

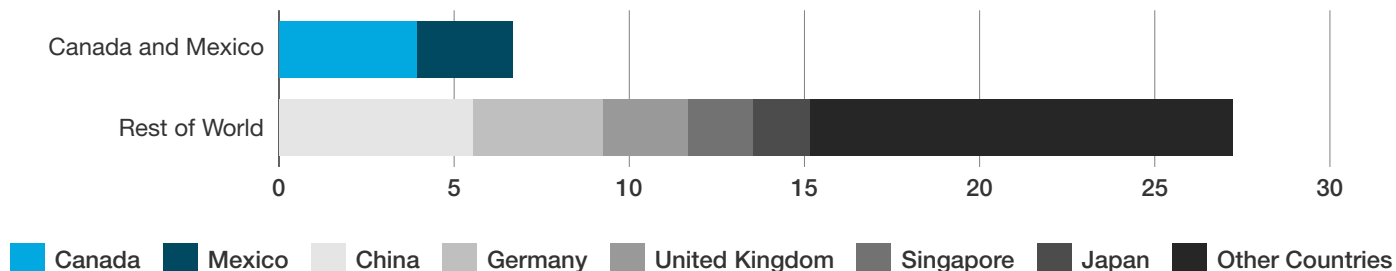
# USMCA Passage is Critical for South Carolina Manufacturers and Workers



## ECONOMY AND EXPORTS

Trade is important for South Carolina, helping South Carolinians sell more of what they make to more customers around the world. More sales equal more well-paying jobs and a stronger economy across the state. South Carolina's ability to sell more American-made products to Canada and Mexico is tied directly to tariff-free and rules-based trade in North America.

### Canada and Mexico purchase nearly one-fifth of South Carolina's total global manufacturing exports South Carolina Manufactured Goods Exports, in Billions of U.S. Dollars, 2018



Source: U.S. Department of Commerce

**South Carolina's Top Exports to Canada and Mexico:** motor vehicles; rubber products; motor vehicle parts; chemicals; fabricated metal products; electrical equipment and components; textiles and apparel; aerospace products and parts; engine, turbine and power transmission equipment; other machinery.

**South Carolina's Manufacturers Rely on North America:** Canada and Mexico represent less than 4 percent of the global economy, but they are big purchasers of South Carolina goods, purchasing substantial portions of South Carolina's foreign sales of major manufactured goods, supporting well-paying jobs in communities across South Carolina.

## 2x BIGGER

South Carolina's motor vehicle exports to Canada and Mexico have increased more than doubled over the last decade.

## 3x BIGGER

South Carolina's aerospace exports to Canada and Mexico have increased more than 12-fold over the last decade.

## SMEs = WINNERS

South Carolina's small- and medium-sized businesses comprise 63 percent of the state's exporters of transportation equipment to Canada and Mexico, and 68 percent of the state's exporters of metals to Canada and Mexico.

## ONE OUT OF FOUR

South Carolina Manufacturing Firms Export to Canada and Mexico

- 841 firms
- 68 percent are small- and medium-sized businesses supporting local economies

## MORE THAN 14,300

South Carolina Manufacturing Jobs Depend on Manufacturing Exports to Canada and Mexico

- Export-dependent jobs are usually full time, pay higher-than-average wages and offer real career opportunities to middle-class workers.
- South Carolina manufacturing workers make on average \$71,123 in total annual compensation compared to \$39,879 for workers across all private nonfarm industries.

## Connect with Us



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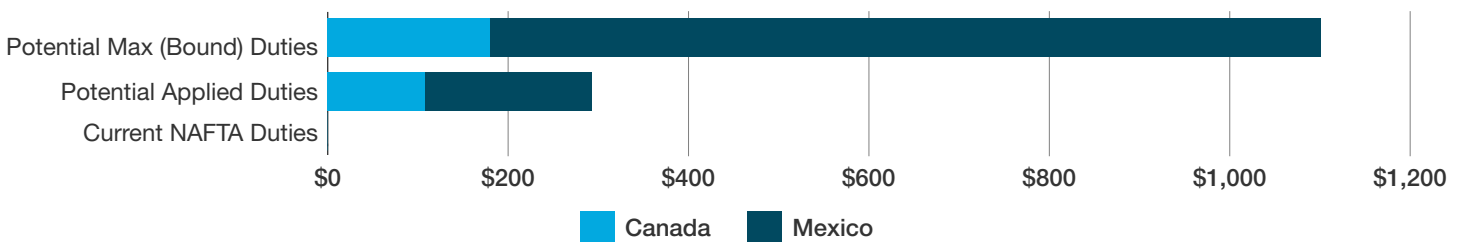
**NATIONAL ASSOCIATION OF**  
**Manufacturers**

# South Carolina Without the U.S.–Mexico–Canada Trade Agreement: Less Manufacturing and Fewer Jobs

Without tariff-free trade across North America secured by a strong trade agreement, South Carolina’s manufactured goods exports to Canada and Mexico could face a minimum of \$293 million to \$1.1 billion in extra taxes (compared to zero tariffs today).

As a result, many of South Carolina’s manufacturers and the workers and communities they support would lose sales as competitors from Europe and Asia continue to enjoy zero tariffs. The result would be less manufacturing production and fewer well-paying American jobs in South Carolina and throughout the United States.

## Tariffs on South Carolina Manufacturers Exporting to Canada and Mexico (in Millions of U.S. Dollars):



Source: NAM analysis of data reported by the U.S. Department of Commerce

## In Brief: South Carolina’s Manufacturing Trade and Employment Data \$37 Billion in Total Manufacturing Output (2017)

<b>Total Manufactured Goods Exports:</b> <b>\$34 billion</b> To World (2018) <b>\$6.7 billion</b> To Canada/Mexico (2018)		<b>Manufacturing Firms:</b> <b>3,403</b> Total Manufacturing Firms (2015) <b>841</b> Manufacturing Firms Exporting to Canada/Mexico	
<b>Employment:</b> <b>244,583</b> Total Manufacturing Employment (2018) <b>14,389</b> Manufacturing Employment Tied to Exports to Canada/Mexico		<b>Average Annual Compensation:</b> <b>\$71,123</b> Manufacturing (2016) <b>\$39,879</b> Nonfarm Business (2016)	

Source: NAM analysis of data reported by the U.S. Department of Commerce

Congressional passage of the United States–Mexico–Canada Agreement will help South Carolina manufacturers grow in the United States, compete globally and support millions of well-paying manufacturing jobs across the country.

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