Wyoming Manufacturing Facts

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Manufacturers in Wyoming account for 7.5 percent of the total output in the state, employing 3.1 percent of the workforce. Total output from manufacturing has been rising for the past several years (see *figure*), and it was \$2.8 billion in 2009. In addition, manufacturing compensation is just over 49 percent higher than other nonfarm employers in the state.

Manufacturing Output and Exports

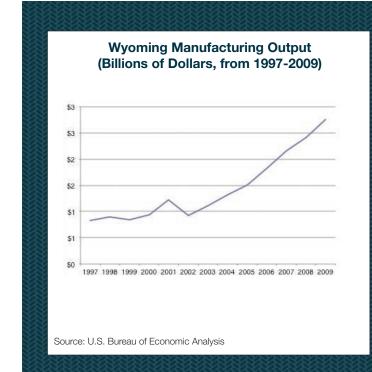
Wyoming Total Manufacturing Output (\$billions, 2009)	\$2.8
Manufacturing's Share of Total Gross State Product (2009)	7.5%
Manufacturing Establishments in Wyoming (2009)	541
Manufacturing's Share of Wyoming's Exports (2010)	89%
Total Employment Related to Manufactured Exports (2008)	4,500

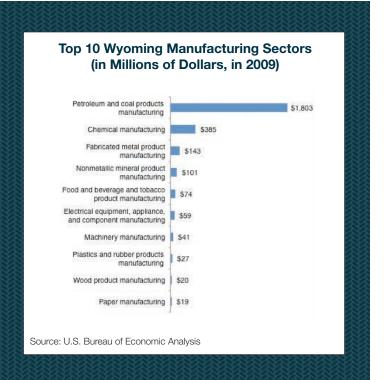
Source: U.S. Bureau of Economic Analysis

Employment and Compensation

Manufacturing Employment (2010)	8,700
Manufacturing Employment (% of Overall Nonfarm) (2010)	3.1%
Average Annual Compensation in Manufacturing (2009)	\$60,141
Average Annual Compensation in Nonfarm Sectors (2009)	\$40,344
Manufacturing Pay Premium (as a % of Nonfarm) (2009)	\$19,797 (49.1%)

Sources: U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics







Wyoming Benefits from Exports!

Manufactured goods exports are a strong part of Wyoming's economy even though Wyoming and other states export only half as much of their production as the world average. America's exports and the related jobs could double if Congress passes strong pro-export legislation.

- Manufactured exports support 10 percent of Wyoming's manufacturing jobs.
- Since 2003, Wyoming manufacturing exports rose about at the same rate as the state's overall economy.
- 75 percent of Wyoming exporters are small businesses (2009).
- Wyoming exported \$302 million of manufactured goods to Free Trade Agreement (FTA) partner countries in 2010 – 35 percent of Wyoming's total.

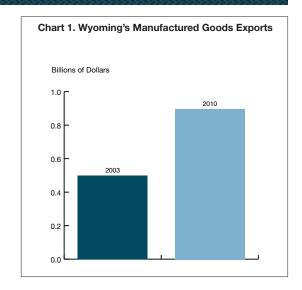
Wyoming Trade Statistics	
Manufactured Goods Exports, 2010 (millions)	\$873
Total Jobs in all Sectors Supported by Manufactured Goods Exports	4,500
Export Share of Manufacturing Jobs	10%
2003-2010 Growth of Manufactured Goods Exports	73%

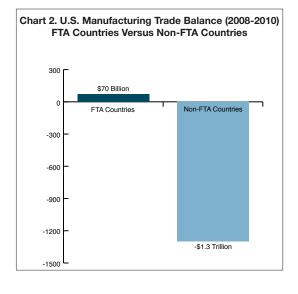
Manufactured Exports Drive Wyoming's Economy

- Manufacturing accounts for 89 percent of Wyoming's exports (2010).
- Since 2003, Wyoming manufacturing exports grew 73 percent while the national average was a 70 percent increase.
- Manufactured exports support 10 percent of Wyoming's manufacturing jobs (U.S. average is 22 percent).

Wyoming Manufacturers Are Engaged in Exporting around the World

- Top five U.S. export markets: 48 percent of Wyoming exports (2010).
- Canada (17%), Brazil (11%), Indonesia (7%), Mexico (7%) and Venezuela (6%).





Exporting Is Critical to Wyoming's Small Businesses

- Small businesses comprise 75 percent of Wyoming's 361 exporters (2009).
- Small businesses average \$465,000 in exports per firm.
- Small businesses account for 47 percent of total state exports.

Additional Trade Facts

- Over the past three years, manufacturers in the U.S. sold \$70 billion more in manufactured goods to our free trade agreement (FTA) partners than we bought from them. The United States had a manufacturing trade deficit of \$1.3 trillion in countries where no FTAs existed (see chart 2).
- FTA countries: Australia, Bahrain, Canada, Chile, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Peru, Singapore.
- Visit www.nam.org/statedata or www.nam.org/trade. E-mail us at trade@nam.org.

Source: U.S. Department of Commerce. Unless otherwise noted, data reflects 2008.

