



### **Taking Advantage of our Free Trade Agreements for Your Exports**

If you are looking to export your product or service, the United States may have negotiated preferential favorable treatment for your product through a free trade agreement (FTA). This should make it easier to export your product to or offer your service in the FTA country's market. It may also give your product a competitive advantage versus products from other countries.

The U.S. has FTAs with Australia, Bahrain, Canada, Chile, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, and Singapore. The FTAs with Colombia, Panama and South Korea are in the process of being implemented, most likely by mid-2012.

Taking advantage of the preferential tariff removals/reductions that these agreements have created can provide a powerful competitive edge for your products over those from other nations. Exporting to an FTA partner can raise many questions -- this document is meant to provide some resources to assist you.

#### **U.S. Commerce Department Tariff Calculator**

First, you will need to identify your product's Harmonized Tariff System (HS) code so you can ascertain the tariff, if any, which is charged on your product in a foreign market. The Census Bureau has a database that identifies the HS code for all U.S. manufactured goods:

<http://reportweb.usitc.gov/commodities/naicsitsc.html>

Once you know your specific HS code(s), the Commerce Department's Tariff Tool Database can identify the duty charged on your product by any of our FTA partners under our preferential agreements:

<http://export.gov/fta/ftatarifftool/TariffSearch.aspx>

Commerce also maintains a web page explaining what requirements exist for qualifying for the FTA benefits with each partner, and provides guidance on how to certify your products to ensure they receive preferential treatment:

[http://export.gov/faq/eg\\_main\\_017503.asp](http://export.gov/faq/eg_main_017503.asp)