

West Virginia Manufacturing Facts

Manufacturers in West Virginia account for 9.9 percent of the total output in the state, employing 6.4 percent of the workforce. Total output from manufacturing was \$7.45 billion in 2014. In addition, there were 48,300 manufacturing employees in West Virginia in 2015, with an average annual compensation of \$65,996 in 2014.

Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2014)
(Percent share of total gross state product) \$7.45
9.9%

Manufacturing Firms in West Virginia (2013) 1,114

Employment and Compensation

Manufacturing Employment (2015)
(Percent share of nonfarm employment) 48,300
6.4%

Average Annual Compensation
(Manufacturing, 2014) \$65,996
(Nonfarm Businesses, 2014) \$42,395

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

Figure 1: West Virginia Manufacturing Output, in Billions of Dollars, 2000–2014

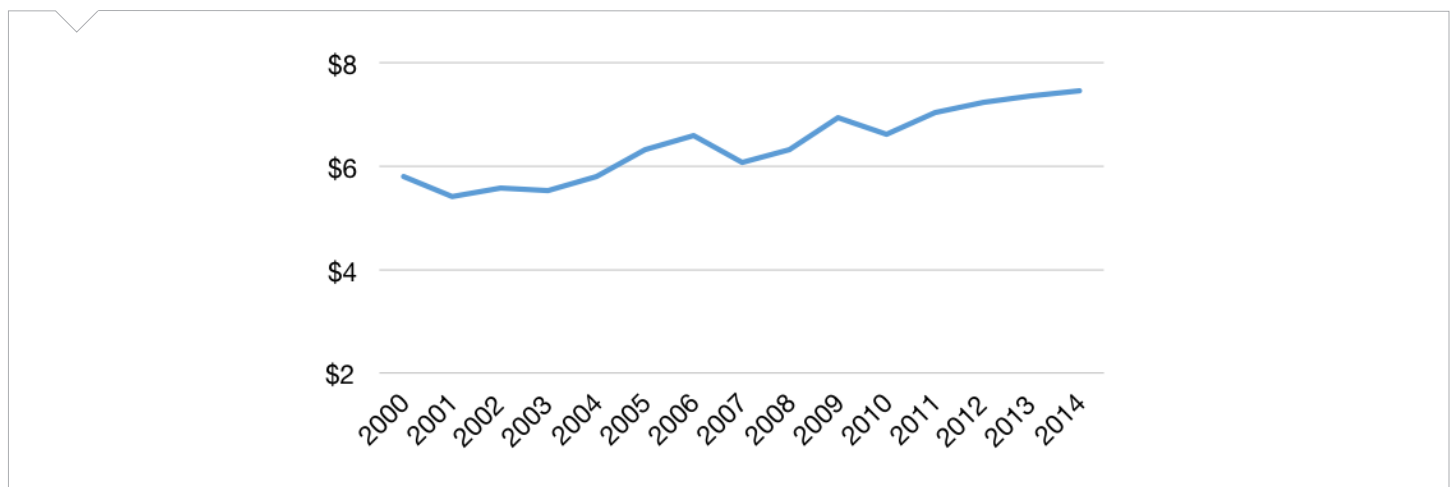
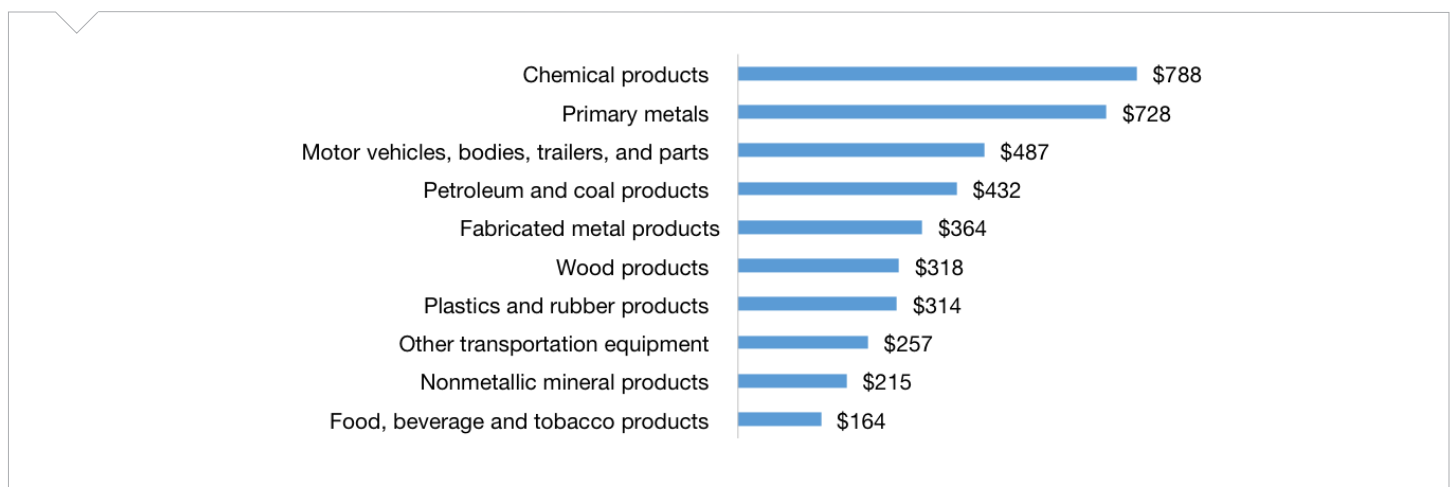


Figure 2: Top 10 West Virginia Manufacturing Sectors, in Millions of Dollars, 2013



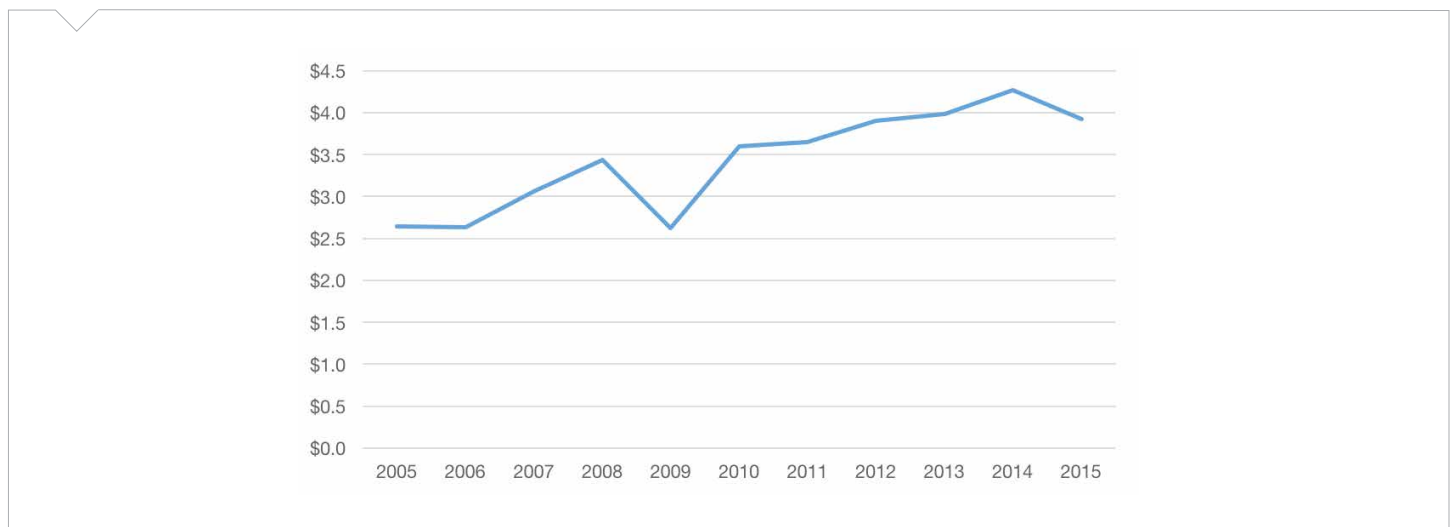
West Virginia Export Facts

Manufacturers help to drive West Virginia's economy, with \$3.92 billion in manufactured goods exports in 2015. That same year, \$1.99 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 20.6% percent of its employment stemmed from exports in 2011. Small businesses comprised 76.9 percent of all exporters in West Virginia.

Manufactured Goods Exports (\$billions, 2015) (Percent share of total goods exports)	\$3.92 68.6%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2015) (Percent of total exports, 2015)	\$1.99 50.7%
Growth in Manufactured Goods Exports (2010–2015)	8.9%	Total Manufactured Goods Exports to TPP (\$billions, 2015)	\$2.15
U.S. Jobs Supported by Goods Exports (2014)	53,670	Top Five Export Markets (Percent of total manufactured goods exports, 2015)	67.7%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	20.6%	<ul style="list-style-type: none"> • Canada (40.0%) • China (11.1%) • Japan (7.4%) • Belgium (5.3%) • Germany (4.0%) 	
Small Business Share of Total Exporters (2013)	76.9%		

Sources: International Trade Administration, U.S. Census Bureau

Figure 3: West Virginia's Manufactured Goods Exports, in Billions of Dollars, 2000-2015



Additional Trade Facts

- In 2015, manufacturers in the United States sold \$12.7 billion more in manufactured goods to our FTA partners than we bought from them. The United States has a manufactured trade deficit of \$639.6 billion from countries where no FTAs existed.
- FTA countries: Australia, Bahrain, Canada, Chile, Columbia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
- Visit www.nam.org/statedata or www.nam.org/trade for more information.