloaded in PDF format or as an Excel spreadsheet. [PDF](#) / [XLS](#)

Singapore:
ECCN Dual-Use Code, 5A002 DL05A , 5D002 DL05D

How Do I?



Answers to common questions [Learn More](#)
[Key Contacts](#)

Related Forms

Online Forms
[FBI Questionnaire](#)
[Enhanced Proliferation Control Initiative Written Assurance](#)
[License Questionnaire](#)

Downloadable Forms
[Hong Kong End User Statement](#)
[Singapore End User Statement](#)
[Example: Singapore End User Statement](#)

[Cisco Controlled Technology Transfer Assessment](#)
[Declaration Letter - no stamp](#)
[Declaration Letter - no letterhead](#)
[Company Profile form.doc](#)
[United Kingdom Consignee Undertaking](#)

Related External Links

[European Union](#)
[Bureau of Industry and Security](#)
[Hong Kong Trade Authority](#)
[Denied Parties List](#)
[Department for Business Innovation & Skills](#)
[Business Link \(Practical Advice for Business\)](#)
[Ministry of Economic Affairs - Netherlands](#)

Related Tools

[Public Export Product Data Tool](#)
[Trade Tool](#)
[Order Status Tool](#)

Executive Support

[Letter from John Chambers](#)

Export/Re-export Guidance

[View Presentation](#)

Public Export Product Data Tool

Welcome to Cisco Systems

Public Export Product Data

Search

[Help/FAQ](#)

Cisco's 2011 [ERN](#) is [R100555](#)

Cisco products, technology and services are subject to U.S. and local export control laws and regulations. Parties must comply with such laws and regulations governing use, export, re-export, and transfer of products, technology and services..... [more](#)

Single (or partial) field entry searches may be performed (not all fields have to be filled out).

Product Family	<input type="text" value="Advanced Services"/> Advanced Technology Application Control Engine (ACE) Apptio Total Cost Of Ownership AtHoc Unified Notification Server, Cisco Ed. (SolutionsPlus)
Product ID (Commas Separated)	<input type="text"/> <input type="button" value="Contains"/>
Product Description	<input type="text" value="Telepresence"/> <input type="button" value="Contains"/>
US ECCN	<input type="text"/> <input type="button" value="Contains"/>
Encryption Status	<input type="text" value="Please Select"/>
Encryption Strength	<input type="text" value="Please Select"/>
CCATS	<input type="text"/> <input type="button" value="Contains"/>
CCATS Review Date	<input type="text"/> <input type="button" value="Before"/>
French ANSSI File Number	<input type="text"/> <input type="button" value="Contains"/>
HS Number	<input type="text" value="United States"/> <input type="text"/> <input type="button" value="Contains"/>

PEPD: Telepresence Search Result

- Product Description Contains Telepresence

Product Family	Product ID	Product Description	US ECCN	Encryption Status	Encryption Strength	CCATS	CCATS Review Date	ANSSI File Number	US HS Number
	ACC-MX200-42-KIT=	Cisco TelePresence MX200 42 Accessory Kit	EAR99						
	CBQME-1180T-K9	Cisco BQM 3.1 Telepresence-10 remote sites	5D002.C.1	Unrestricted	128 or greater	G055660	06/15/2007	0901020	8523402020
	CBQME-3.1-100T-LC	^Cisco BQM Engine Telepresence Lic-100 Adtl. Remote Sites	5D002.C.1	Unrestricted	128 or greater	G023801	05/14/2007		8523402020
	CBQME-3.1-100TUPL	^Cisco BQM Engine Telepresence Lic Upg. to 100 Remote Sites	5D002.C.1	Unrestricted	128 or greater	G023801	05/14/2007		8523402020
	CBQME-3.1-10T-LC	^Cisco BQM Engine Telepresence Lic - 10 addtl remote sites	5D991						
	CBQME-3.1-SWT-K9	^Cisco BQM 3.1-Telepresence software	5D002.C.1	Unrestricted	128 or greater	G055660	06/15/2007	0901020	
Cisco TelePresence System Infrastructure	CTI-7010-TPSRV-K9	Cisco TS 7010 - TelePresence Server (TR1A)	5A002.A.1	Unrestricted	128 or greater	G073616	08/18/2009	0906257	8517620050
Cisco TelePresence System Infrastructure	CTI-7010-TPSRV-K9=	Cisco TS 7010 - TelePresence Server (TR1A) - Spare	5A002.A.1	Unrestricted	128 or greater	G073616	08/18/2009	0906257	8517620050
Cisco TelePresence System Infrastructure	CTI-8330-GWS-K9	Cisco TelePresence Serial GW MSE 8330 blade - up to 16 ports	5A002.A.1	Unrestricted	128 or greater	G068909	12/21/2008	0902071	8517620050
Cisco TelePresence System Infrastructure	CTI-8330-GWS-K9=	Cisco TelePresence Serial GW MSE 8330 blade - up to 16 ports	5A002.A.1	Unrestricted	128 or greater	G068909	12/21/2008	0902071	
Cisco TelePresence System Infrastructure	CTI-8710-TS-K9	Cisco TelePresence Server MSE 8710 blade - up to 16 Screens	5A002.A.1	Unrestricted	128 or greater	G068909	12/31/2008	0902071	
Cisco TelePresence System Infrastructure	CTI-8710-TS-K9=	Cisco TelePresence Server MSE 8710 blade - up to 16 Screens	5A002.A.1	Unrestricted	128 or greater	G068909	12/31/2008	0902071	8517620050
	CTI-ATP-7010TPSVK9	ATP Demo-Cisco TS 7010 - TelePresence Server (TR1A)	5A002.A.1	Unrestricted	128 or greater	G073616	08/18/2008	0906257	8517620050

China

- Combination of transaction review, optimized licensing practices, and product classification enable Cisco to export to China
- Cisco licenses all Restricted 5x002 equipment for Government and Military end users for China
- Many Cisco product lines are available in unrestricted versions (TelePresence, ASR, 3800, etc)

