Georgia Manufacturing Facts

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Manufacturers in Georgia account for 10.6 percent of the total output in the state, employing 9 percent of the workforce. Total output from manufacturing has ranged from $37 to $46 billion for the past several years (*see figure*); it was $41.8 billion in 2009. In addition, manufacturing compensation is 41.5 percent higher than other nonfarm employers in the state.

Manufacturing Output and Exports

Georgia Total Manufacturing Output ($billions, 2009)	$41.8
Manufacturing's Share of Total Gross State Product (2009)	10.6%
Manufacturing Establishments in Georgia (2009)	8,010
Manufacturing's Share of Georgia's Exports (2010)	92%
Total Employment Related to Manufactured Exports (2008)	182,700

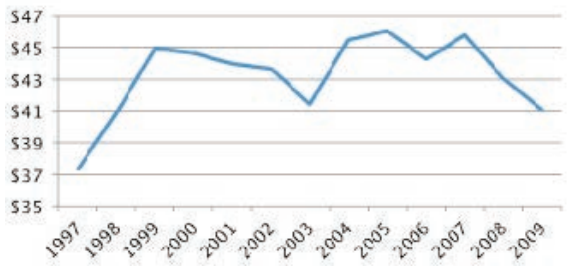
Source: U.S. Bureau of Economic Analysis

Employment and Compensation

Manufacturing Employment (2010)	344,800
Manufacturing Employment (% of Overall Nonfarm) (2010)	9.0%
Average Annual Compensation in Manufacturing (2009)	$60,731
Average Annual Compensation in Nonfarm Sectors (2009)	$42,932
Manufacturing Pay Premium (as a % of Nonfarm) (2009)	$17,799 (41.5%)

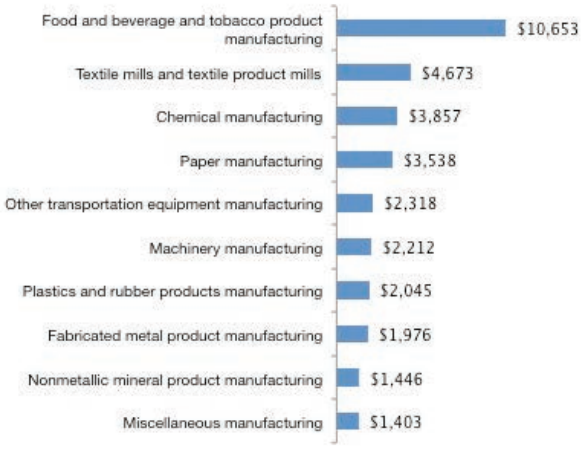
Sources: U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics

Georgia Manufacturing Output (Billions of Dollars, from 1997-2009)



Source: U.S. Bureau of Economic Analysis

Top 10 Georgia Manufacturing Sectors (in Millions of Dollars, in 2009)



Source: U.S. Bureau of Economic Analysis

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Georgia Benefits from Exports!

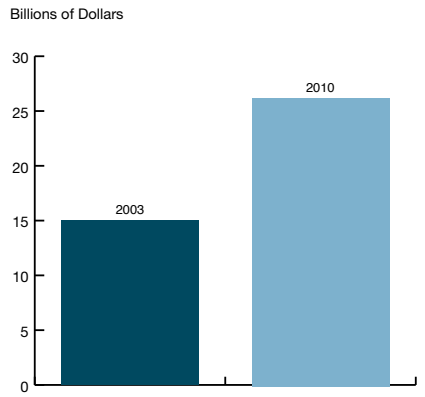
Manufactured goods exports are the strongest part of Georgia's economy even though Georgia and other states export only half as much of their production as the world average. America's exports and the related jobs could double if Congress passes strong pro-export legislation.

- **Manufactured exports support 18 percent of Georgia's manufacturing jobs.**
- **Since 2003, Georgia manufacturing exports rose three times as fast as the state's overall economy.**
- **87 percent of Georgia exporters are small businesses (2009).**
- **Georgia exported $9.4 billion of manufactured goods to Free Trade Agreement (FTA) partner countries in 2010 — 36 percent of Georgia's total.**

Georgia Trade Statistics

Manufactured Goods Exports, 2010 (billions)	$26.3
Total Jobs in all Sectors Supported by Manufactured Goods Exports	182,700
Export Share of Manufacturing Jobs	18%
2003-2010 Growth of Manufactured Goods Exports	76%

Chart 1. Georgia's Manufactured Goods Exports



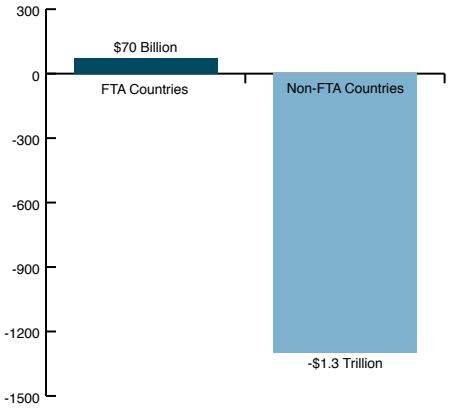
Manufactured Exports Drive Georgia's Economy

- Manufacturing accounts for 92 percent of Georgia's exports (2010).
- Since 2003, Georgia manufacturing exports grew 76 percent while the national average was a 70 percent increase.
- Manufactured exports support 18 percent of Georgia's manufacturing jobs (U.S. average is 22 percent).

Georgia Manufacturers Are Engaged in Exporting around the World

- Top five U.S. export markets: 40 percent of Georgia exports (2010).
- Canada (18%), China (7%), Mexico (7%), Japan (4%) and Germany (4%).

Chart 2. U.S. Manufacturing Trade Balance (2008-2010) FTA Countries Versus Non-FTA Countries



Exporting Is Critical to Georgia's Small Businesses

- Small businesses comprise 87 percent of Georgia's 10,080 exporters (2009).
- Small businesses average $789,000 in exports per firm.
- Small businesses account for 30 percent of total state exports.

Additional Trade Facts

- Over the past three years, manufacturers in the U.S. sold $70 billion more in manufactured goods to our free trade agreement (FTA) partners than we bought from them. The United States had a manufacturing trade deficit of $1.3 trillion in countries where no FTAs existed *(see chart 2)*.
- FTA countries: Australia, Bahrain, Canada, Chile, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Peru, Singapore.
- Visit www.nam.org/statedata or www.nam.org/trade. E-mail us at trade@nam.org.

Source: U.S. Department of Commerce. Unless otherwise noted, data reflects 2008

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