

Oregon Manufacturing Facts

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Manufacturers in Oregon account for 20.5 percent of the total output in the state, employing 10.2 percent of the workforce. Total output from manufacturing has been rising for the past several years (see figure), and it was \$34.4 billion in 2009. In addition, manufacturing compensation is nearly 64 percent higher than other nonfarm employers in the state.

Manufacturing Output and Exports

Oregon Total Manufacturing Output (\$billions, 2009)	\$34.4
Manufacturing's Share of Total Gross State Product (2009)	20.5%
Manufacturing Establishments in Oregon (2009)	5,380
Manufacturing's Share of Oregon's Exports (2010)	84%
Total Employment Related to Manufactured Exports (2008)	113,400

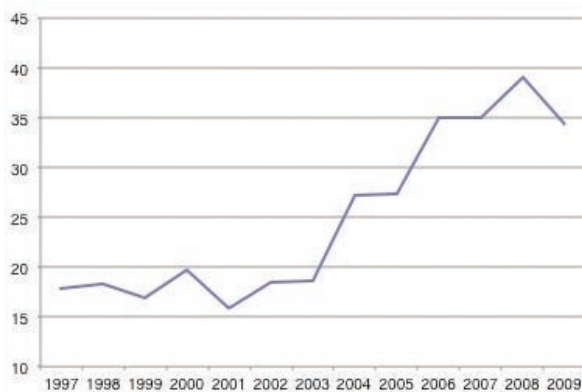
Source: U.S. Bureau of Economic Analysis

Employment and Compensation

Manufacturing Employment (2010)	163,800
Manufacturing Employment (% of Overall Nonfarm) (2010)	10.2%
Average Annual Compensation in Manufacturing (2009)	\$66,472
Average Annual Compensation in Nonfarm Sectors (2009)	\$40,581
Manufacturing Pay Premium (as a % of Nonfarm) (2009)	\$25,891 (63.8%)

Sources: U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics

**Oregon Manufacturing Output
(Billions of Dollars, from 1997-2009)**



Source: U.S. Bureau of Economic Analysis

**Top 10 Oregon Manufacturing Sectors
(in Millions of Dollars, in 2009)**



Source: U.S. Bureau of Economic Analysis

Oregon Benefits from Exports!

Manufactured goods exports are the strongest part of Oregon's economy even though Oregon and other states export only half as much of their production as the world average. America's exports and the related jobs could double if Congress passes strong pro-export legislation.

- **Manufactured exports support 24 percent of Oregon's manufacturing jobs.**
- **Since 2003, Oregon manufacturing exports rose nearly twice as fast as the state's overall economy.**
- **89 percent of Oregon exporters are small businesses (2009).**
- **Oregon exported \$3.8 billion of manufactured goods to Free Trade Agreement (FTA) partner countries in 2010 — 25 percent of Oregon's total.**

Oregon Trade Statistics

Manufactured Goods Exports, 2010 (billions)	\$14.8
Total Jobs in all Sectors Supported by Manufactured Goods Exports	113,400
Export Share of Manufacturing Jobs	24%
2003-2010 Growth of Manufactured Goods Exports	69%

Manufactured Exports Drive Oregon's Economy

- Manufacturing accounts for 84 percent of Oregon's exports (2010).
- Since 2003, Oregon manufacturing exports grew 69 percent while the national average was a 70 percent increase.
- Manufactured exports support 24 percent of Oregon's manufacturing jobs (U.S. average is 22 percent).

Oregon Manufacturers Are Engaged in Exporting around the World

- Top five U.S. export markets: 65 percent of Oregon exports (2010).
- China (23%), Malaysia (18%), Canada (15%), Japan (5%) and Costa Rica (3%).

Chart 1. Oregon's Manufactured Goods Exports

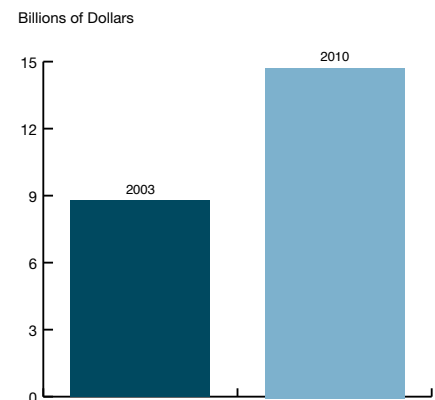
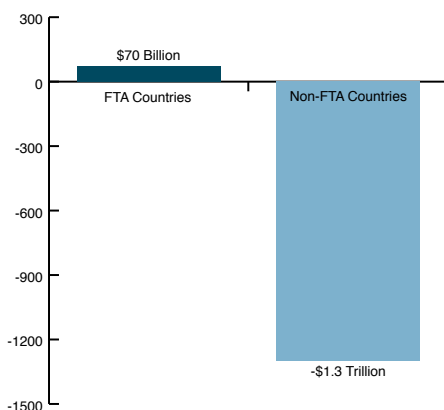


Chart 2. U.S. Manufacturing Trade Balance (2008-2010) FTA Countries Versus Non-FTA Countries



Exporting Is Critical to Oregon's Small Businesses

- Small businesses comprise 89 percent of Oregon's 4,918 exporters (2009).
- Small businesses average \$1,359,000 in exports per firm.
- Small businesses account for 32 percent of total state exports.

Additional Trade Facts

- Over the past three years, manufacturers in the U.S. sold \$70 billion more in manufactured goods to our free trade agreement (FTA) partners than we bought from them. The United States had a manufacturing trade deficit of \$1.3 trillion in countries where no FTAs existed (*see chart 2*).
- FTA countries: Australia, Bahrain, Canada, Chile, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Peru, Singapore.
- Visit www.nam.org/statedata or www.nam.org/trade. E-mail us at trade@nam.org.

Source: U.S. Department of Commerce. Unless otherwise noted, data reflects 2008.