**ECONOMY AND EXPORTS**

Trade is important for Alaska, helping Alaskans sell more of what they make to more customers around the world. More sales equal more well-paying jobs and a stronger economy across the state. Alaska’s ability to sell more American-made products to Canada and Mexico is tied directly to tariff-free and rules-based trade in North America.

**Canada and Mexico purchase nearly half of Alaska’s total global manufacturing exports**

*Alaska Manufactured Goods Exports, in Millions of U.S. Dollars, 2018*

<table>
<thead>
<tr>
<th>Country</th>
<th>Value (in Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Canada</td>
<td>100</td>
</tr>
<tr>
<td>Mexico</td>
<td>50</td>
</tr>
<tr>
<td>Rest of World</td>
<td>150</td>
</tr>
</tbody>
</table>

Source: U.S. Department of Commerce

**Alaska’s Top Exports to Canada and Mexico:** petroleum and coal products; aerospace products and parts; agriculture, construction and mining machinery; other nonferrous metals; electrical equipment and components; chemicals; engine, turbine and power transmission equipment; food and beverages; fabricated metal products; iron and steel.

**Alaska’s Manufacturers Rely on North America:** Canada and Mexico represent less than 4 percent of the global economy, but they are big purchasers of Alaska goods, purchasing substantial portions of Alaska’s foreign sales of major manufactured goods, supporting well-paying jobs in communities across Alaska.

**2x BIGGER**

Alaska’s petroleum exports to Canada and Mexico have more than doubled over the last decade.

**30% BIGGER**

Alaska’s agriculture, construction and mining exports to Canada and Mexico have increased by 30 percent over the last decade.

**SMEs = WINNERS**

Alaska’s small- and medium-sized businesses comprise 25 percent of the state’s exporters of petroleum products to Canada and Mexico, and 50 percent of the state’s exporters of machinery to Canada and Mexico.

Alaska’s small- and medium-sized businesses constitute 78 percent of the state’s exporters of manufacturing goods to Canada and Mexico.

Alaska’s manufacturing workers make on average $55,832 in annual compensation compared to $49,824 for workers across all private nonfarm industries.

- Export-dependent jobs are usually full time, pay higher-than-average wages and offer real career opportunities to middle-class workers.
Without tariff-free trade across North America secured by a strong trade agreement, Alaska’s manufactured goods exports to Canada and Mexico could face a minimum of $2.4 million to $17 million in extra taxes (compared to zero tariffs today).

As a result, many of Alaska’s manufacturers and the workers and communities they support would lose sales as competitors from Europe and Asia continue to enjoy zero tariffs. The result would be less manufacturing production and fewer well-paying American jobs in Alaska and throughout the United States.

Congressional passage of the United States–Mexico–Canada Agreement will help Alaska manufacturers grow in the United States, compete globally and support millions of well-paying manufacturing jobs across the country.