Export-Import Bank COVID-19 Actions

On March 25, 2020, the Export-Import Bank Board of Directors <u>approved</u> four temporary relief measures to inject liquidity into the market and provide maximum flexibility to facilitate the sale of U.S. goods and services abroad, which will help bolster American exports and jobs impacted by COVID-19.

1. Temporary Bridge Financing Program

Foreign customers of U.S. exporters are expected to need several billion dollars in temporary, short-term bridge financing to enable them to acquire U.S. goods and services. The Bridge Financing Program's goal is to fill the gap in private sector capacity for medium and long-term financing that international customers need to acquire U.S. goods and services. This temporary program will enable U.S. exports to go forward through a one-year, short-term direct loan or loan guarantee until private sector liquidity returns. More here.

2. Temporary Progress Delivery Payment Financing

Large capital goods like satellites, turbines, locomotives and aircraft often require partial, advance payments from customers during production, which international customers might not be able to make due to liquidity problems caused by COVID-19. The current program only applies in cases where the Ex-Im Bank is providing the long-term financing, but the Bank can now expand their Pre-Export Payment Policy for a one-year term for transactions in which the Bank is not providing the long-term financing to the buyer. In addition, the program will be extended to manufacturing sectors whose international buyers have traditionally not participated in pre-export payment but may be interested now due to the lack of commercial financing. More here.

3. Temporary Supply Chain Finance Guarantees

Exporters often have suppliers on payment terms of 60 days, meaning suppliers have to wait for payment. Due to expected liquidity constraints in exporter supply chains, the Ex-Im Bank will expand the guarantee level and relax criteria in the Supply Chain Financing Guarantee Program. This program enables suppliers to get paid immediately by selling their accounts receivable to a lender to obtain early payment of invoices at a discounted rate, as Ex-Im Bank guarantees the lender's purchase of the accounts receivable. More here.

4. Temporary Working Capital Guarantee Expansion

The Working Capital Guarantee Program facilitates loans from commercial lenders to U.S. businesses that export over the term of the loan. Due to liquidity pressures on suppliers and exporters, Ex-Im Bank will temporarily modify the program to expand eligibility to cover all inventory that could potentially be exported, increase the guarantee level and reduce the fee structure. More here.

These measures come on top of initial relief measures put in place by the Ex-Im Bank on March 12, which include waivers, deadline extensions, streamlined processing and other flexibilities that are valid for an initial period of 30 days with the possibility of an extension. This <u>fact sheet</u> provides more information on the initial relief measures.