

# West Virginia Manufacturing Facts

Manufacturers in West Virginia account for 10.2 percent of the total output in the state, employing 6.1 percent of the workforce. Total output from manufacturing was \$7.85 billion in 2017. In addition, there were 45,600 manufacturing employees in West Virginia in 2017, with an average annual compensation of \$68,016 in 2016.

## Manufacturing Output and Firms

Total Manufacturing Output (\$billions, 2017)  
(Percent share of total gross state product)      \$7.85  
10.2%

Manufacturing Firms in West Virginia (2015)      1,087

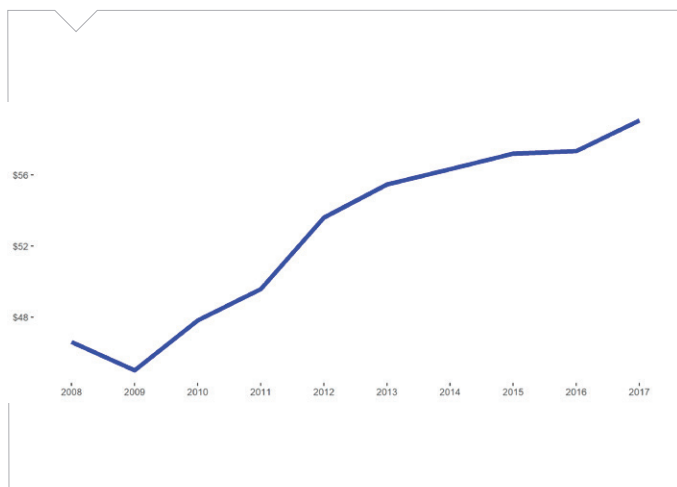
## Employment and Compensation

Manufacturing Employment (2017)  
(Percent share of nonfarm employment)      45,600  
6.1%

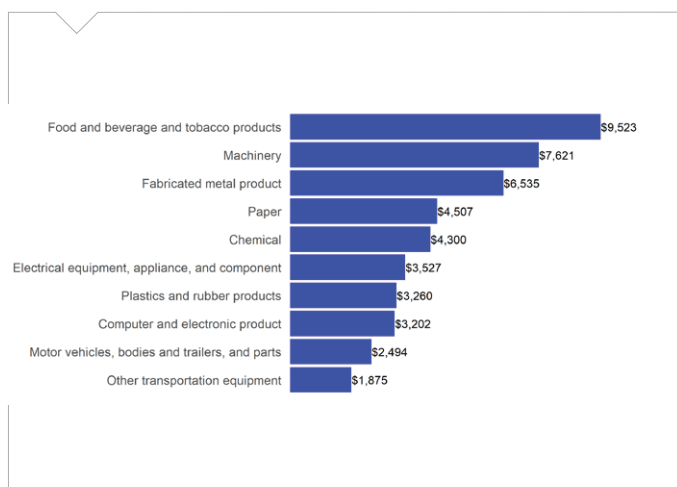
Average Annual Compensation  
(Manufacturing, 2016)      \$68,016  
(Nonfarm Businesses, 2016)      \$39,630

Sources: U.S. Bureau of Economic Analysis and the U.S. Census Bureau

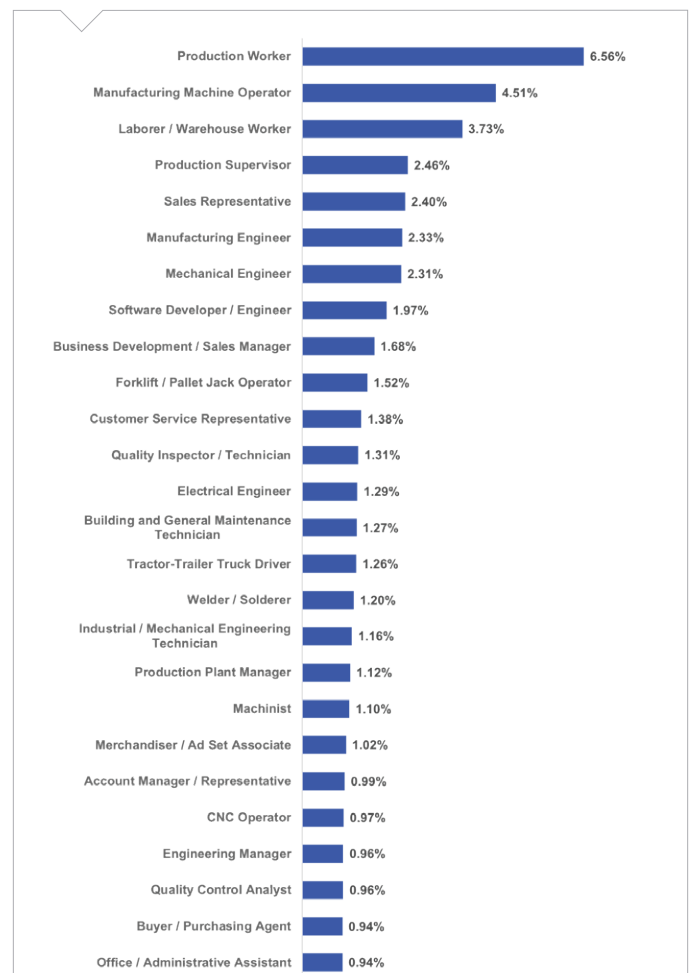
**Figure 1:** West Virginia Manufacturing Output, in Billions of Dollars, 2005–2017



**Figure 2:** Top 10 West Virginia Manufacturing Sectors, in Millions of Dollars, 2016



**Figure 3:** Top 25 Manufacturing Job Titles over the Past 12 Months in West Virginia



Source: Burning Glass Technologies, Labor Insights

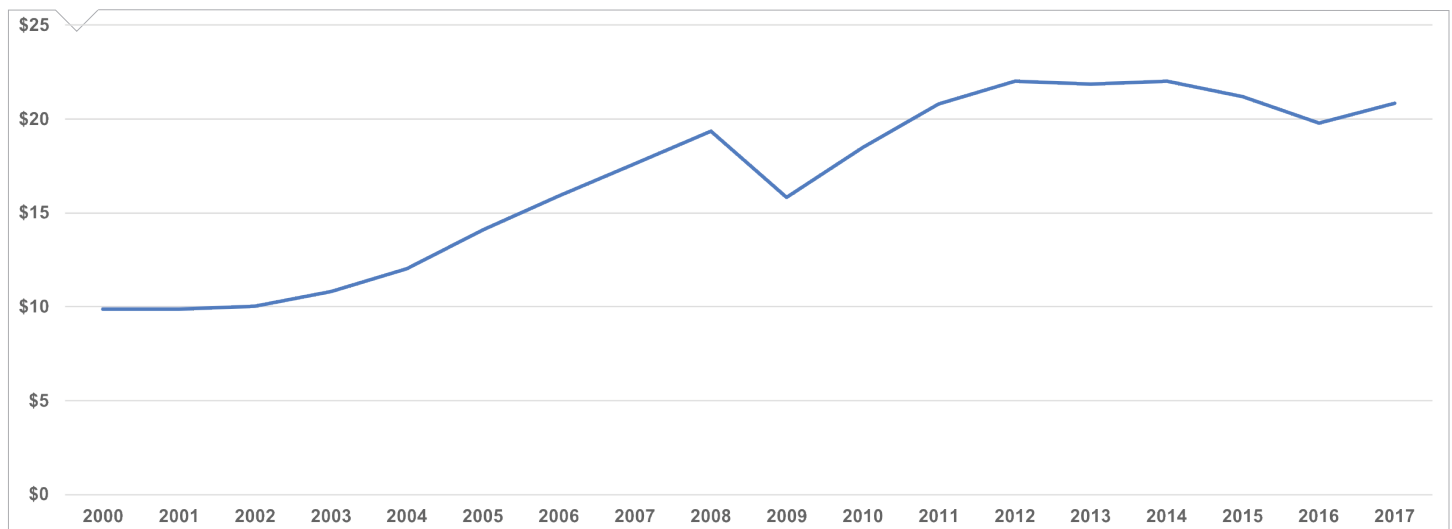
# West Virginia Export Facts

Manufacturers help to drive West Virginia's economy, with \$3.74 billion in manufactured goods exports in 2017. That same year, \$1.81 billion in exports was with our free trade agreement (FTA) partners. This helps create jobs in the state, and 20.6 percent of its employment stemmed from exports in 2011. Small businesses comprised 76 percent of all exporters in West Virginia.

Manufactured Goods Exports (\$billions, 2017) (Percent share of total goods exports)	\$3.74 52.6%	Manufactured Goods to Free Trade Agreement Partners (\$billions, 2017) (Percent of total exports, 2017)	\$1.81 48.4%
Growth in Manufactured Goods Exports (2010–2017)	3.8%	Total Manufactured Goods Exports to Canada and Mexico (NAFTA, 2017)	\$1.49
U.S. Jobs Supported by Goods Exports (2016)	18,014	Top Five Export Markets (Percent of total manufactured goods exports, 2017)	65.2%
Employment from Manufacturing Exports (Export share of manufacturing jobs, 2011)	20.6%	<ul style="list-style-type: none"> <li>• Canada (35.36%)</li> <li>• China (13.26%)</li> <li>• Japan (6.25%)</li> <li>• Belgium (5.84%)</li> <li>• South Korea (4.45%)</li> </ul>	
Small Business Share of Total Exporters (2015)	76%		

Sources: International Trade Administration, U.S. Census Bureau

**Figure 4:** West Virginia's Manufactured Goods Exports, in Billions of Dollars, 2000-2017



## Additional Trade Facts

- The 20 U.S. FTA partners purchased nearly 48 percent (\$637.5 billion) of U.S. manufactured goods exports in 2017 – even though these countries represent only six percent of the world's population and 10 percent of GDP.
- FTA countries: Australia, Bahrain, Canada, Chile, Colombia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Israel, Jordan, Mexico, Morocco, Nicaragua, Oman, Panama, Peru, Singapore and South Korea.
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